

Two large, overlapping diamond shapes. The top-left diamond contains a black and white image of a modern building with a grid-like facade and a bright light source. The bottom-right diamond contains a black and white image of several hands clasped together in a supportive grip.

Jetwell Computer Co. Ltd

■ Stock Symbol **3147**

■ Jenson Tseng

FY23 Q1 Investor Conference

2023/06/07

Disclaimer

- This briefing and the predictive information released at the same time, including operating outlook, financial and business forecast, are based on current situation expectations and forecasts of future events.
- The financial and operational information mentioned in this briefing has not been fully checked or reviewed by accountants. All information is for reference only. For details, please refer to the accountant's review of financial reports.
- The company's actual future operating results, financial and business outlook may be different from the predictive information, and the reasons may come from uncertain factors and risks beyond the control of the company.
- If there are any changes or adjustments in the future outlook and information mentioned in this briefing, the company is not responsible for reminding or updating at any time in the future.



Company Profile

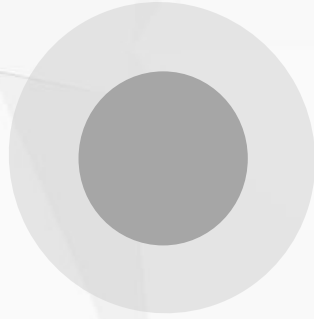
FY23 1Q Review

FY23 2Q and Full Year Outlook

New Investment and Development

ESG status

Q&A



Company Profile

History

Everywhere For You

Jetwell Computer
Co. Ltd. founded
Kaohsiung

1991



1993

Branch office
Tainan



1994

Branch office
Taichung



1999

ISO 9002 certified



2000

Branch office
Taipei & HsinChu



2002

ISO 9001:2000 certified



Jetwell IPO



JETWELL

History

Everywhere For You

Subsidiary company
founded in China
Suzhou. Dongguan

2008



2013
Subsidiary company
Zong Yi



Subsidiary
Established in
Xiamen

2016



Jetwell Issued :TPEX

2018
**Resellership of
SAP, Salesforce**



Subsidiary
Founded in Vietnam
Zong Wang System

2020



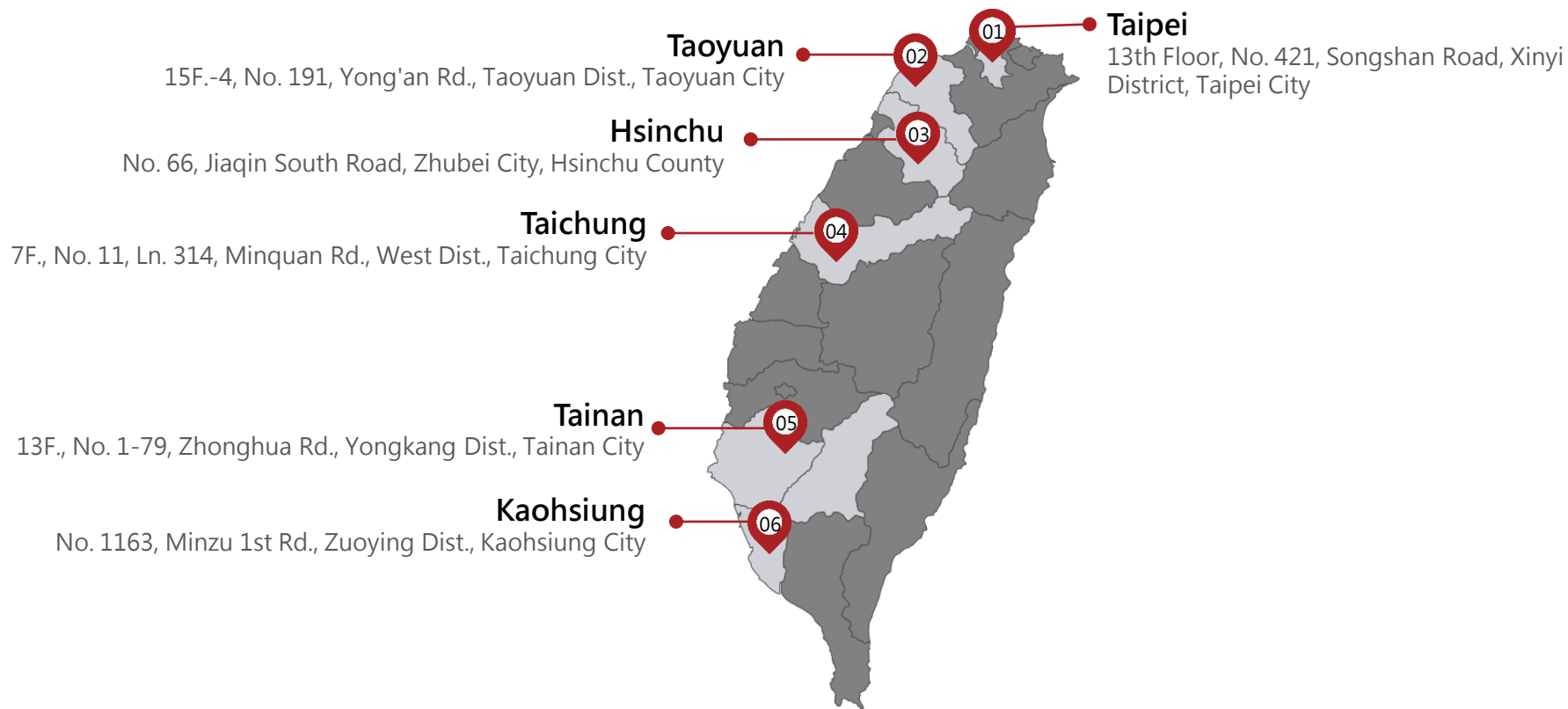
**ISO27001
certified**

2021
Subsidiary company
founded in the United States
Jetwell Infotech



Service base

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Overseas Location

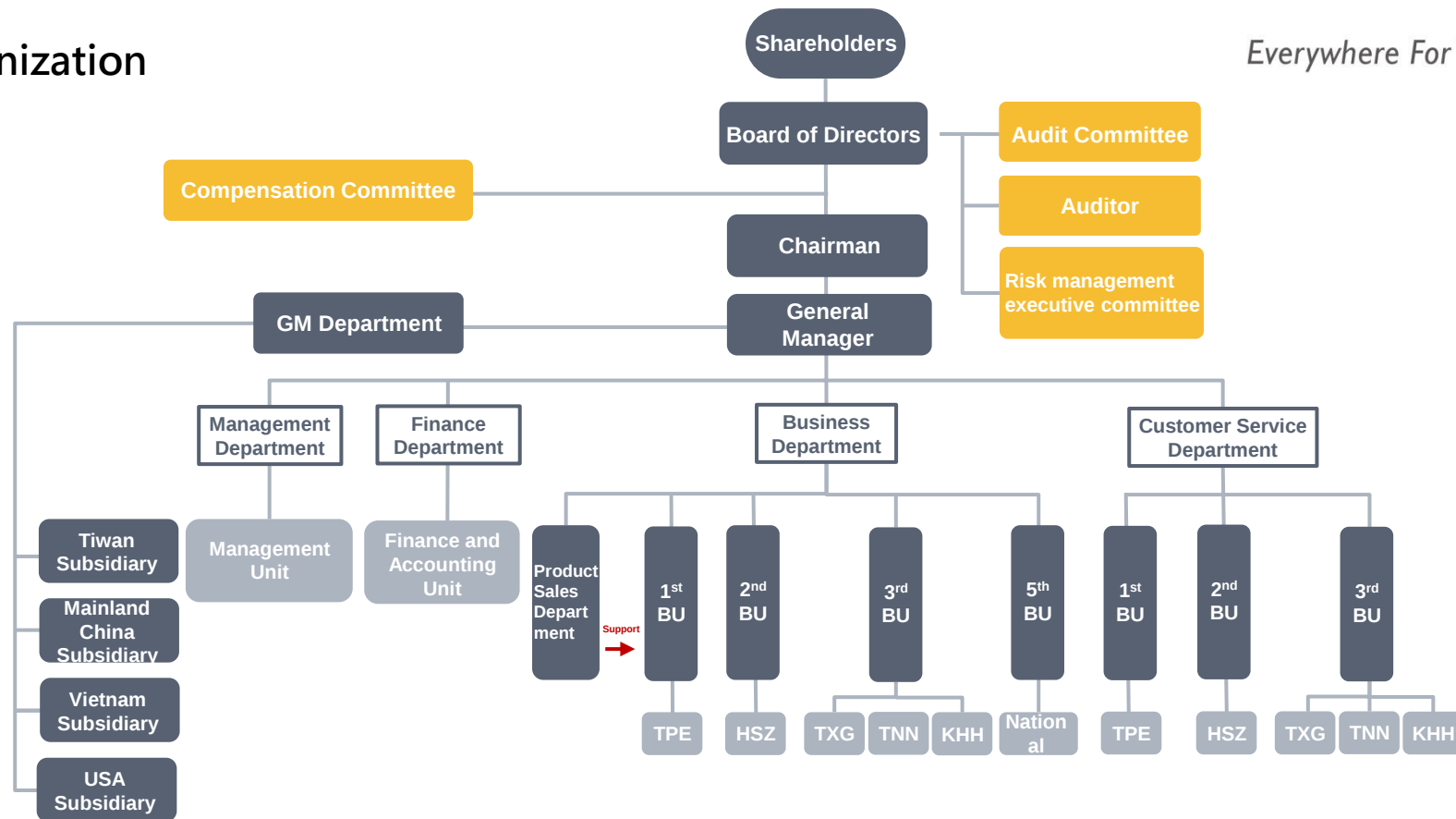
Everywhere For You



JETWELL

Organization

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**Our Industry relies on Technical ,Talents,
People ,not machines Or assembly lines**

Core Business

Everywhere For You

Service | Consultation | Maintenance

5x9 & 7x24 Call/By call/Annual Contract/Service/Customer Service

Data center

Networking/Data Center/
Surveillance/ 5G Network

Smart Manufacture

5G/AIOT/AR&VR/MES/Industry4.0/
Robot/Smart Factory/Inspection

Cloud

Azure/AWS/IBM/Google/Private Setup

Software

ERP(SAP)/CRM(Salesforce)/
BPM(process automation)/RPA(Soft Robot)
Customized Software/Software Service and Inspection

IT Equipment

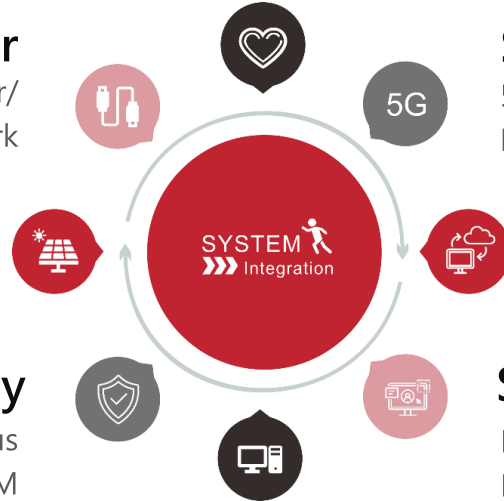
Hardware : PC/NB/PAD/Clients/Server/Storage/Network Equipment Hyper-converged (HCI)
Software : Office/Database/Backup/MDM/Virtualization/Java 2D/3D

Green Energy

Energy Storage/Solar/Charging Tsubaki

Cybersecurity

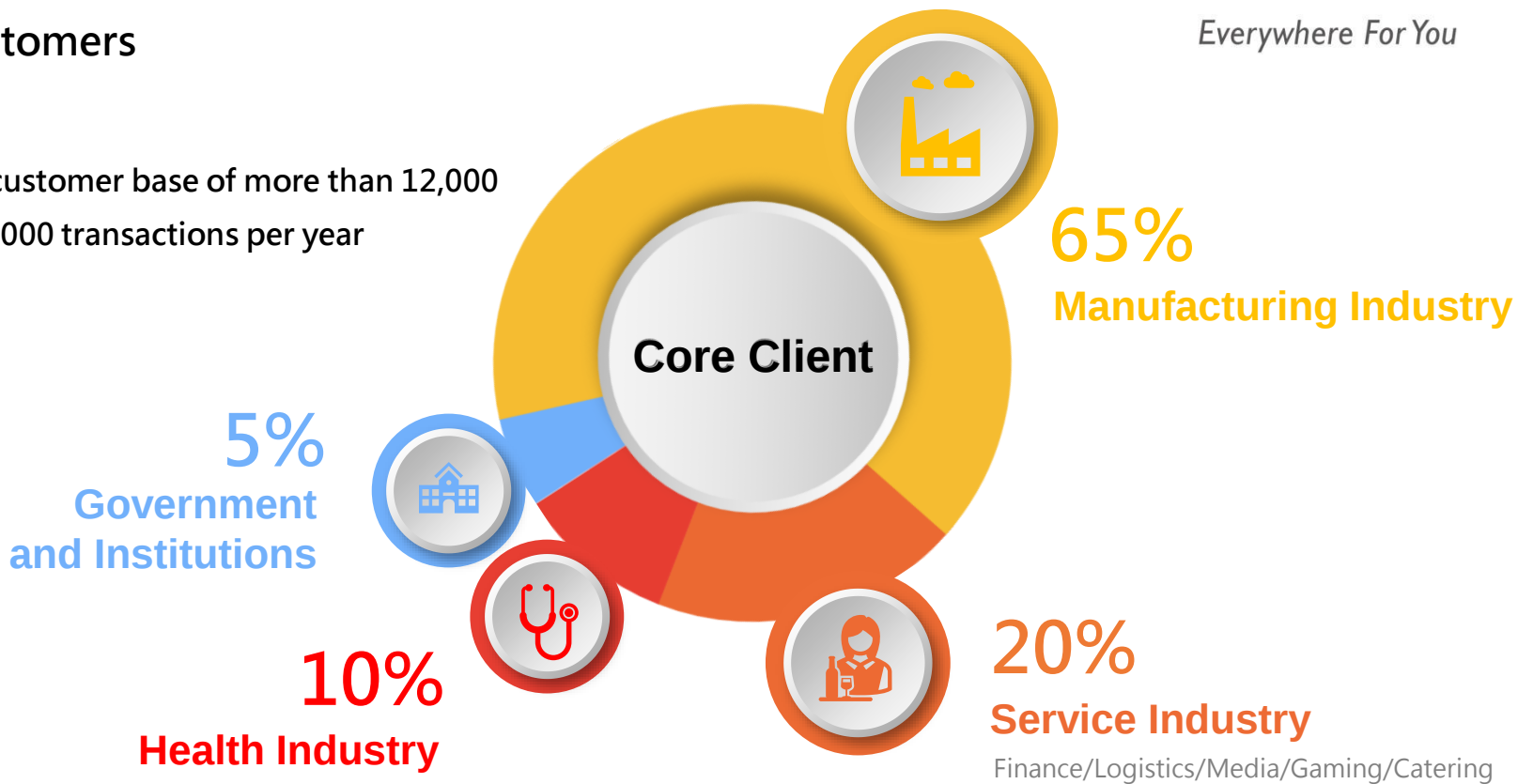
Anti Virus/DLP/Firewall/EDR/Various
Security Service Consulting/MDM

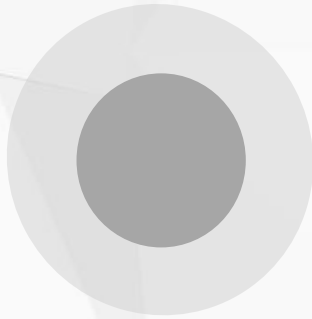


Core Customers

Everywhere For You

- ✓ Cumulative customer base of more than 12,000
- ✓ More than 2,000 transactions per year





FY23 1Q Review

FY23 1Q Review - Consolidated Statements of Income

Everywhere For You

NTD thousand dollars	Q1/23	Q4/22	QoQ	Q1/22	YoY
Net Revenue	779,004	813,974	-4.3%	781,587	-0.3%
Gross Profit	117,901	127,123	-7.3%	138,891	-15.1%
Operating Income	39,599	51,266	-22.8%	57,493	-31.1%
Total Non-Op. Income and Expenses	(501)	(5,795)	-91.4%	20,145	-102.5%
Income Before Tax	39,098	45,471	-14.0%	77,638	-49.6%
Income Tax Expense	(8,836)	(11,010)	-19.7%	(15,242)	-42.0%
Profit (Loss) Attributable to Owner of the Parent	30,262	34,461	-12.2%	62,396	-51.5%
Earnings Per Share (NTD)	0.78	0.88	-12.2%	1.60	-51.5%
Gross Profit Margin	15.1%	15.6%	-48bps	17.8%	-264bps
Operating Profit Margin	5.1%	6.3%	-121bps	7.4%	-227bps
Net Profit Margin	3.9%	4.2%	-35bps	8.0%	-410bps

FY23 1Q Review - Financial Statements

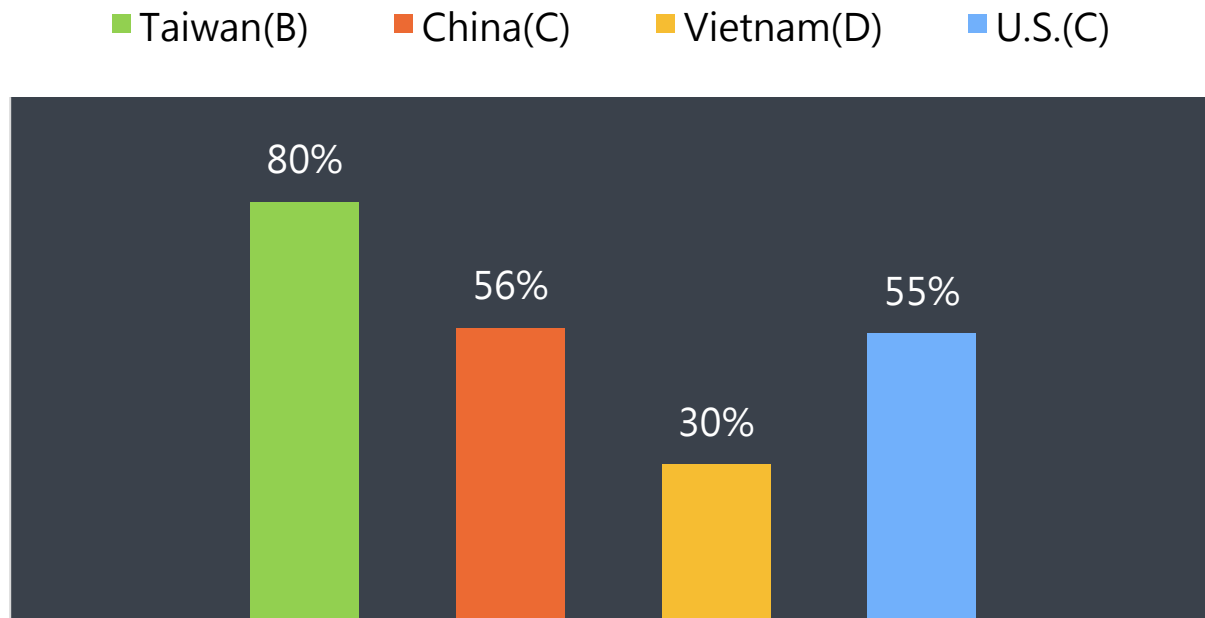
Everywhere For You

NTD thousan dollars	2023.03.31	2022.12.31	QoQ	2022.03.31	YoY
Cash and Cash Equivalent	95,588	61,819	54.6%	37,686	153.6%
Net Accounts Receivable	854,306	860,641	-0.7%	691,032	23.6%
Inventory	95,672	131,944	-27.5%	305,477	-68.7%
Property, Plant and Equipment	321,089	316,533	1.4%	295,781	8.6%
Total Assets	2,447,948	2,397,154	2.1%	2,193,588	11.6%
Short-term loans	635,510	436,680	45.5%	407,343	56.0%
Accounts Payable	240,232	357,489	-32.8%	213,843	12.3%
Total Liabilities	1,430,060	1,235,710	15.7%	1,235,445	15.8%
Total Equity	1,017,888	1,161,444	-12.4%	958,143	6.2%
AR Turnover Days	104	84	20	82	22
Inventory Turnover Days	19	31	(12)	47	(28)
Debt Ratio	58%	52%	7%	56%	2%

NTD thousand dollars	2023.03.31	2022.03.31
Net Cash Flows from (Used in) Operating Activities	(121,927)	(264,482)
Net Cash Flows from (Used in) Investing Activities	(38,932)	(30,977)
Net Cash Flows from (Used in) Financing Activities	196,821	303,955
Cash and Cash Equivalents, End Of Period	95,588	37,686

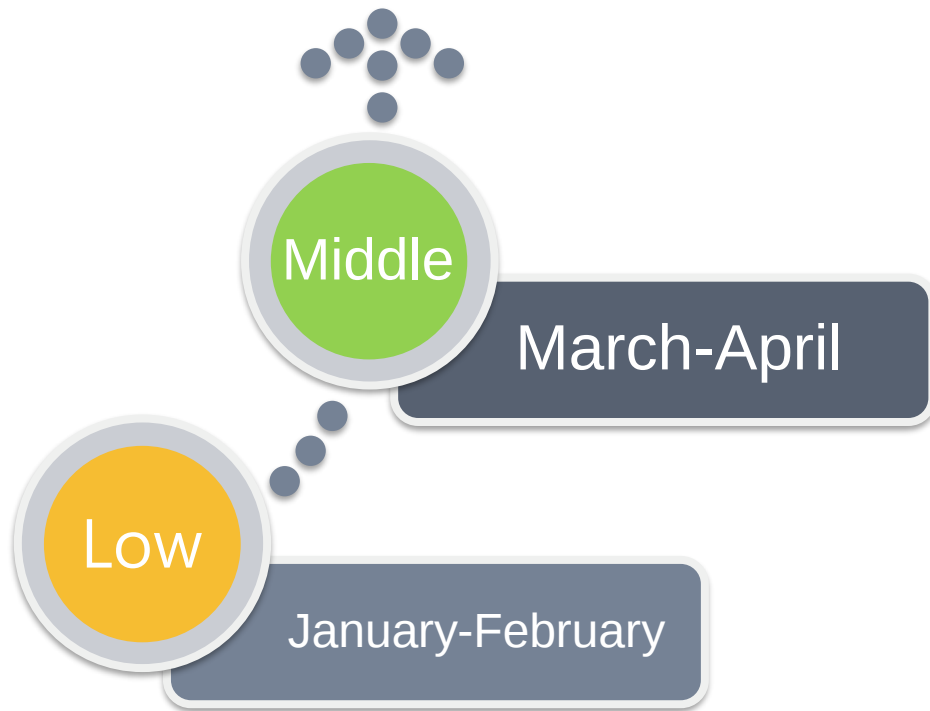
FY23 1Q Review - Revenue Achievement Rate

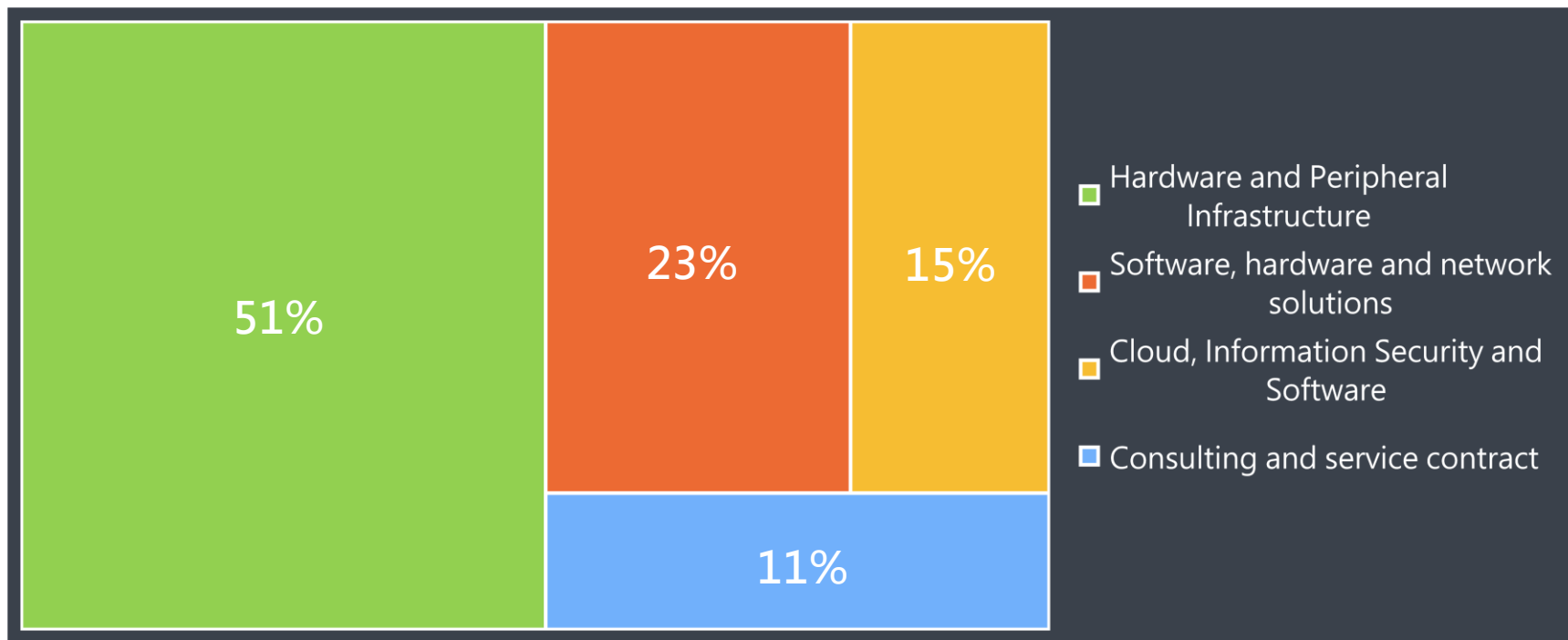
Everywhere For You

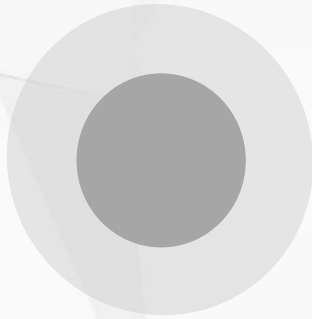


FY23 1Q Review - Revenue from January to April

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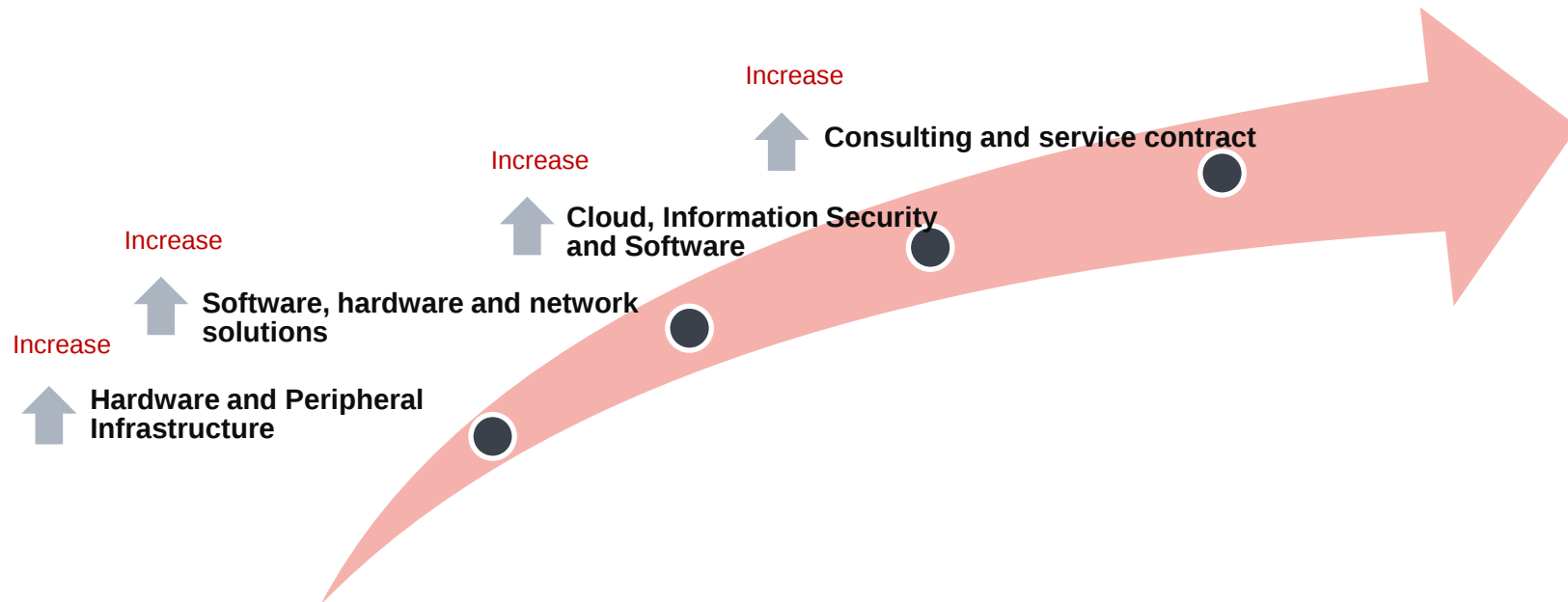


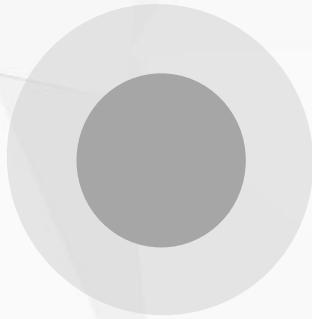


FY23 2Q and Full Year Outlook

FY23 2Q and Full Year Outlook

Everywhere For You

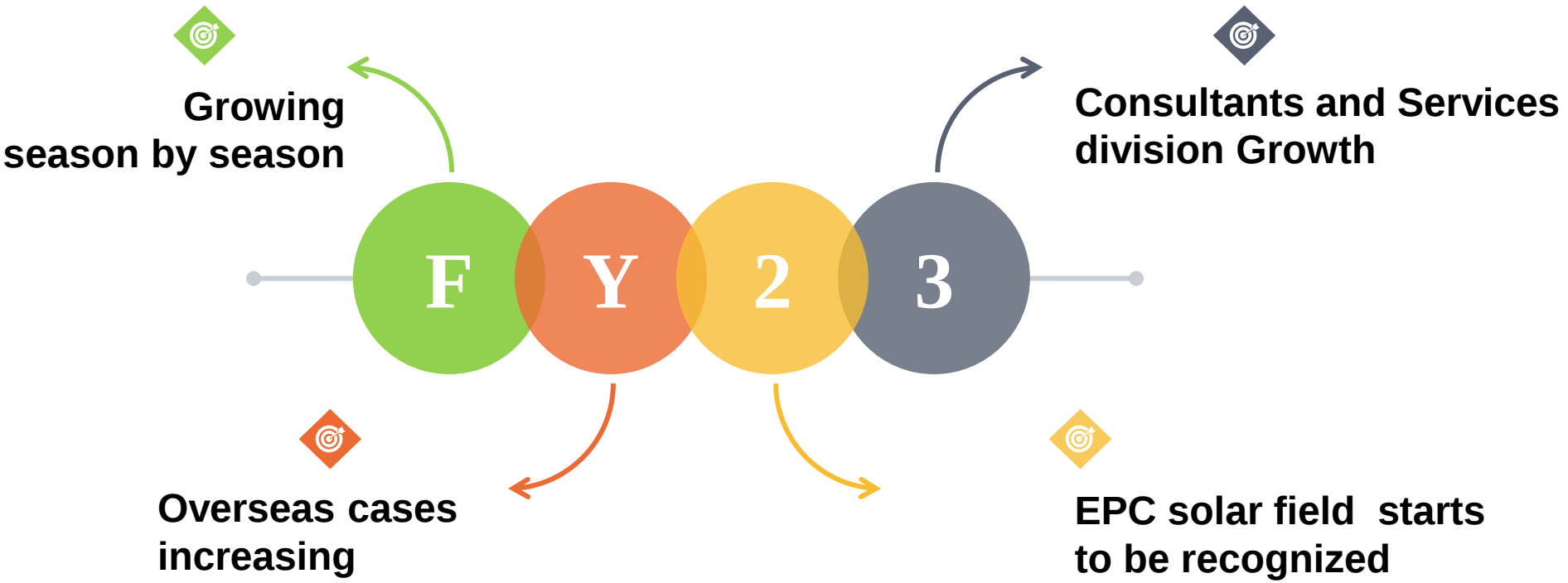


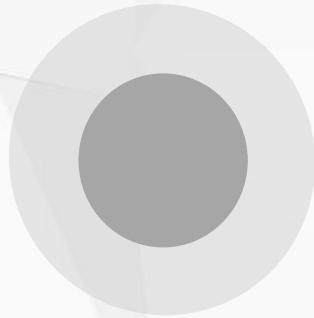


New Investment and Future Development

- ❑ Investing in AI & ChatGPT Advisors
- ❑ EPC revenue reach 10%
- ❑ Smart manufacturing
- ❑ Build up an Academy of Technology







ESG status

ESG – Environment: Adopt beach Cleanup

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ESG – Social: Charity Run

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Taiwan Corporate Credit Risk Index (TCRI): 5

**4 directors and 3 independent directors
(1 female)**

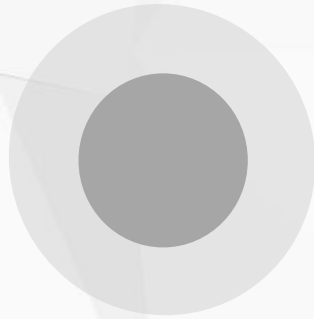
**The evaluation result is listed as 6% to 20%
(110 OTC companies)**



Everywhere For You

Jetwell serve for **Taiwanese businessmen**

JETWELL



Q & A



3147

大綜電腦系統股份有限公司

JETWELL COMPUTER CO., LTD.

Thank You!