

Everywhere For You

JETWELL

Jetwell Computer Co. Ltd

■ Stock Symbol : **3147** ■ 報告人 : Jenson Tseng

FY24 Q1 Investor Conference

2024.04.25

Disclaimer

- This briefing and the predictive information released at the same time, including operating outlook, financial and business forecast, are based on current situation expectations and forecasts of future events.
- The financial and operational information mentioned in this briefing has not been fully checked or reviewed by accountants. All information is for reference only. For details, please refer to the accountant's review of financial reports.
- The company's actual future operating results, financial and business outlook may be different from the predictive information, and the reasons may come from uncertain factors and risks beyond the control of the company.
- If there are any changes or adjustments in the future outlook and information mentioned in this briefing, the company is not responsible for reminding or updating at any time in the future.



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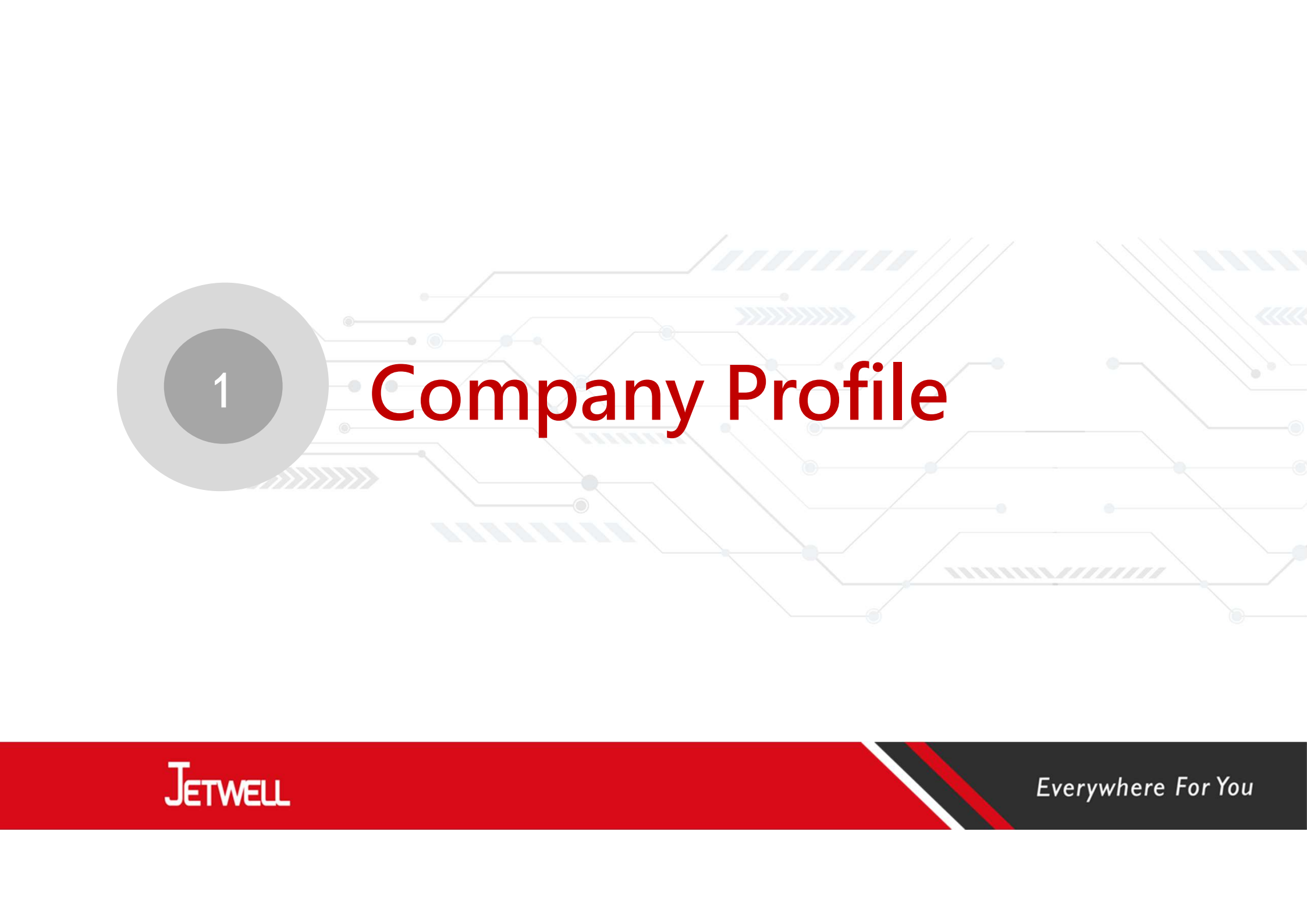
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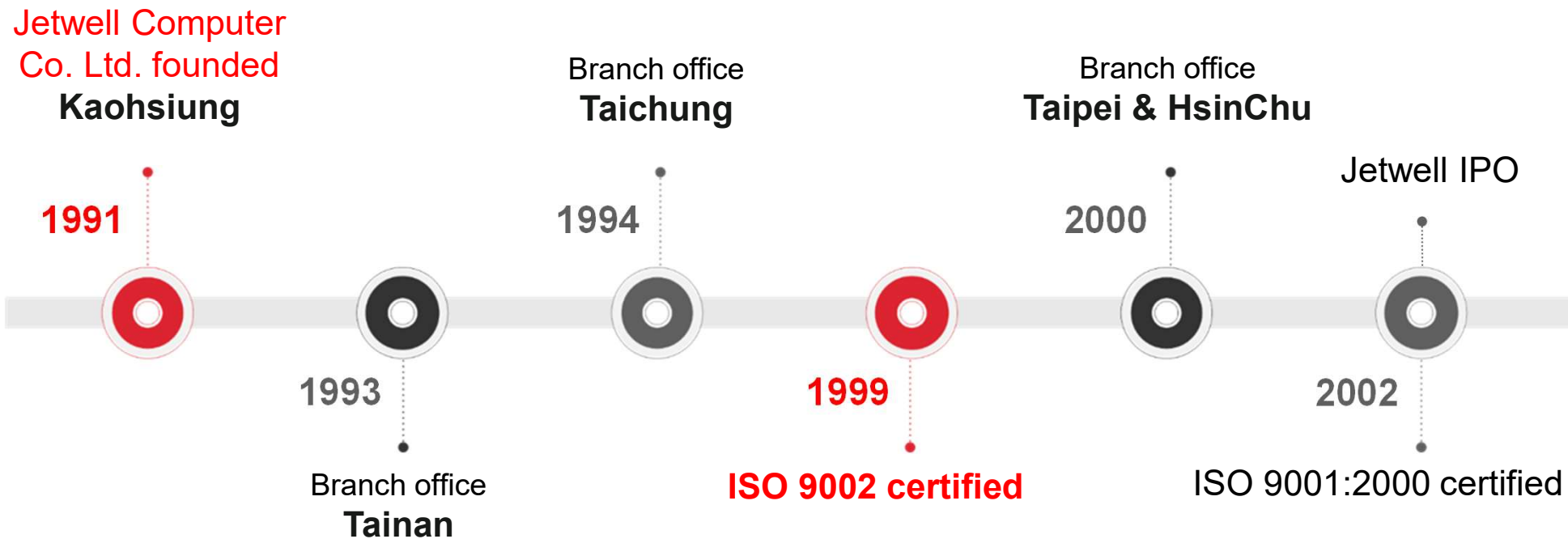
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Company Profile

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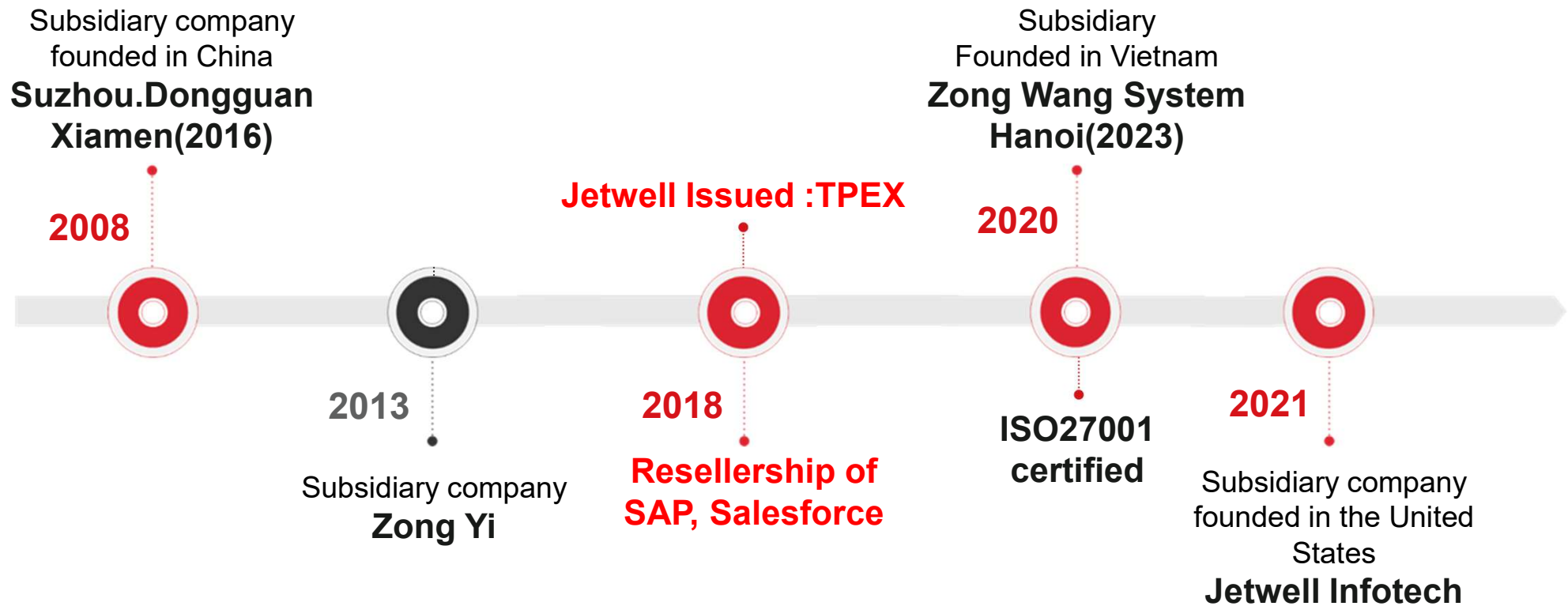
History



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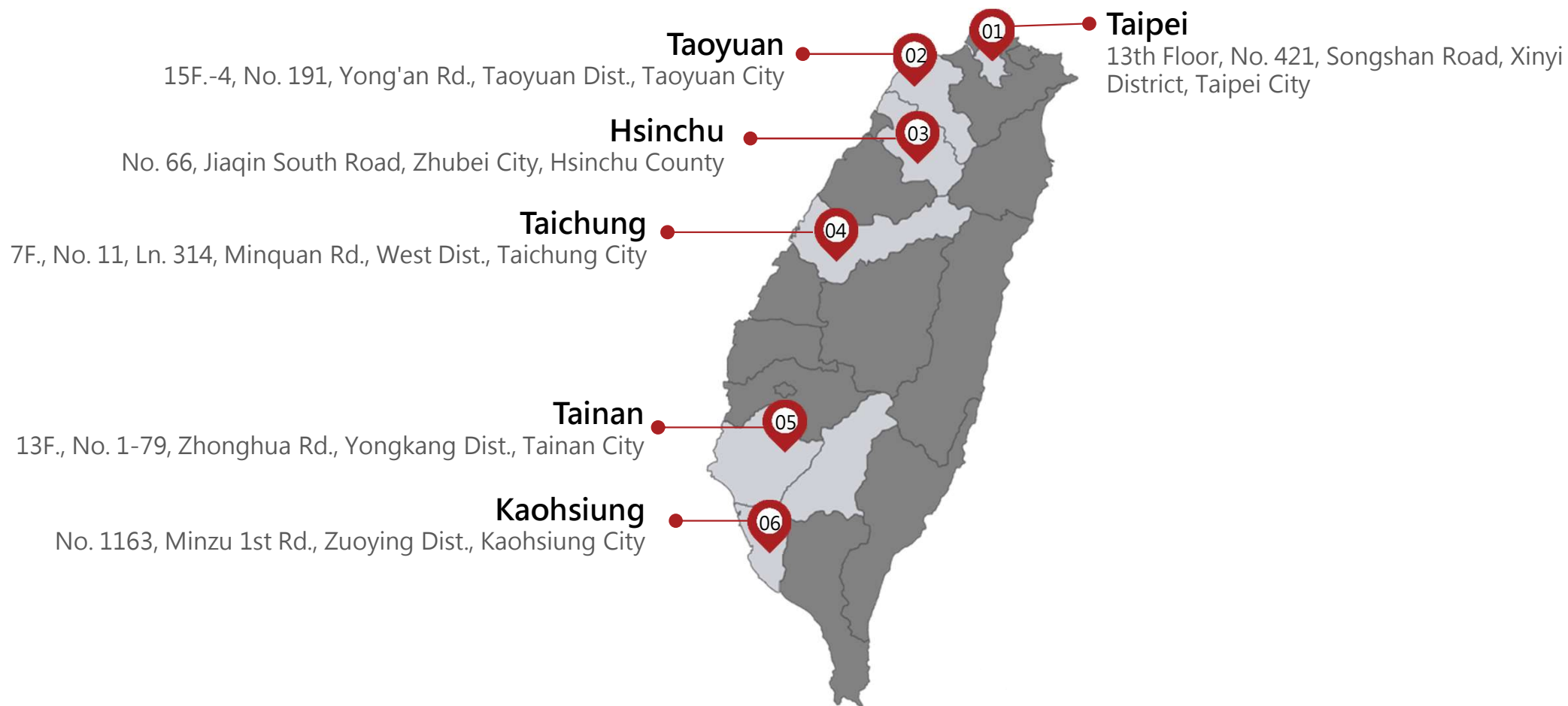
History



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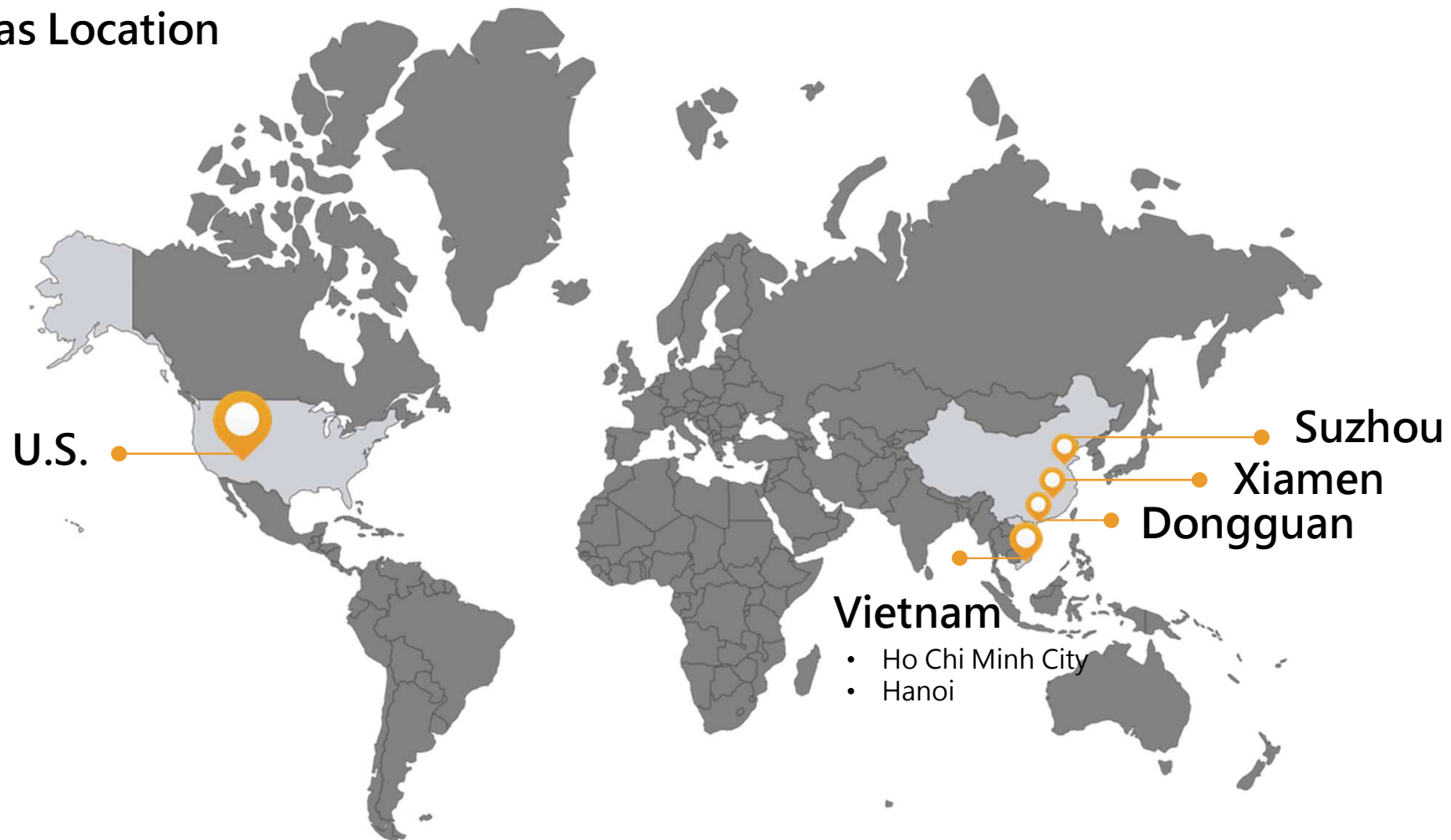
Service base



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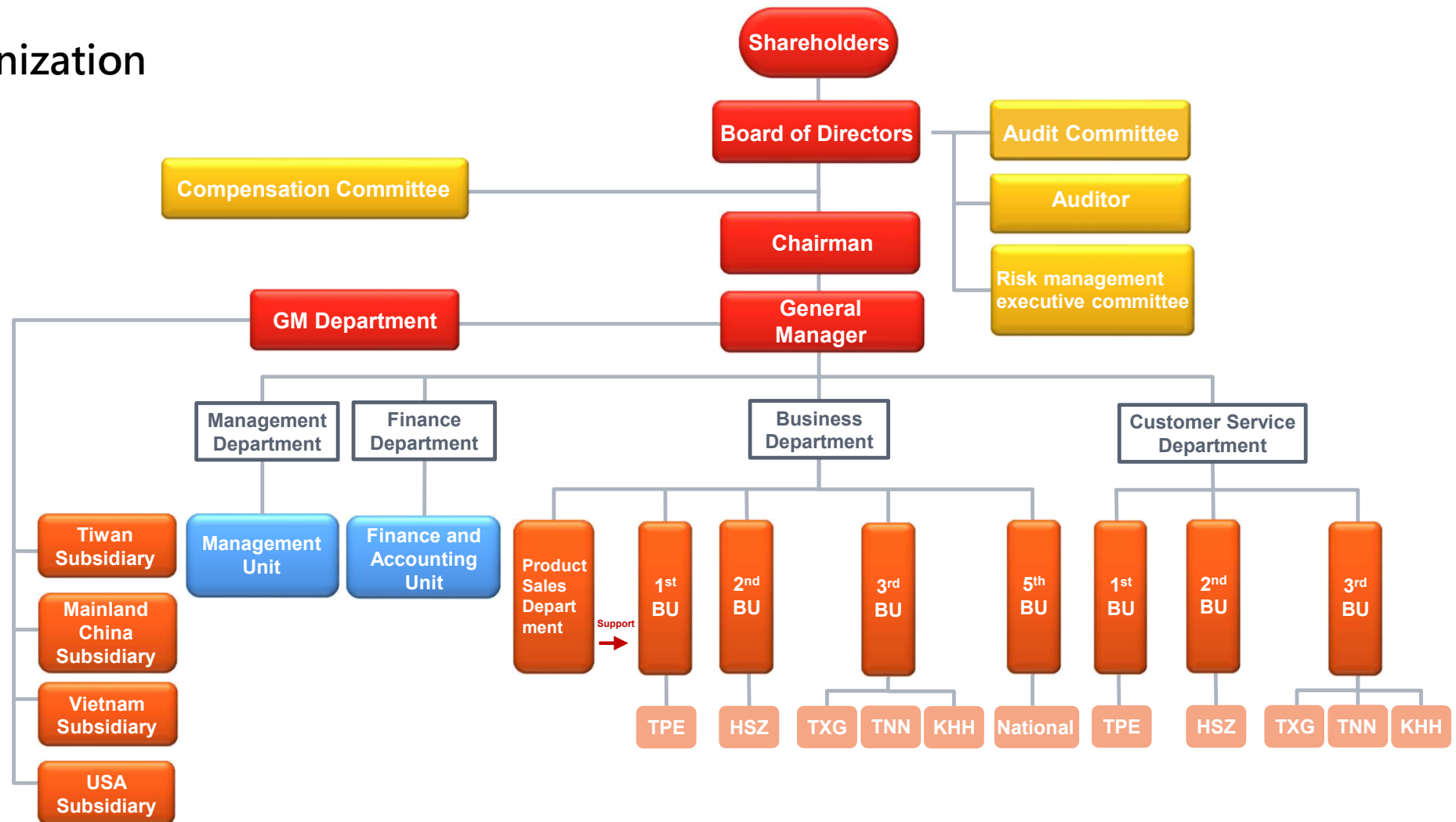
Overseas Location



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Organization

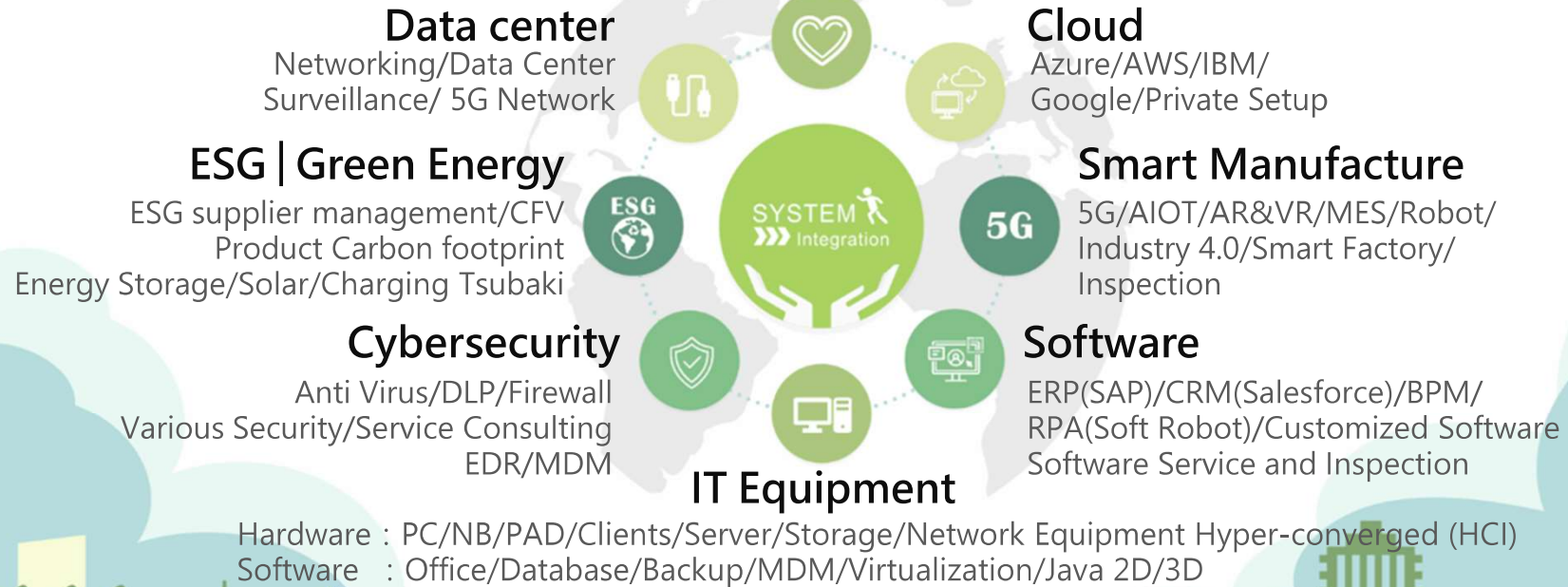


**Our Industry relies on **Technical ,Talents,
People** ,not machines Or assembly lines**

Core Business

Service | Consultation | Maintenance

5x9 & 7x24 Call/By call/Annual Contract/Service/Customer Service



Professional information system integrator

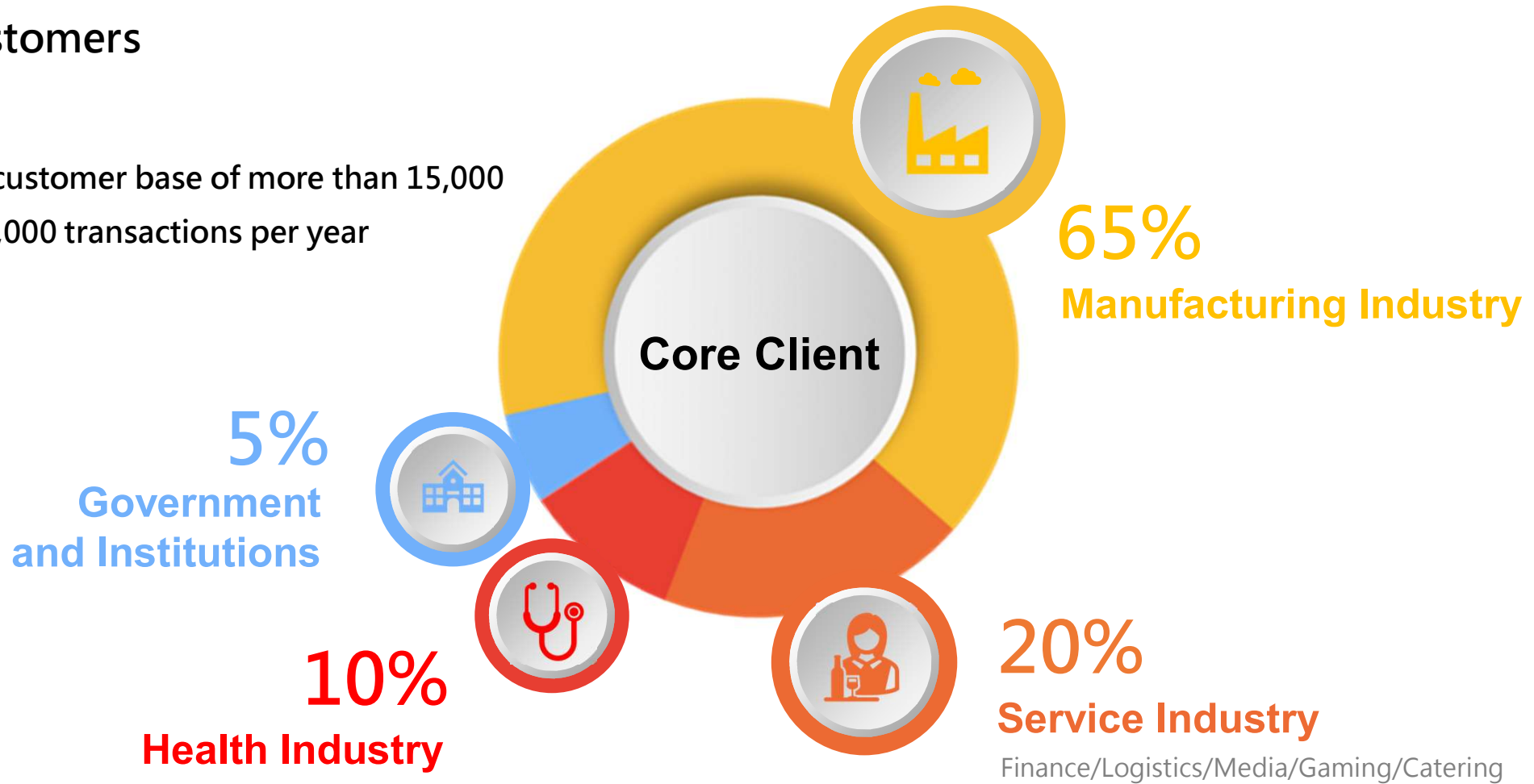
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Core Customers

- ✓ Cumulative customer base of more than 15,000
- ✓ More than 2,000 transactions per year



The background features a complex network of light gray circuit lines and arrows, creating a sense of connectivity and flow. A large, light gray circle on the left contains the number '2'.

2

FY23 Review

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FY23 Review-Financial Statements

Consolidated Statements of Income (NTD in thousand)	2023	2022	YoY
Net Revenue	3,989,155	3,465,918	15.1%
Gross Profit	705.168	588.428	19.8%
Operating Income	329.199	262.473	25.4%
Total Non-Op. Income and Expenses	33.796	75,244	-55.1%
Income Before Tax	362.995	337,717	7.5%
Income Tax Expense	(75,212)	(69,515)	8.2%
Profit (Loss) Attributable to Owner of the Parent	287.783	268.202	7.3%
Earnings Per Share (NTD)	7.38	6.88	7.3%
Gross Profit Margin	17.7%	17.00%	430bps
Operating Profit Margin	8.3%	7.6%	460bps
Net Profit Margin	7.2%	7.7%	160bps

FY23 Review-Balance Sheet

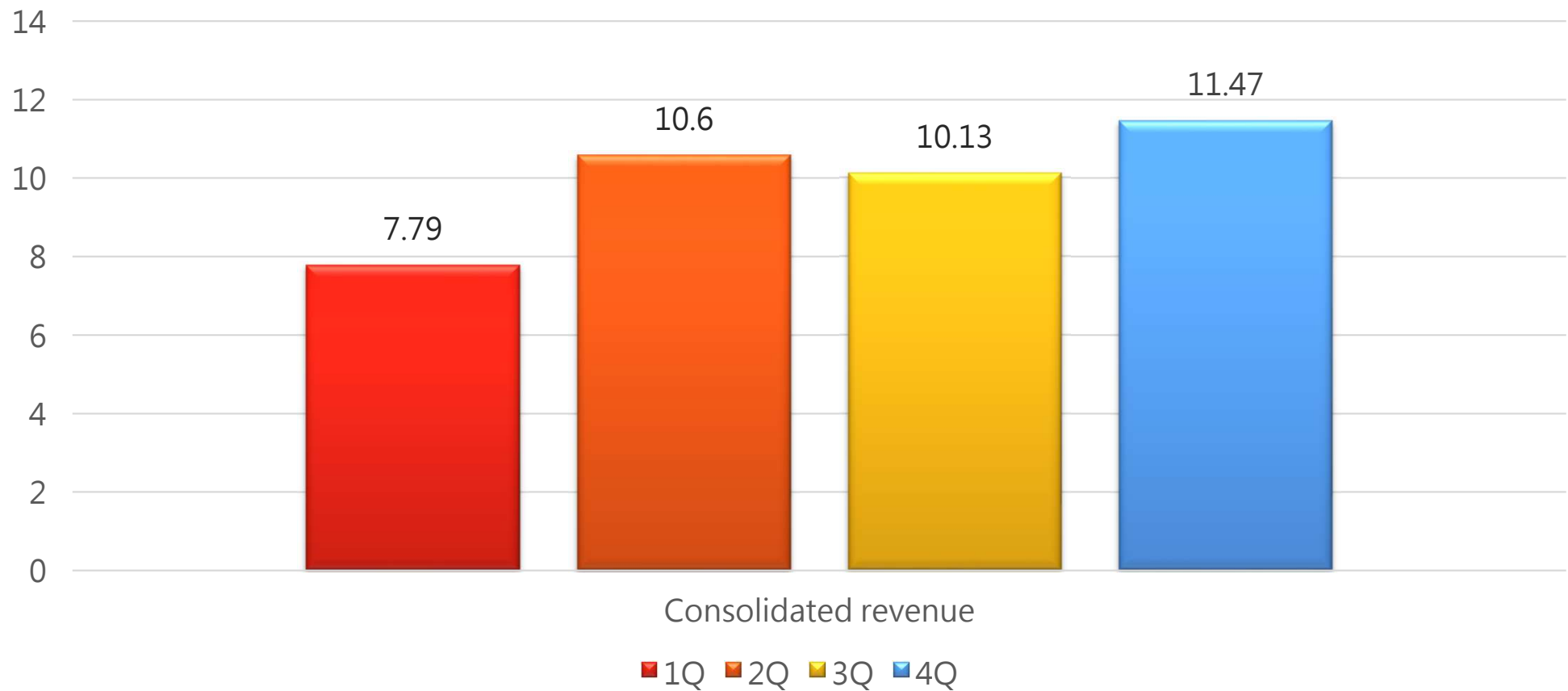
Consolidated Balance Sheet (NTD in thousand)	2023.12.31	2022.12.31	YoY
Cash and Cash Equivalent	285.285	61.819	361.5%
Net Accounts Receivable	948.015	860.641	10.2%
Inventory	186.978	131.944	41.7%
Property, Plant and Equipment	329.883	316,533	4.2%
Total Assets	3,013,347	2,397,154	25.7%
Short-term loans	694.056	436.680	58.9%
Accounts Payable	449.867	357.489	25.8%
Total Liabilities	1,739,140	1,235,710	40.7%
Total Equity	1,274,207	1,161,444	9.7%
AR Turnover Days	86	84	2
Inventory Turnover Days	21	31	(10)
Debt Ratio	58%	52%	6%

FY23 Review-Statements of Cash Flow

Consolidated Statements of Cash Flow (NTD in thousand)	2023.12.31	2022.12.31
Net Cash Flows from (Used in) Operating Activities	22,425	40,091
Net Cash Flows from (Used in) Investing Activities	126,078	(179,469)
Net Cash Flows from (Used in) Financing Activities	75,982	172.921
Cash and Cash Equivalents, End Of Period	285,285	61.819

FY23 Review - 1-4Q Revenue

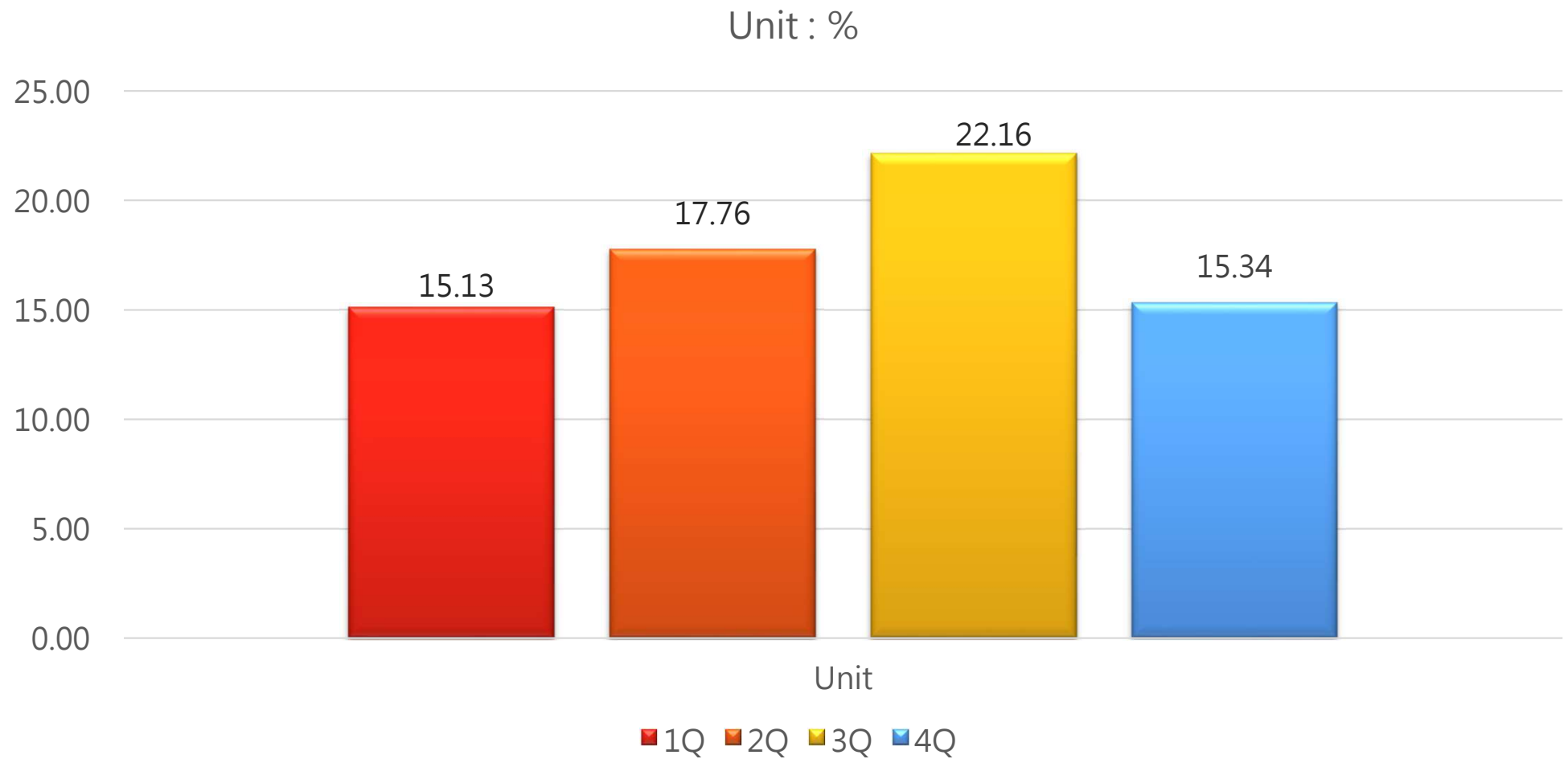
Unit : NTD 0.1 billion



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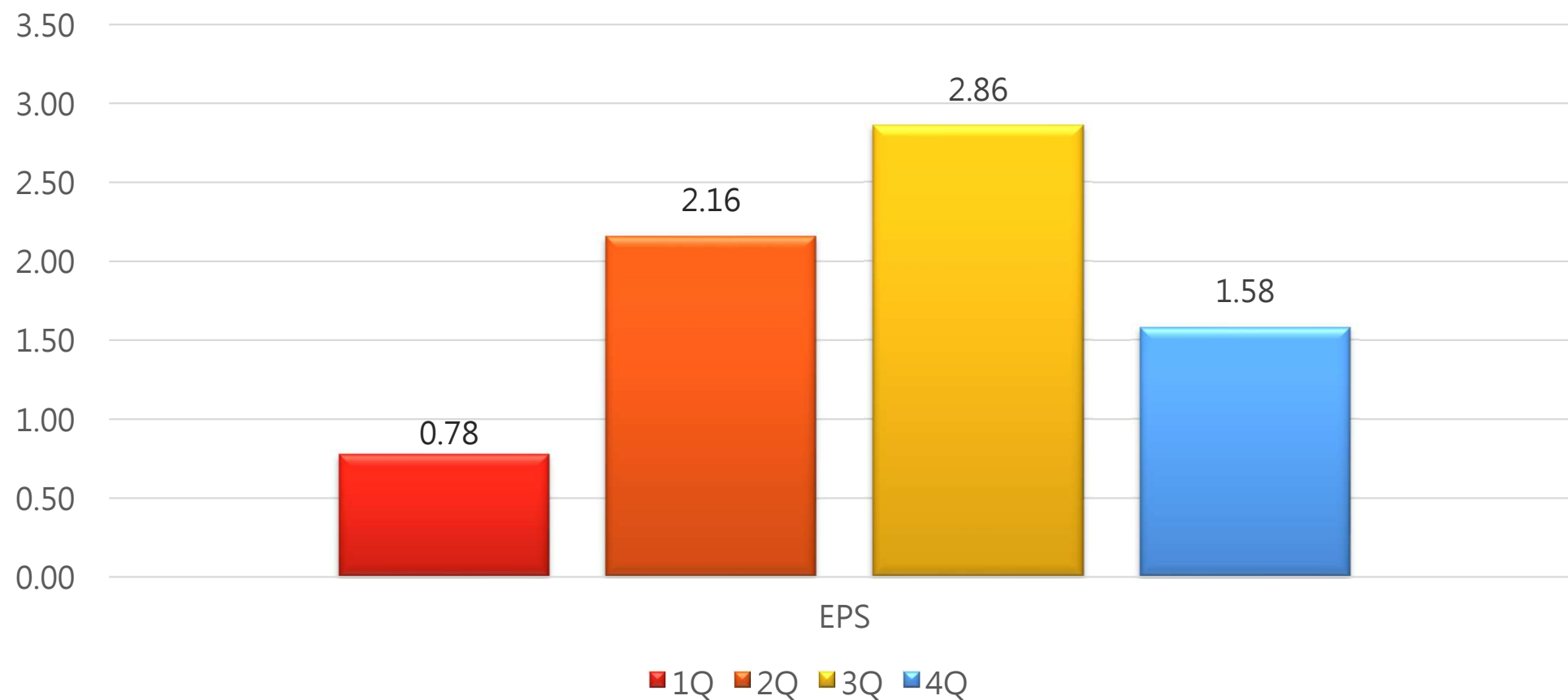
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FY23 Review - Gross Profit Margin



FY23 Review - EPS

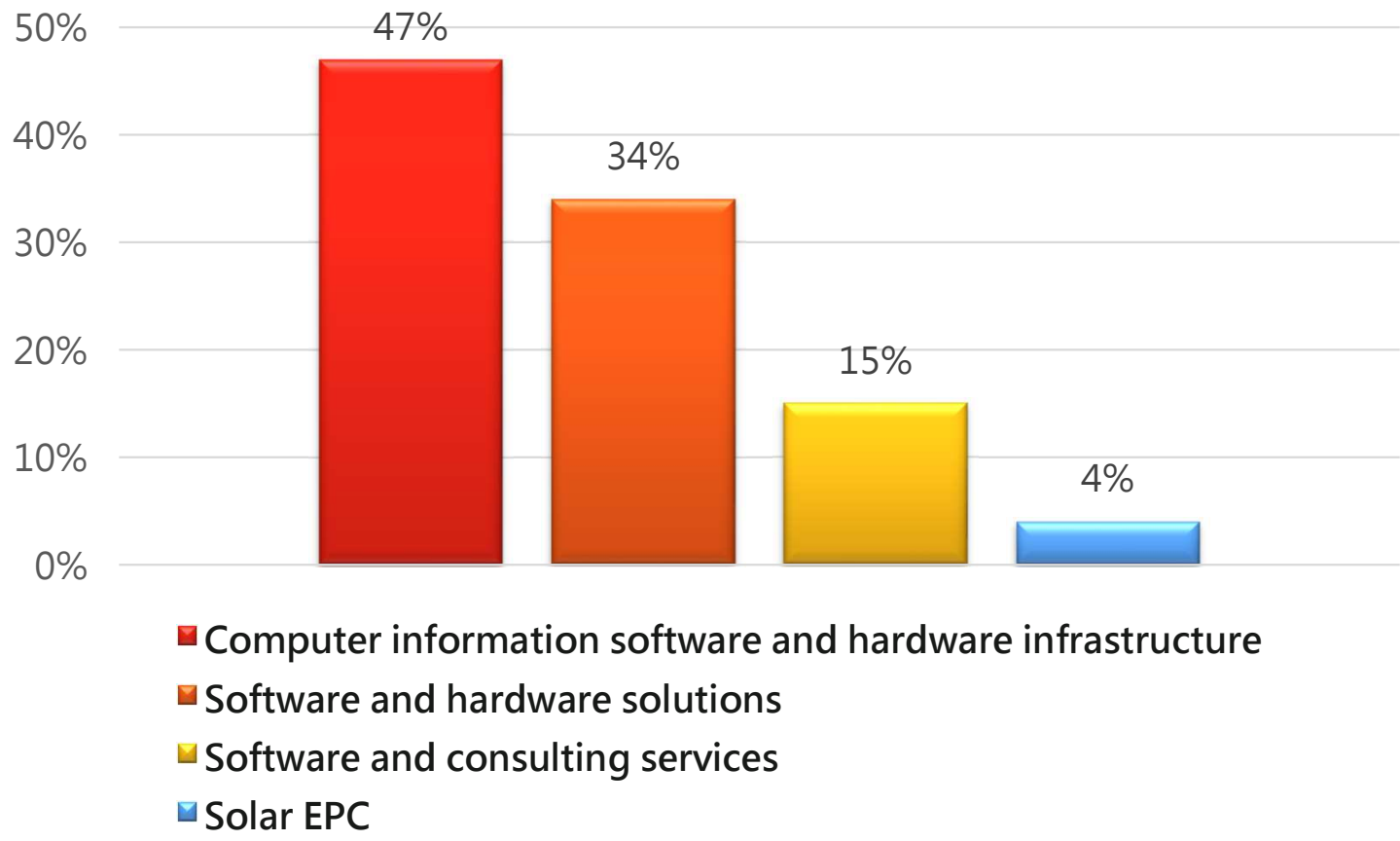
Unit : yuan



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FY23 Products



FY23 Summary

- Net Revenue : **3.989 billion** YOY : +16.86%
- EPS : 7.38 YOY : +7.27%



FY23 Summary

- Growth in performance of Taiwan's shipments to Japan
- Overseas revenue fell by more than 40%
- AI Server had been grown at third and fourth quarters
- SAP B1 consultant grew.





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FY24 1Q and prospect

FY24 Development

F

AI Applications develop

Y

New generation data center build up and applications

2

ESG software and applications on sales

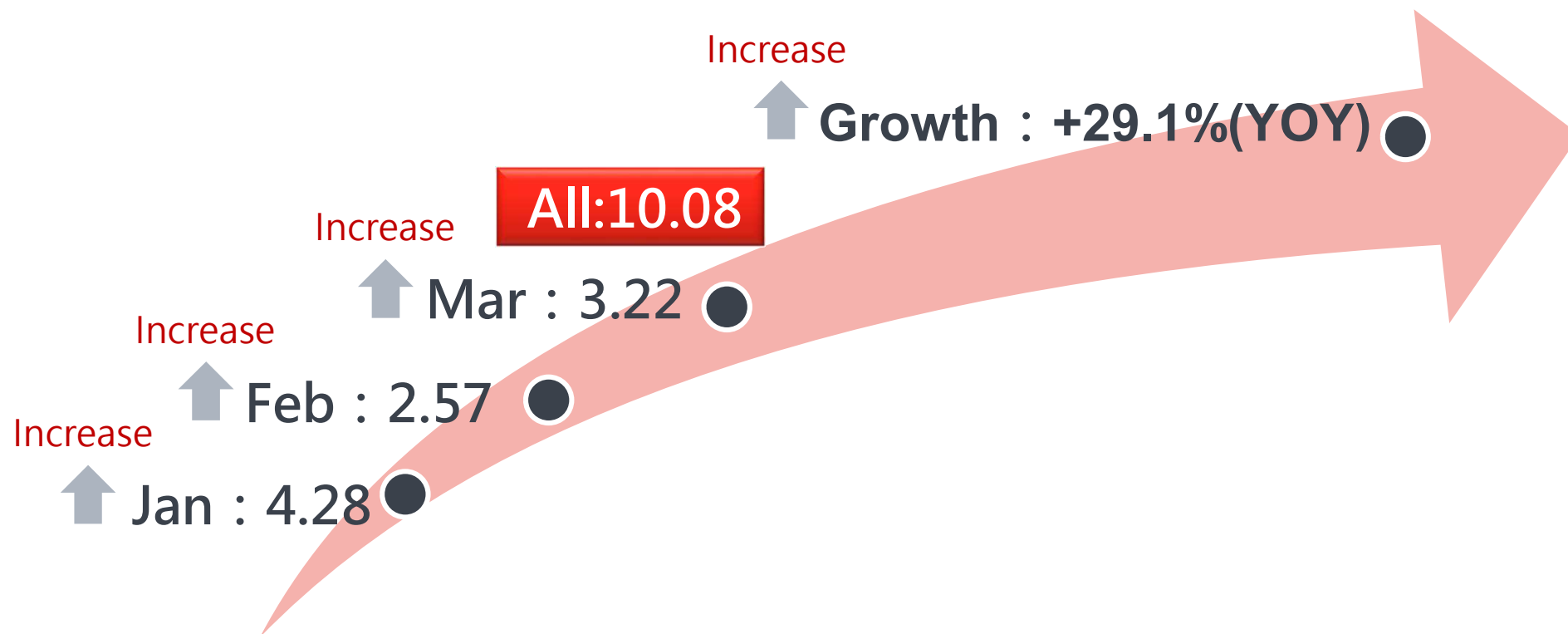
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SAB and CRM consultants on sales



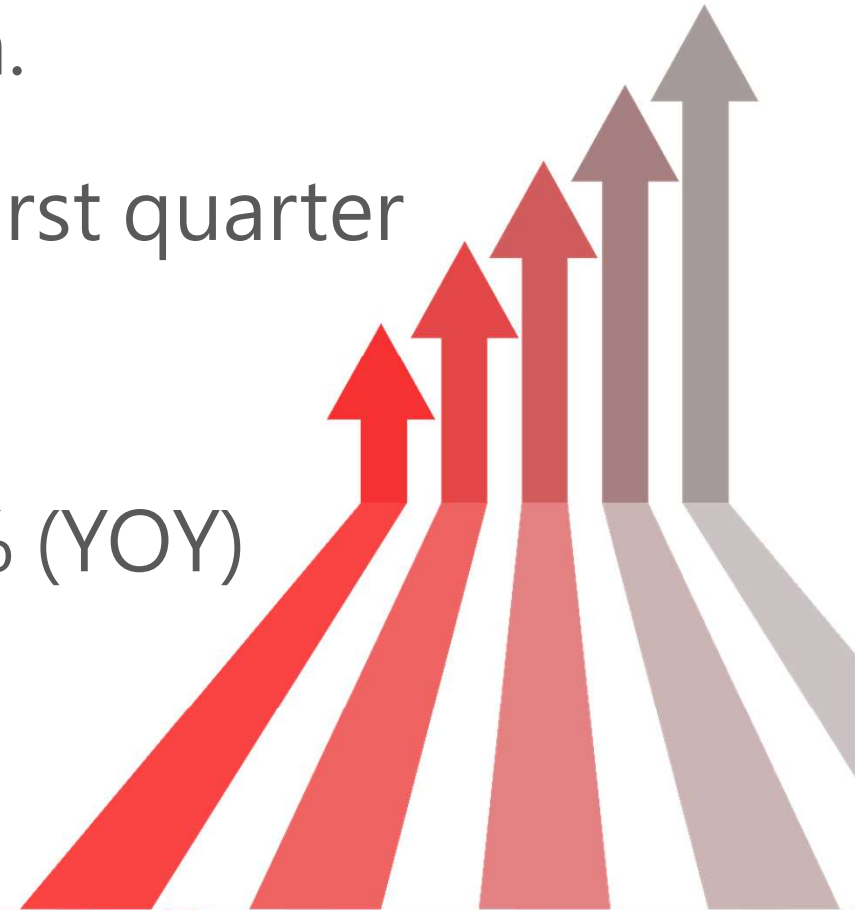
Green energy and energy storage solutions

FY24 1Q Result(Revenue) Unit : NTD billion



FY24 1Q Recap

- FY23 4Q order postponed to Jan.
- AI servers order postponed to first quarter
- China grew over 39% (YOY)
- Mid enterprises grew about 10% (YOY)



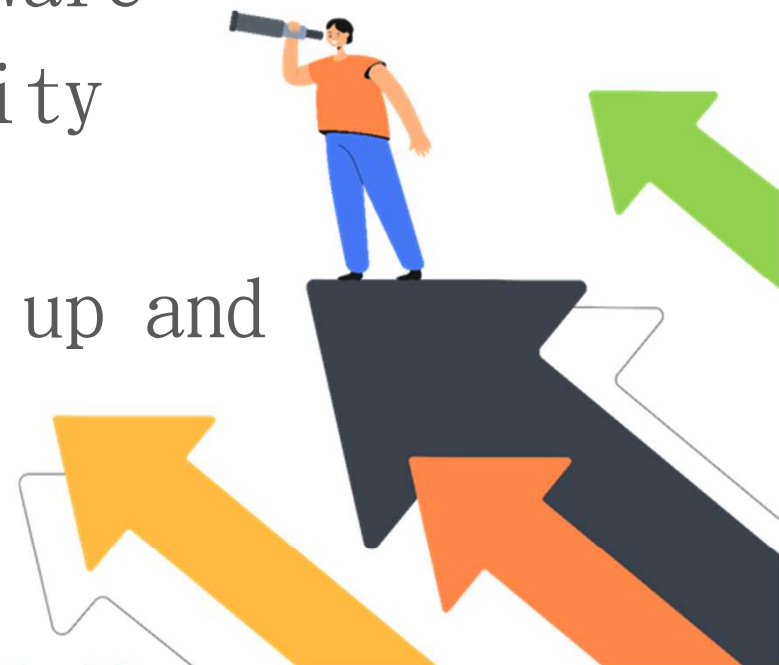


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New Investment and Future Development

New investing and developments

- AI and ChatGPT solutions
- Smart manufacturing and ESG software
- Automation and Information Security Solutions
- New generation data center build up and networking applications.
- Overseas development



The background features a complex network of light gray circuit lines and arrows, suggesting a digital or technological theme. A large gray circle on the left contains the number 5.

5

ESG status

ESG- JETEWELL Join the Earth Hour : Give an Hour for Earth



Join the Biggest Hour for Earth
為地球永續關燈

8.30pm 23rd March
Switch off. Give an hour for Earth.

| 召集單位 | | 響應單位 |

EarthHour2024
與你一起讓世界變好

2024 60^{EARTH HOUR} 關燈一小時
節電新紀錄！

全台節電量 **289,000** 瓩

約減少 **143,055** 公斤碳排放量

EarthHour2024
與你一起讓世界變好



保護地球生態與環境，沒有人是局外人
尊重自然資源，與大地萬物共存共榮
讓地球永續。

#EarthHour2023 #與你一起讓世界變好

大綜電腦系統股份有限公司
Mar 15, 2023

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ESG – Environment: Adopt beach Cleanup



ESG – Social: Charity Run



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ESG-Social: Donate primary school books to serve in rural areas



ESG - Corporate Governance

Taiwan Corporate Credit Risk Index (TCRI): 5

**4 directors and 3 independent directors
(1 female)**

**The evaluation result is listed as 6% to 20%
(110 OTC companies)**





- **Jetwell serve for Taiwanese businessmen**

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Q & A

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A background image showing several hands of different skin tones stacked together in a supportive gesture. The image is partially covered by a dark blue circular graphic on the left side.

3147

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JETWELL COMPUTER CO., LTD.

Thank You!