

Two large, overlapping diamond shapes. The top-left diamond contains a black and white image of a modern building with a glass facade and a grid pattern, with a bright light source creating a lens flare effect. The bottom-right diamond contains a black and white image of several hands clasped together in a supportive grip, symbolizing teamwork or partnership.

Jetwell Computer Co. Ltd

■ Stock Symbol **3147**

■ Jenson Tseng

FY23 Q3 Investor Conference

2023/11/01

Disclaimer

- This briefing and the predictive information released at the same time, including operating outlook, financial and business forecast, are based on current situation expectations and forecasts of future events.
- The financial and operational information mentioned in this briefing has not been fully checked or reviewed by accountants. All information is for reference only. For details, please refer to the accountant's review of financial reports.
- The company's actual future operating results, financial and business outlook may be different from the predictive information, and the reasons may come from uncertain factors and risks beyond the control of the company.
- If there are any changes or adjustments in the future outlook and information mentioned in this briefing, the company is not responsible for reminding or updating at any time in the future.



Company Profile

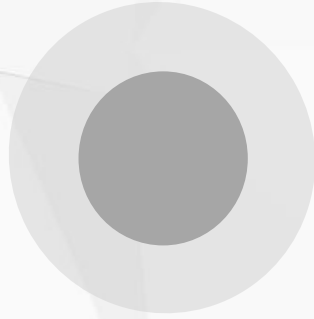
FY23 1H & 3Q Review

FY23 3Q and Full Year Outlook

New Investment and Development

ESG status

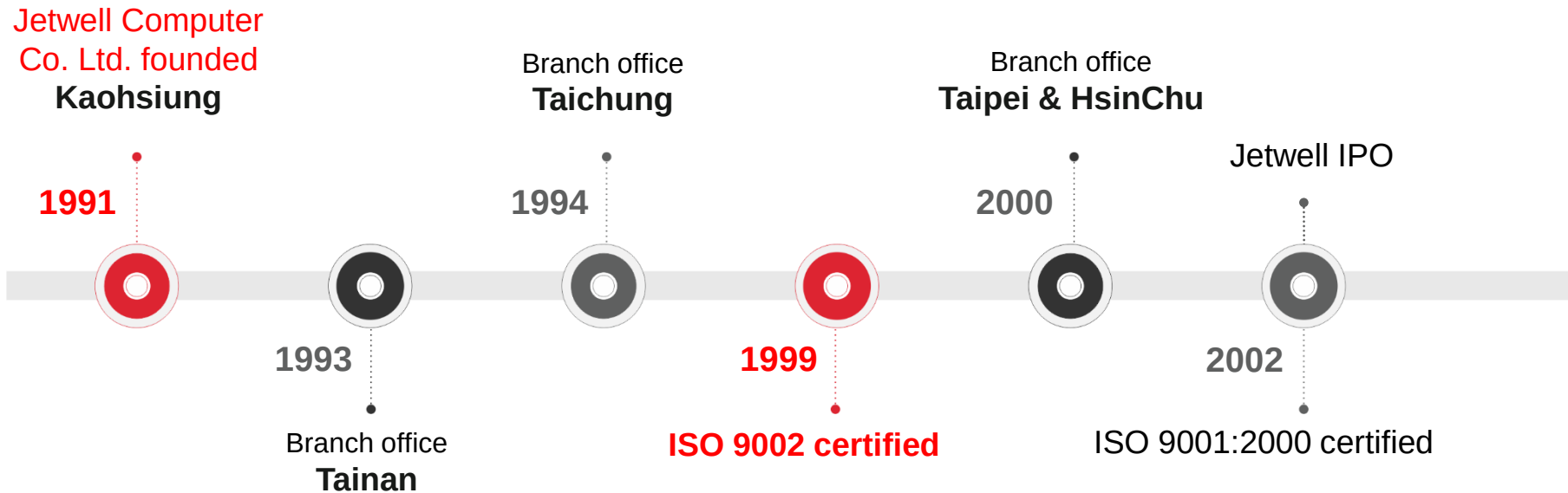
Q&A

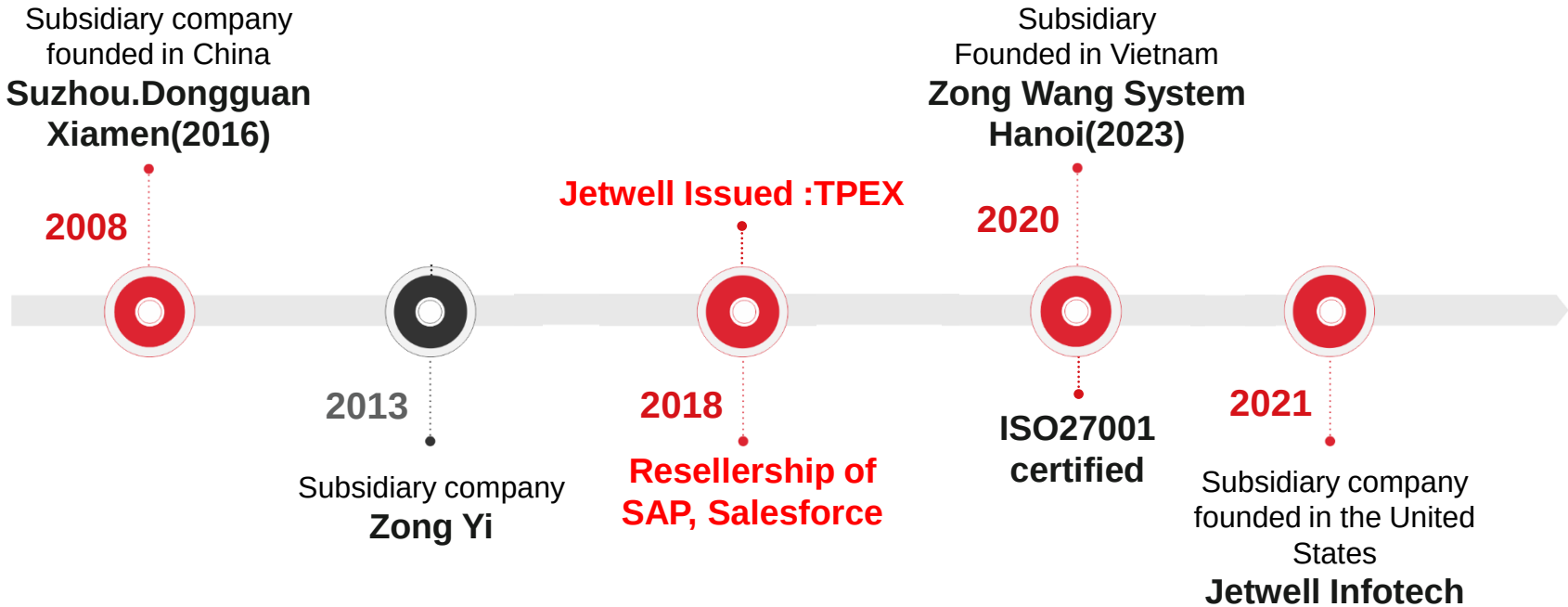


Company Profile

History

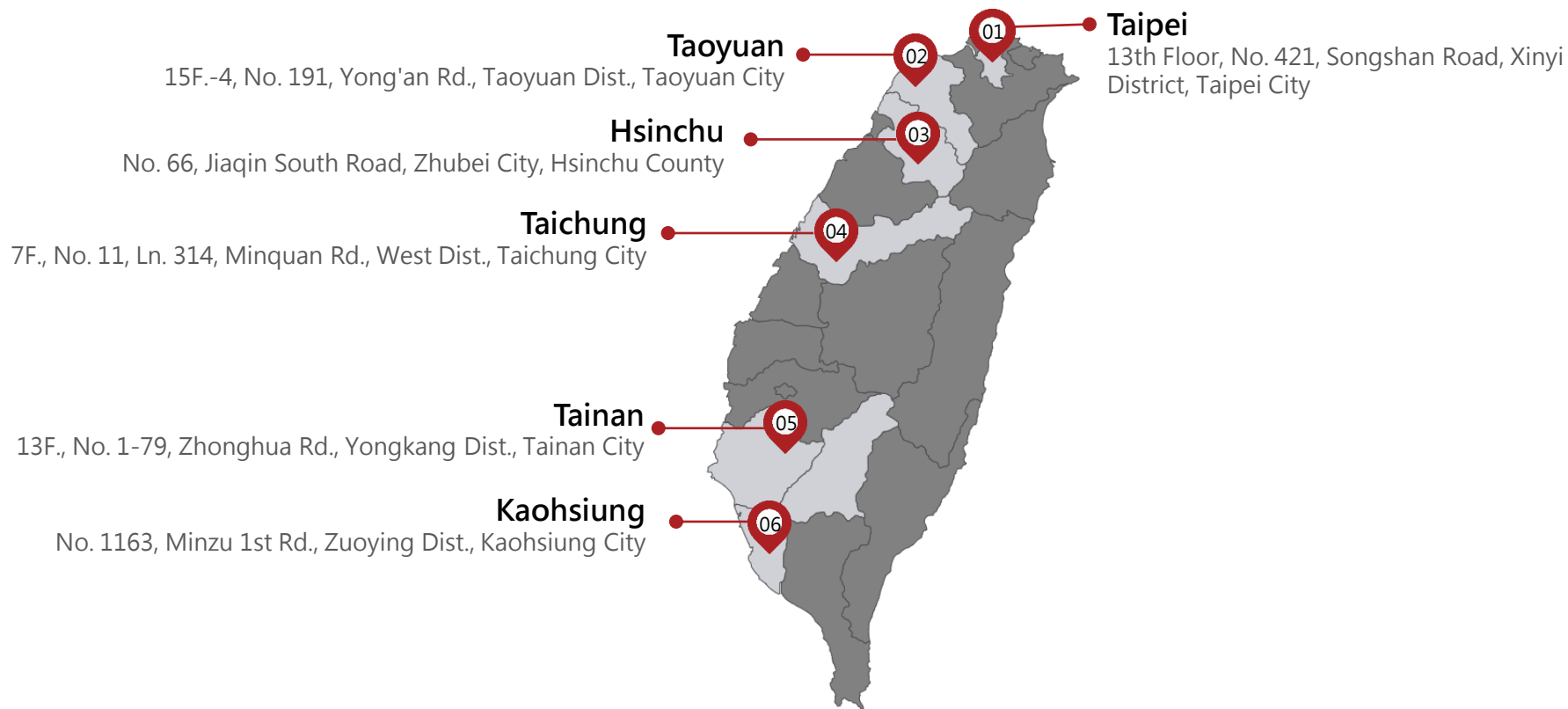
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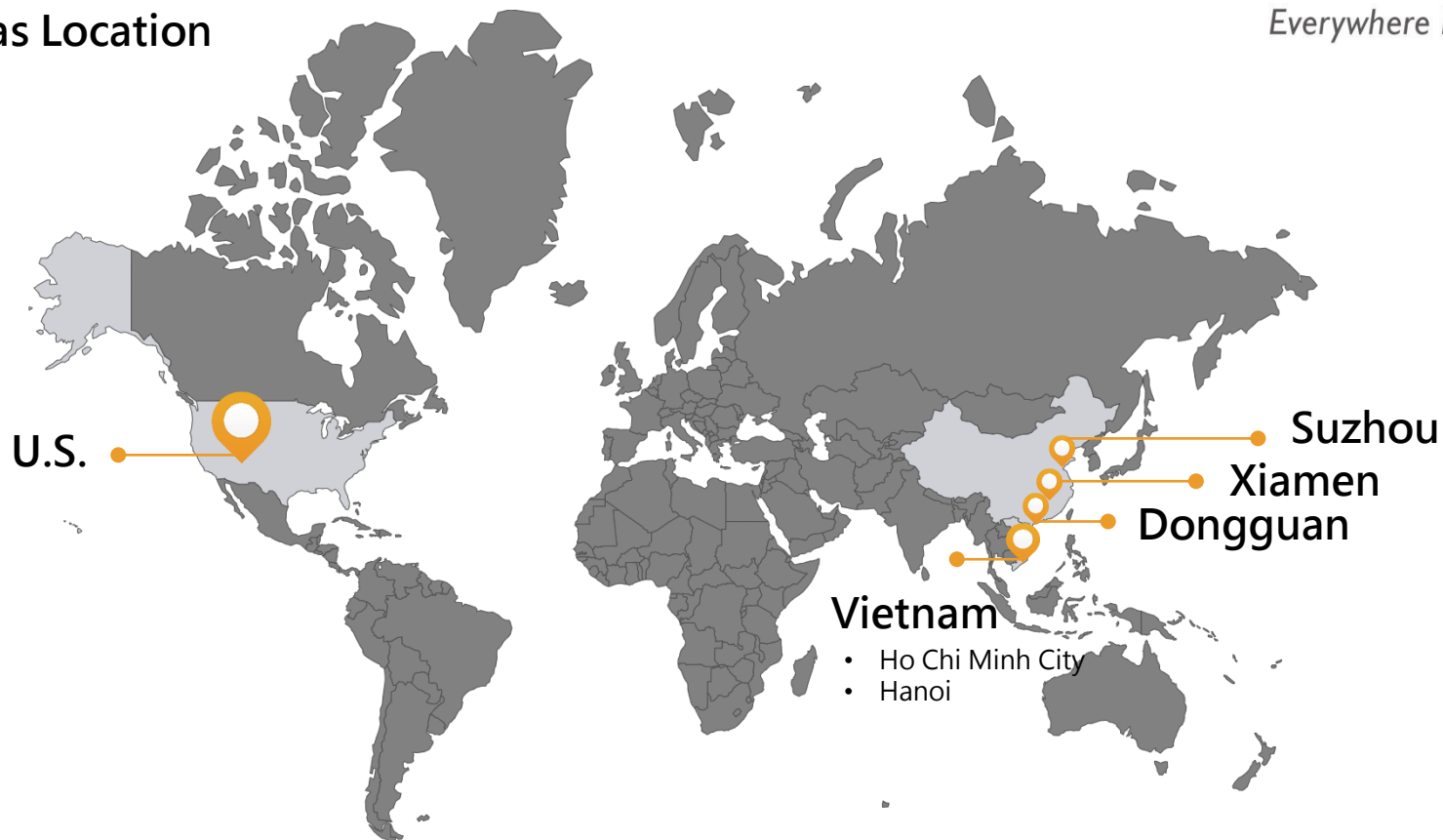
Service base

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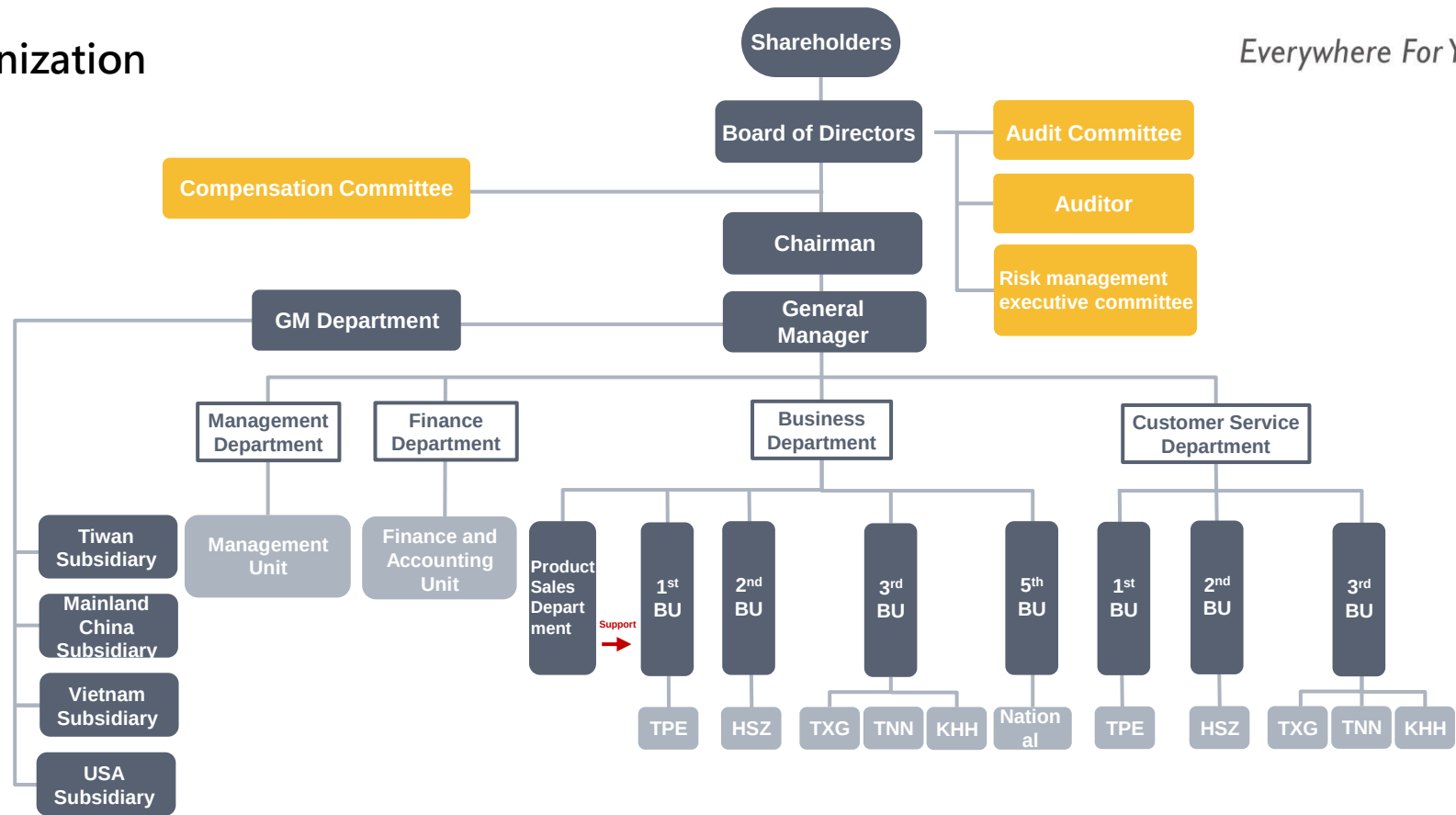
Overseas Location

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Organization

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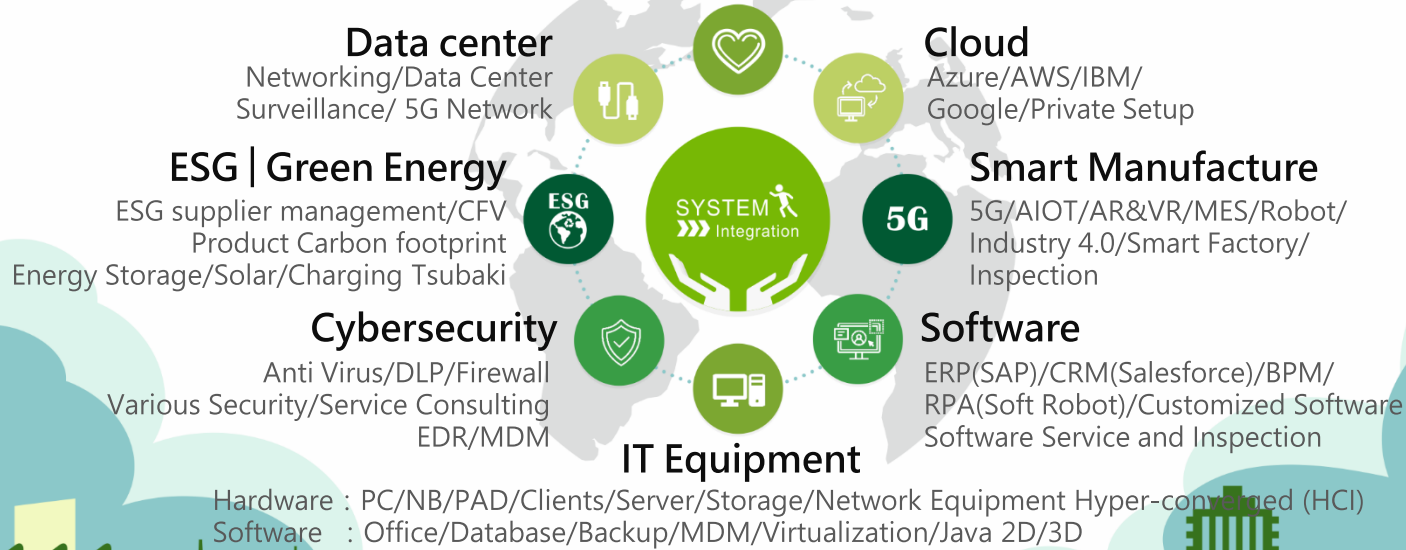


**Our Industry relies on Technical ,Talents,
People ,not machines Or assembly lines**

Core Business

Service | Consultation | Maintenance

5x9 & 7x24 Call/By call/Annual Contract/Service/Customer Service



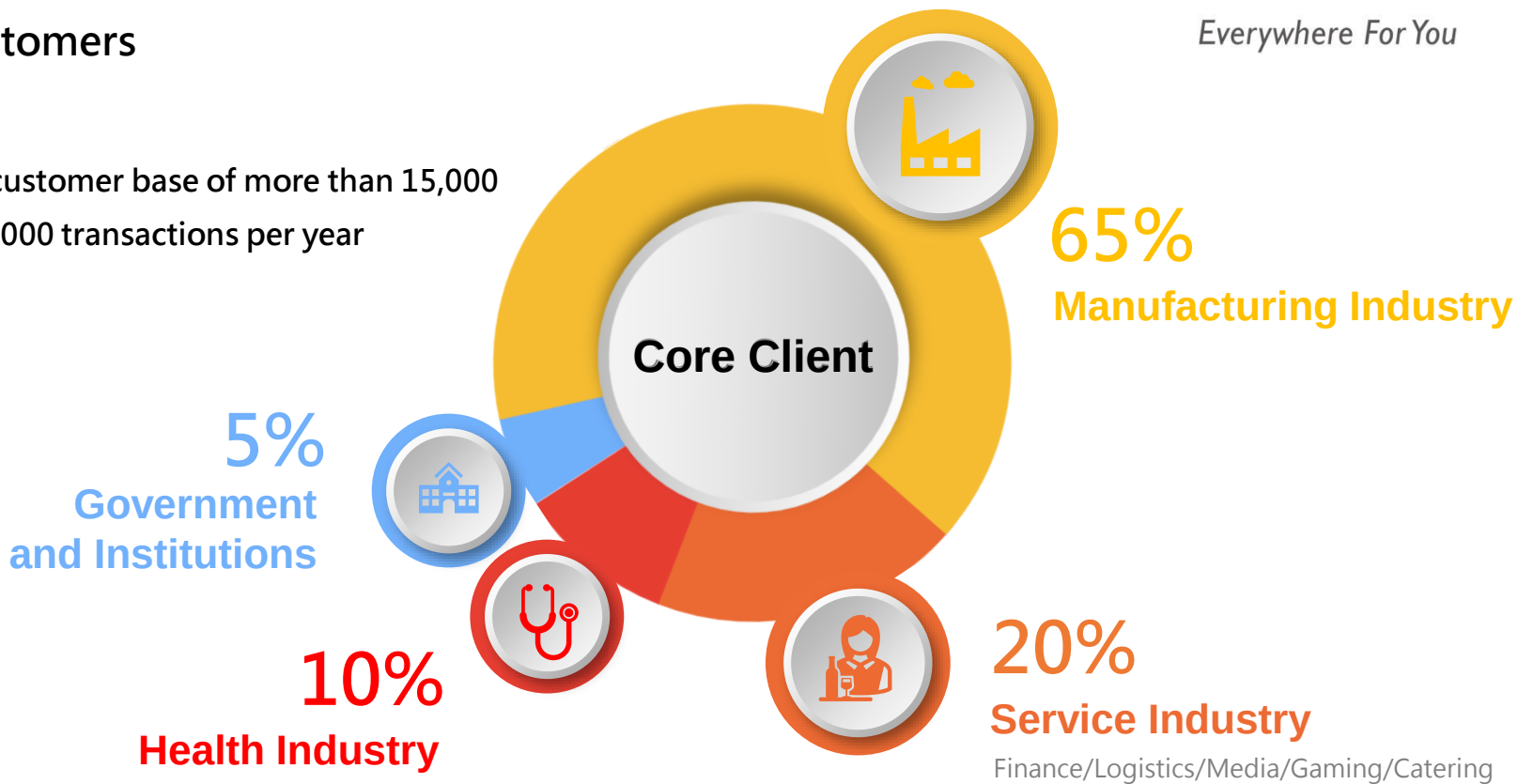
Professional information system integrator

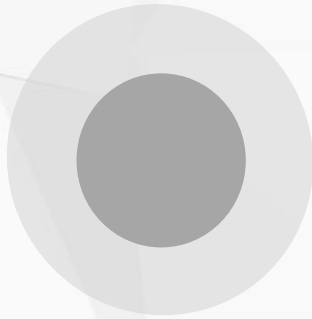
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Core Customers

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- ✓ Cumulative customer base of more than 15,000
- ✓ More than 2,000 transactions per year





FY23 3Q Review

2022 -23 Q2 Financial Statements

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Consolidated Statements of Income (NTD in thousand)	Q2/23	Q1/23	QoQ	Q2/22	YoY
Net Revenue	1,059,866	779,004	36.1%	1,065,672	-0.5%
Gross Profit	188,236	117,901	59.7%	178,453	5.5%
Operating Income	84,312	39,599	112.9%	98,790	-14.7%
Total Non-Op. Income and Expenses	24,437	(501)	4977.6%	22,202	10.1%
Income Before Tax	108,749	39,098	178.1%	120,992	-10.1%
Income Tax Expense	(24,363)	(8,836)	175.7%	(24,963)	-2.4%
Profit (Loss) Attributable to Owner of the Parent	84,386	30,262	178.9%	96,029	-12.1%
Earnings Per Share (NTD)	2.16	0.78	178.9%	2.46	-12.1%
Gross Profit Margin	17.8%	15.1%	-48bps	16.7%	-264bps
Operating Profit Margin	8.0%	5.1%	-121bps	9.3%	-227bps
Net Profit Margin	8.0%	3.9%	-35bps	9.0%	-410bps

FY23-22 1-2Q Consolidated Balance Sheet

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Consolidated Balance Sheet (NTD in thousand)	2023.06.30	2023.03.31	QoQ	2022.06.30	YoY
Cash and Cash Equivalent	135,854	95,588	42.1%	35,822	279.2%
Net Accounts Receivable	1,136,133	854,306	33.0%	978,972	16.1%
Inventory	190,906	95,672	99.5%	139,953	36.4%
Property, Plant and Equipment	329,011	321,089	2.5%	294,852	11.6%
Total Assets	2,805,790	2,447,948	14.6%	2,397,042	17.1%
Short-term loans	78,067	635,510	-87.7%	455,086	-82.8%
Accounts Payable	352,822	240,232	46.9%	382,783	-7.8%
Total Liabilities	1,701,650	1,430,060	19.0%	1,347,480	26.3%
Total Equity	1,104,140	1,017,888	8.5%	1,049,562	5.2%
AR Turnover Days	102	104	(2)	85	17
Inventory Turnover Days	19	19	0	29	(10)
Debt Ratio	61%	58%	2%	56%	4%

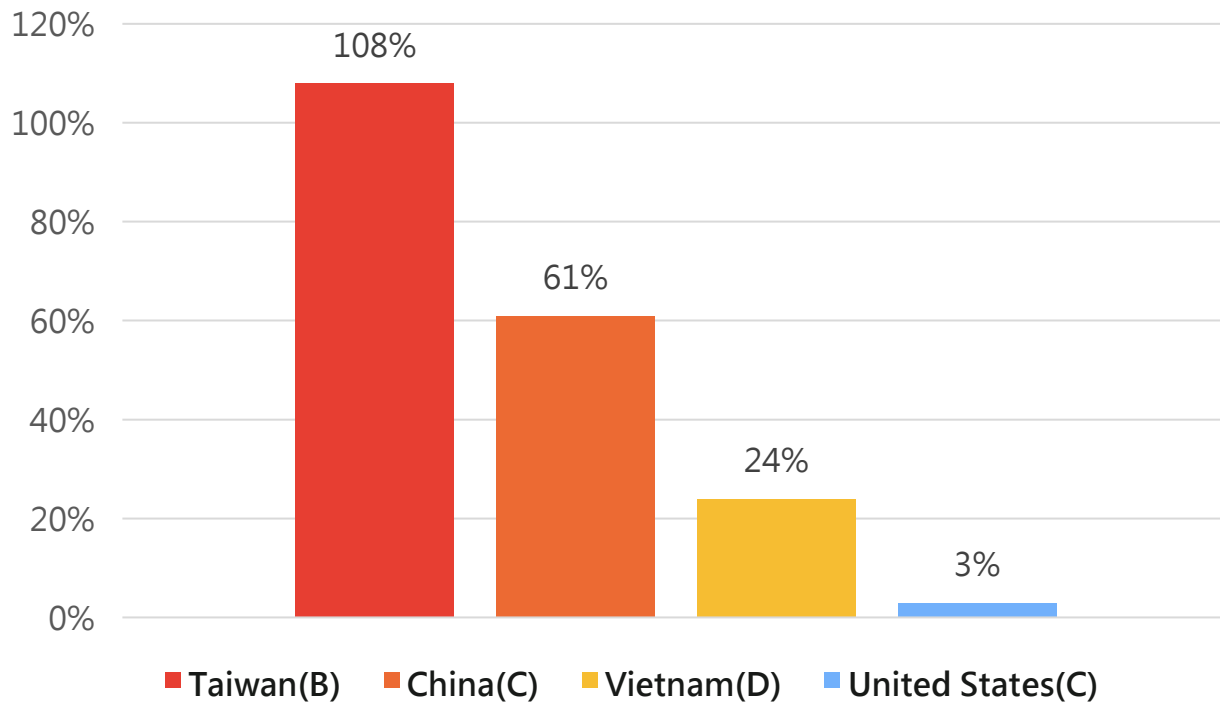
FY23-22 Consolidated Statements of Cash Flow

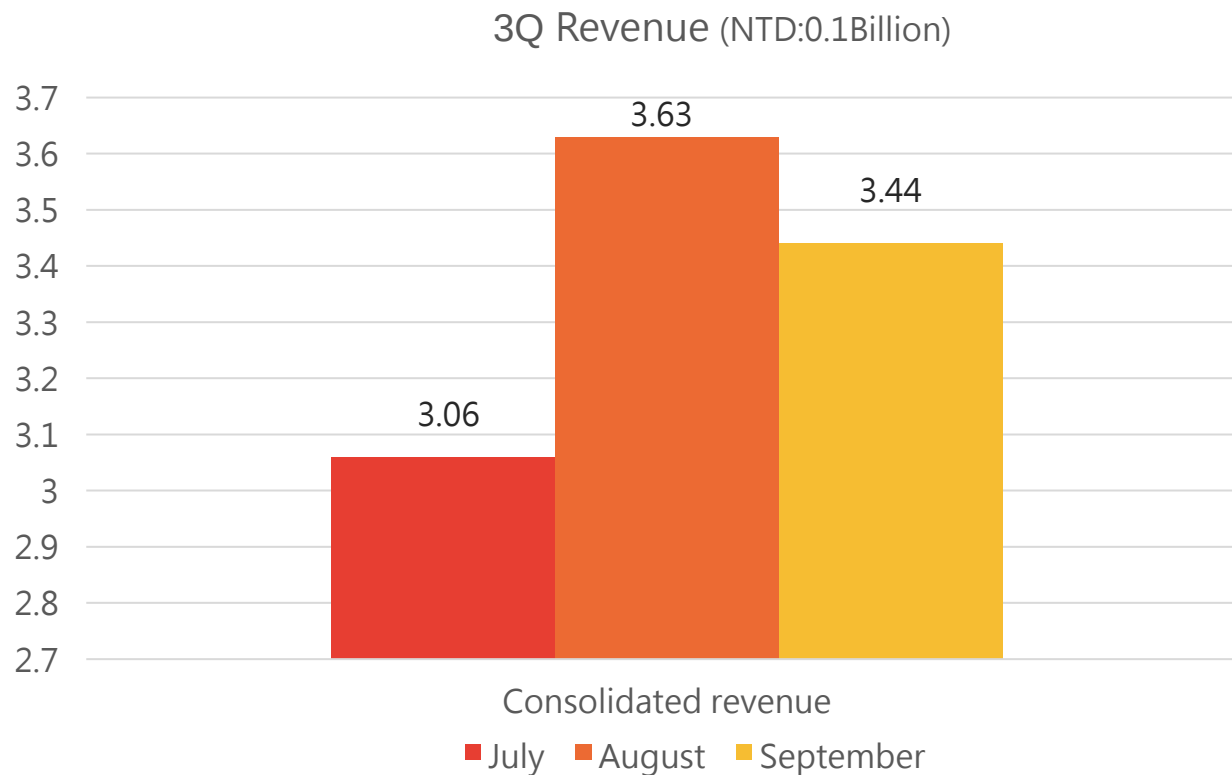
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Consolidated Statements of Cash Flow (NTD in thousand)	2023.06.30	2022.06.30
Net Cash Flows from (Used in) Operating Activities	(284,824)	(225,720)
Net Cash Flows from (Used in) Investing Activities	13,244	(117,270)
Net Cash Flows from (Used in) Financing Activities	348,804	350,563
Cash and Cash Equivalents, End Of Period	135,854	35,822

FY23 3Q Review - Revenue Achievement Rate- By Country

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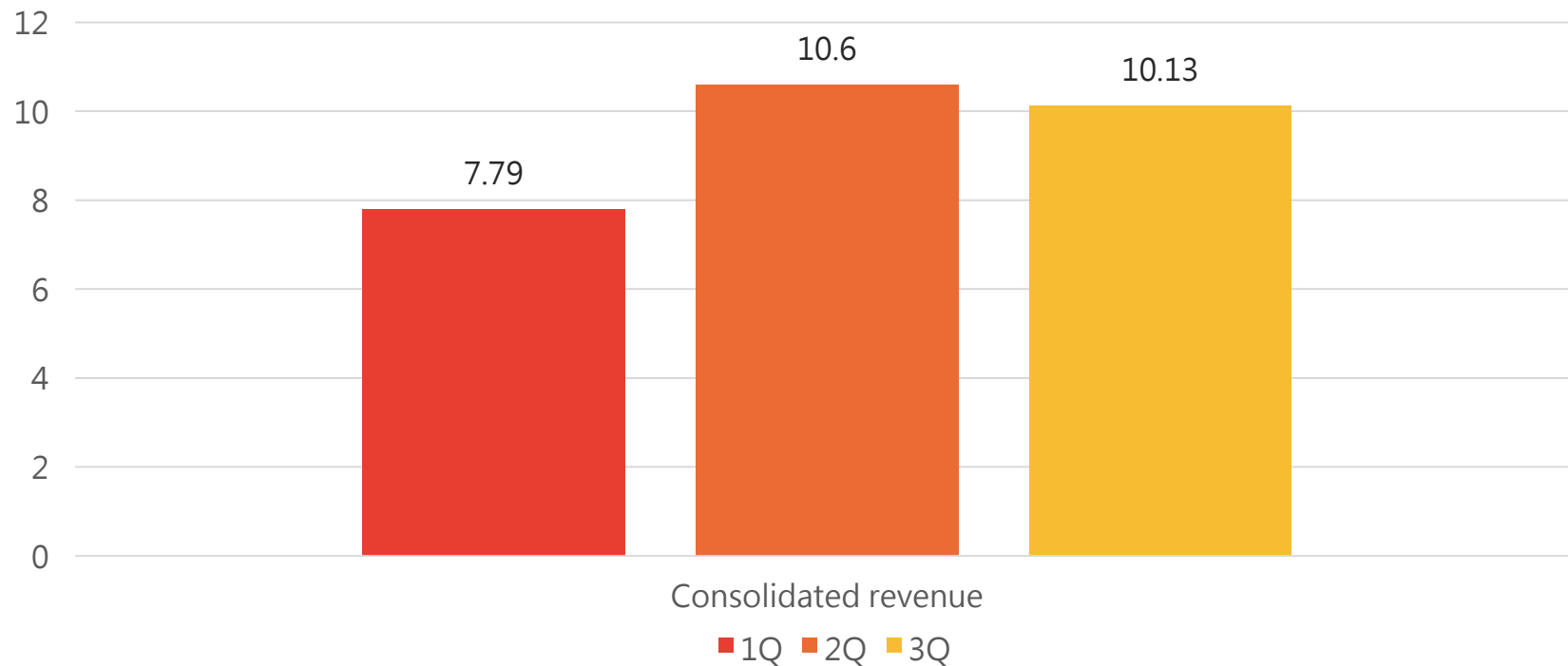




FY23 1-3Q Revenue

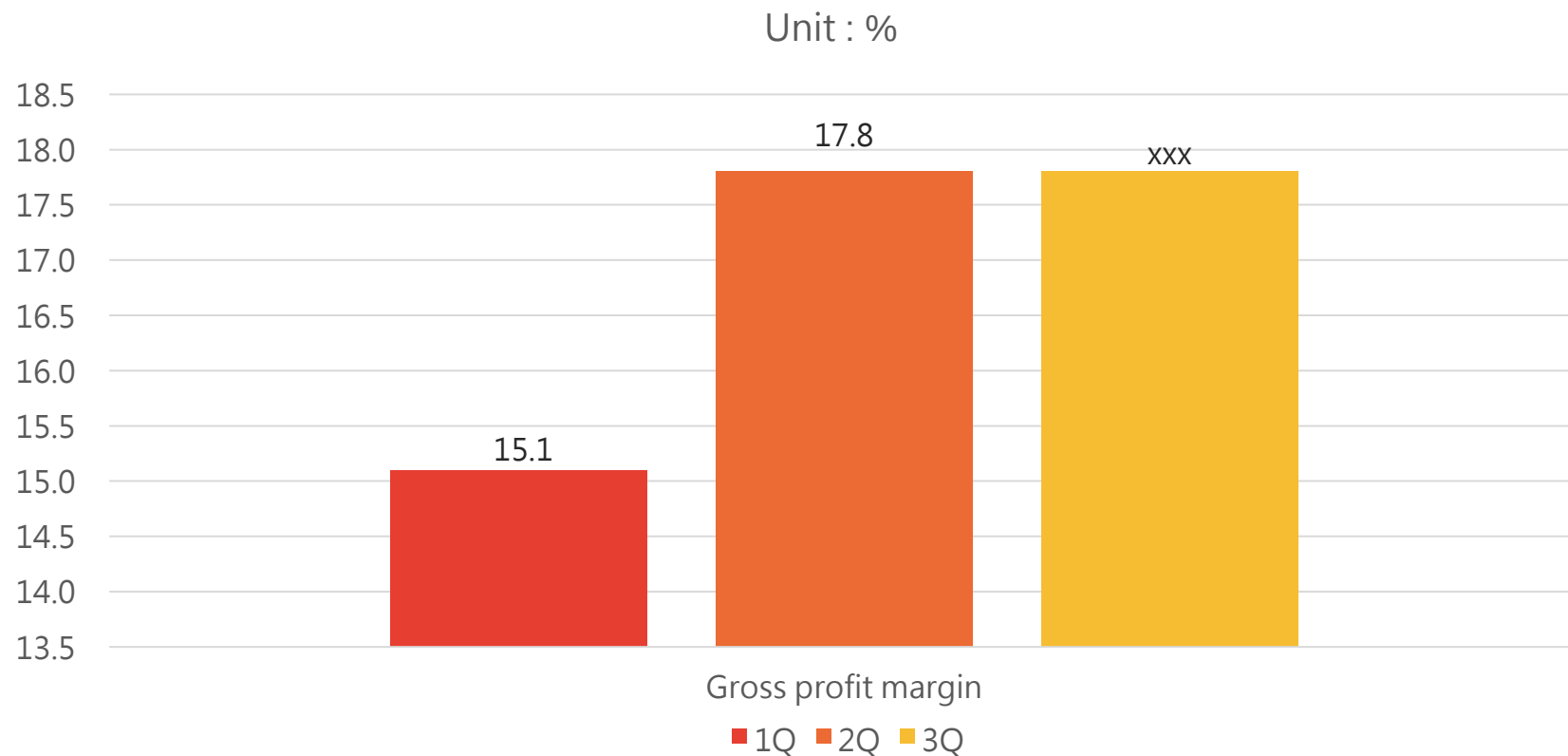
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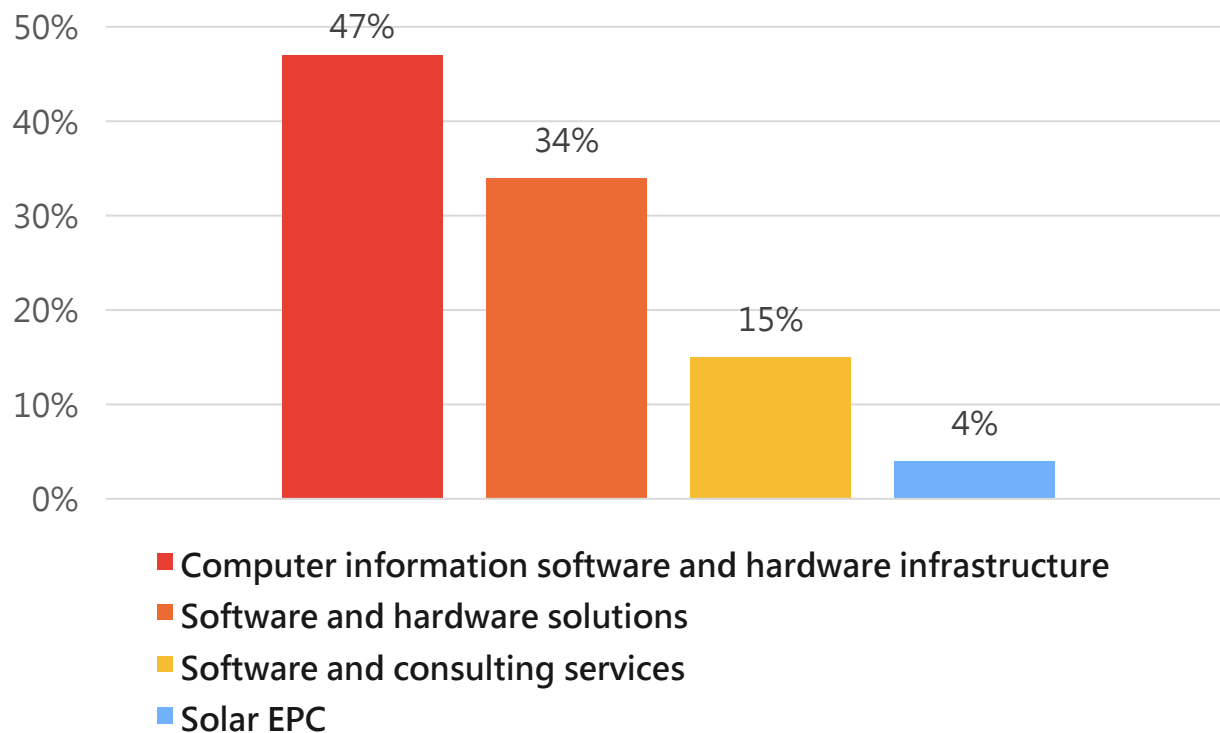
Unit : NTD 0.1 billion

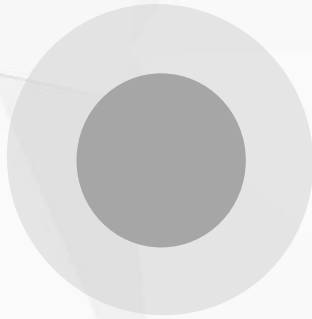


FY23 1-3Q profit rate . 3Q- Forecast

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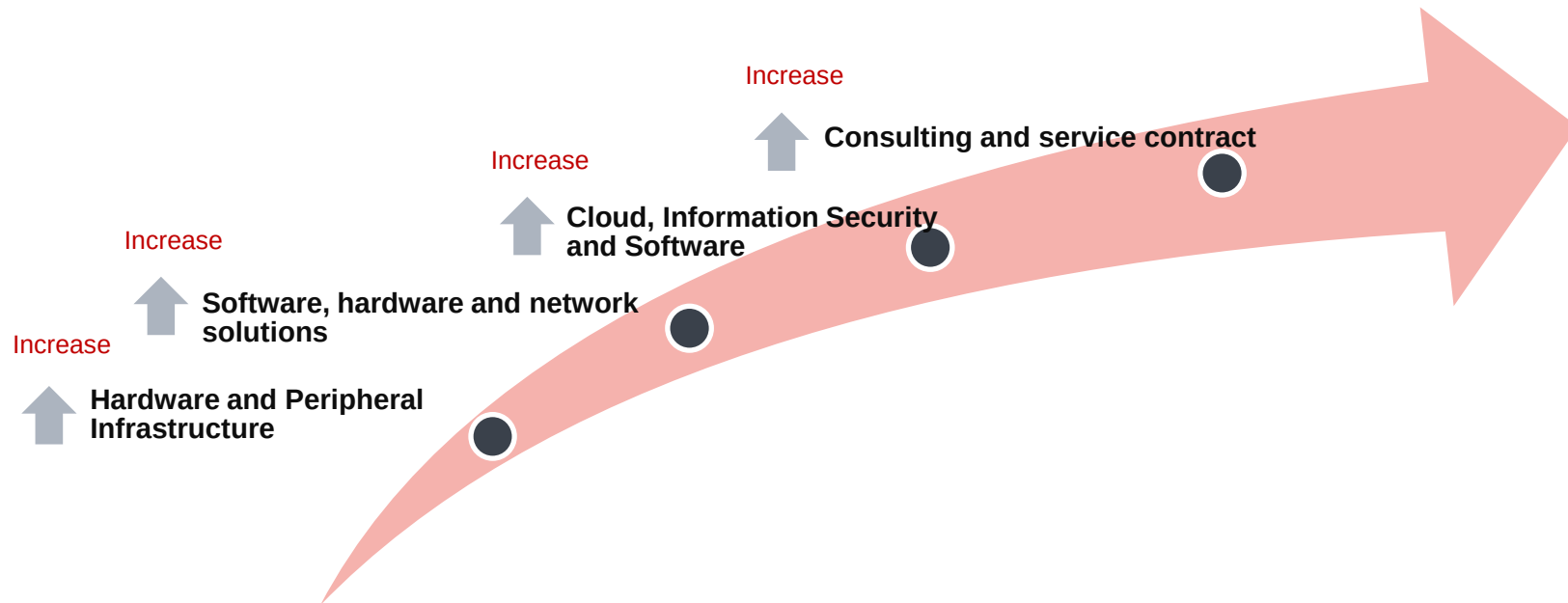


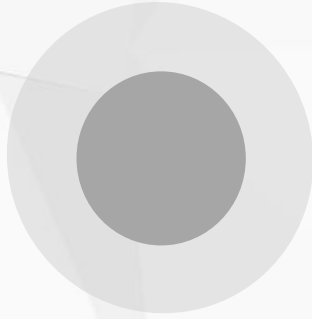


FY23 3Q and Full Year Outlook

FY23 3Q and Full Year Outlook

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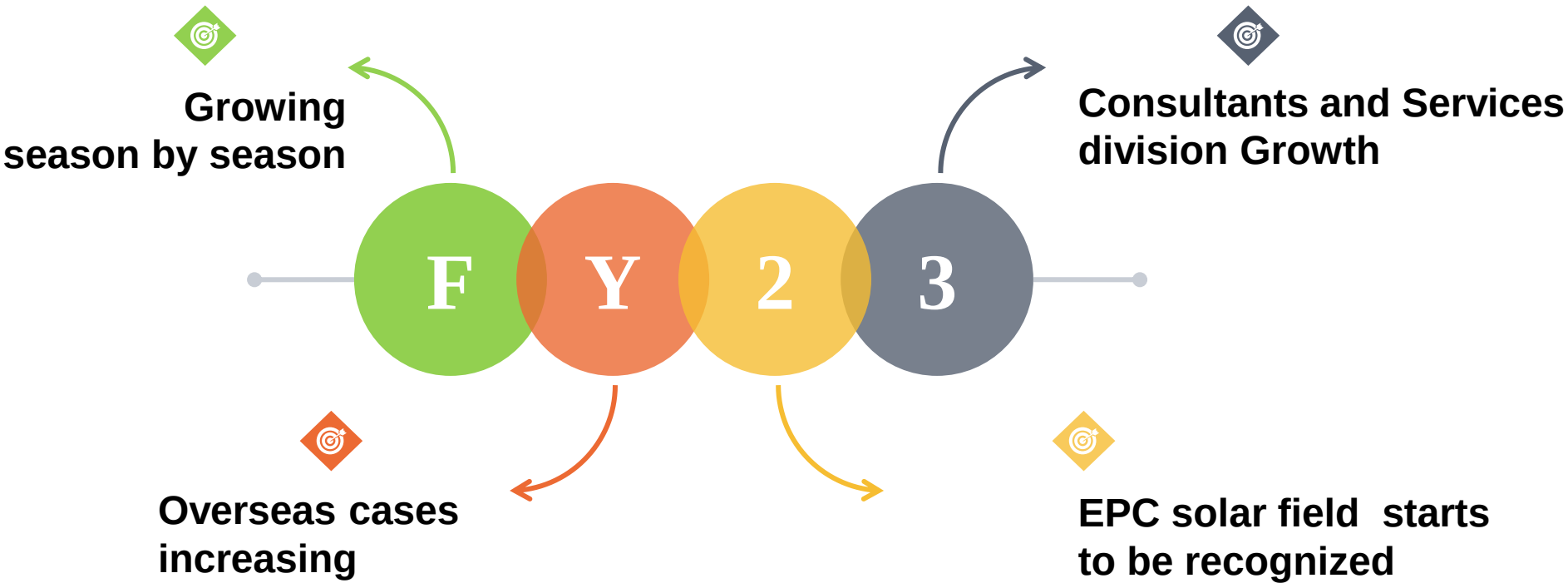


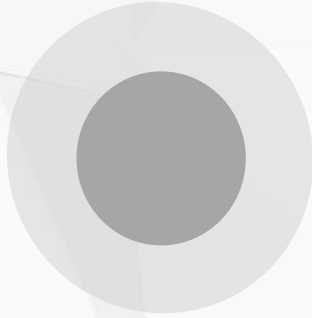


New Investment and Future Development

- ❑ Investing in AI & ChatGPT Advisors
- ❑ EPC revenue reach 10%
- ❑ Smart manufacturing
- ❑ Nvidia main dealer







ESG status

ESG – Environment: Adopt beach Cleaup

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ESG – Social: Charity Run

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ESG-Social: Donate primary school books to serve in rural areas

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Taiwan Corporate Credit Risk Index (TCRI): 5

**4 directors and 3 independent directors
(1 female)**

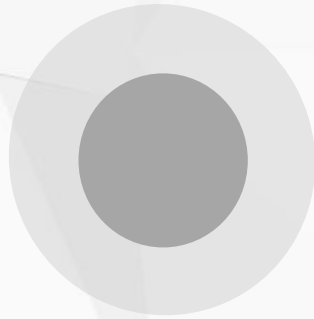
**The evaluation result is listed as 6% to 20%
(110 OTC companies)**



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Jetwell serve for **Taiwanese businessmen**

JETWELL



Q & A



3147

大綜電腦系統股份有限公司

JETWELL COMPUTER CO., LTD.

Thank You!