

Everywhere For You

JETWELL

Jetwell Computer Co. Ltd

■ Stock Symbol : **3147** ■ Speaker : Chih-Wei Chao

FY25 Q1 Investor Conference

2025.06.04

Disclaimer

- This briefing and the predictive information released at the same time, including operating outlook, financial and business forecast, are based on current situation expectations and forecasts of future events.
- The financial and operational information mentioned in this briefing has not been fully checked or reviewed by accountants. All information is for reference only. For details, please refer to the accountant's review of financial reports.
- The company's actual future operating results, financial and business outlook may be different from the predictive information, and the reasons may come from uncertain factors and risks beyond the control of the company.
- If there are any changes or adjustments in the future outlook and information mentioned in this briefing, the company is not responsible for reminding or updating at any time in the future.



Agenda

1

Company Profile

2

FY24 Review

3

FY25 1Q and Full Year Outlook

4

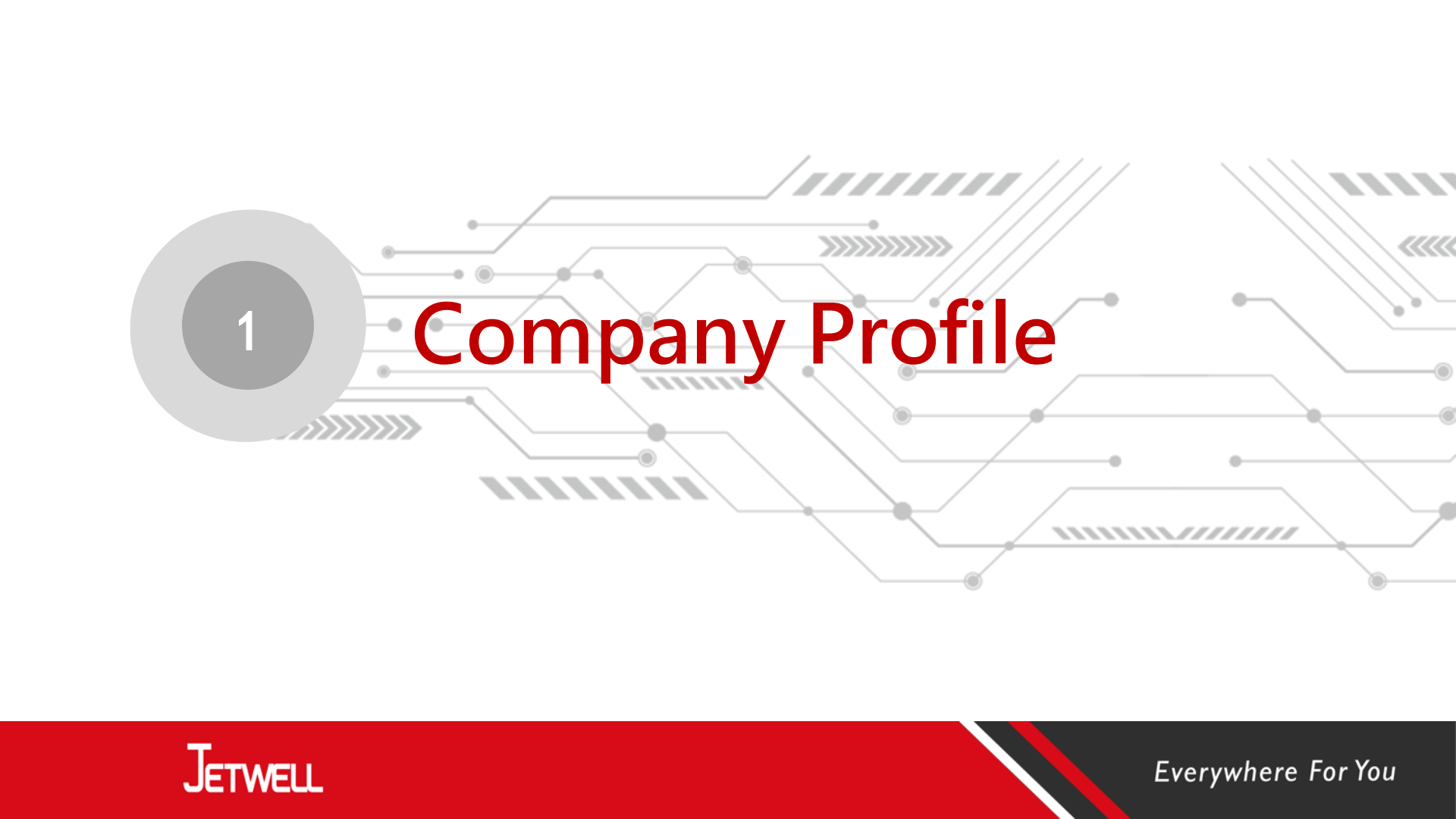
New Investment and Development

5

ESG status

6

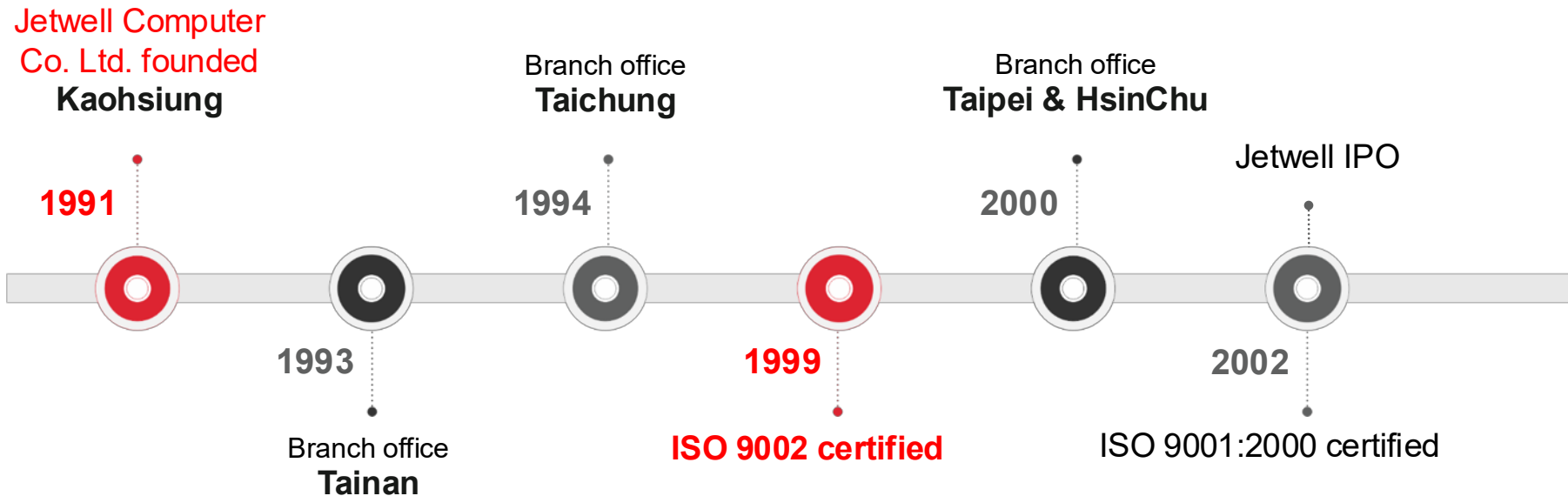
Q&A



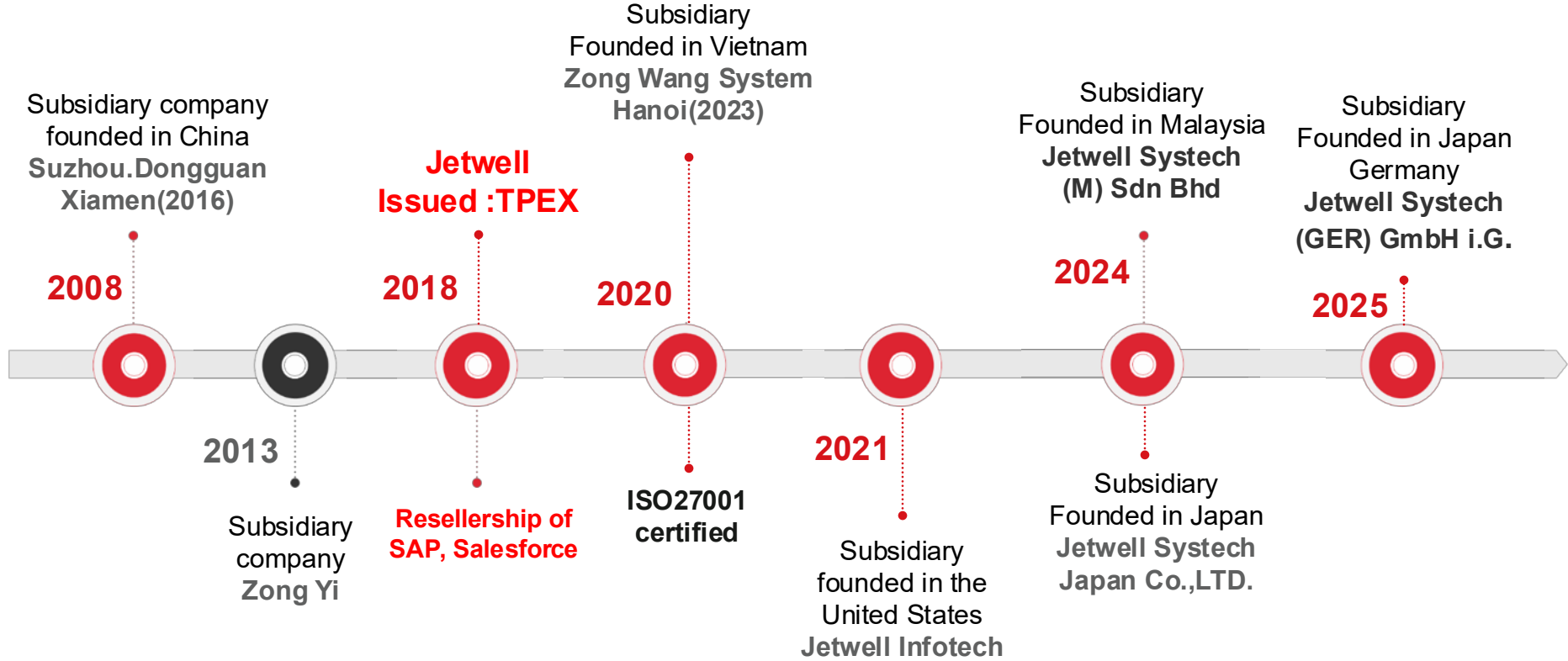
1

Company Profile

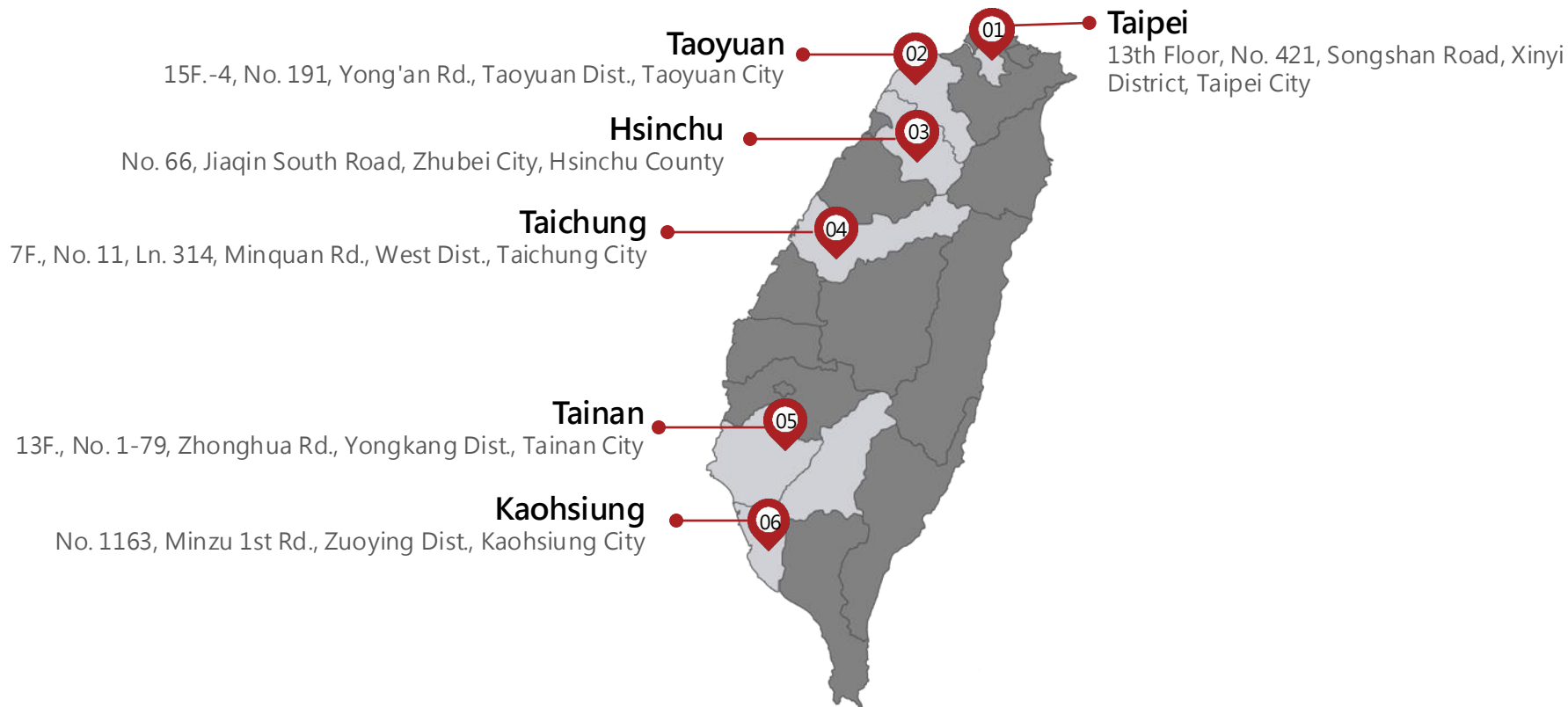
History



History



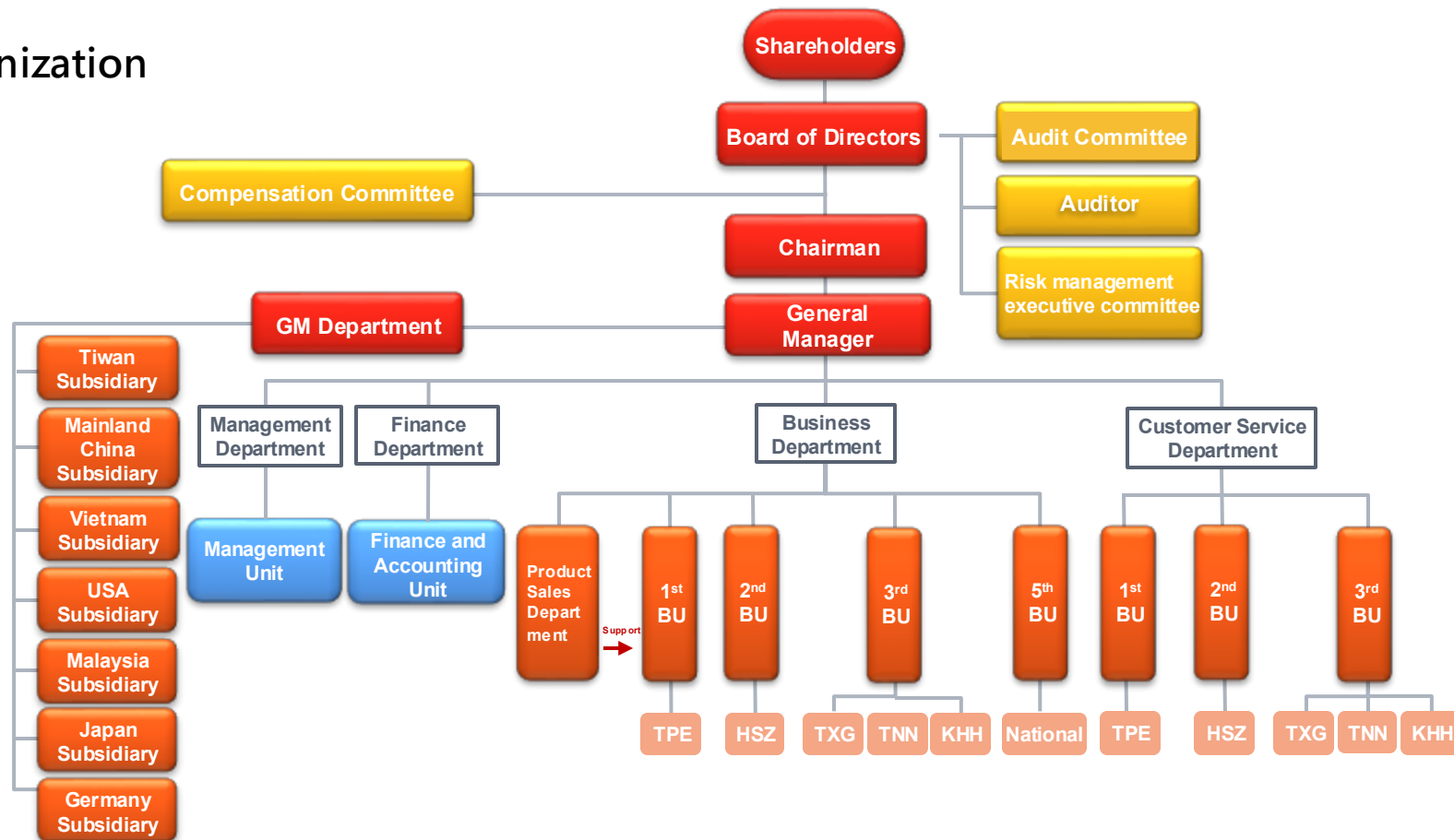
Service base



海外據點



Organization

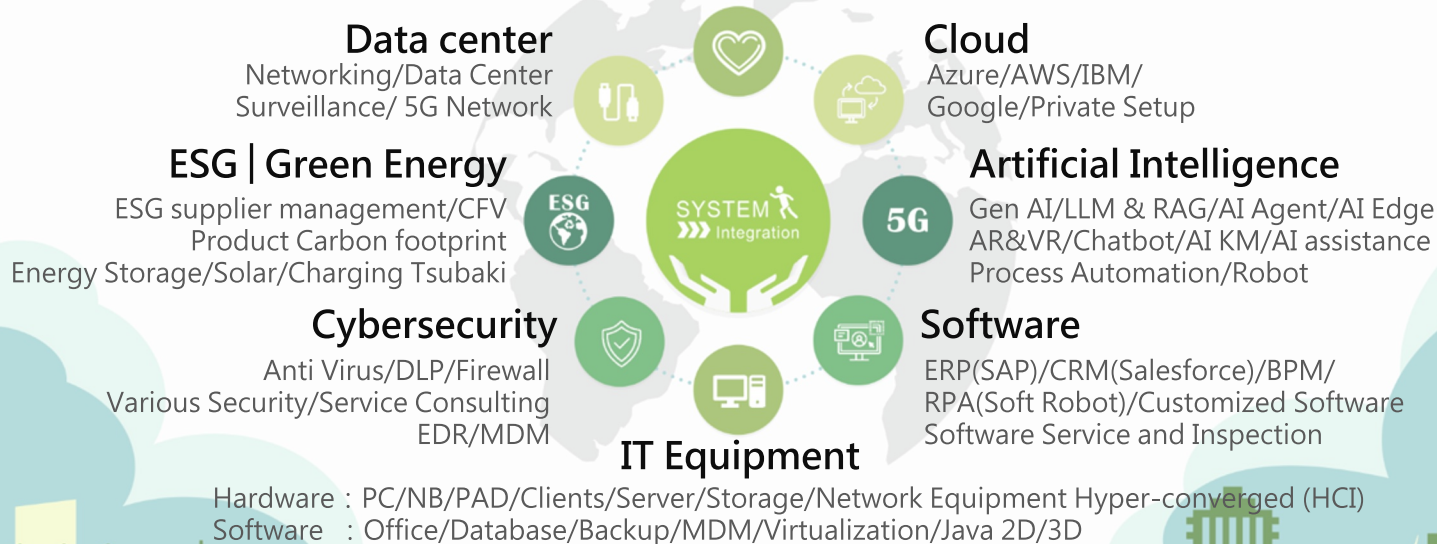


**Our Industry relies on **Techincal ,Talents,
People** ,not machines Or assembly lines**

Core Business

Service | Consultation | Maintenance

5x9 & 7x24 Call/By call/Annual Contract/Service/Customer Service



Professional information system integrator

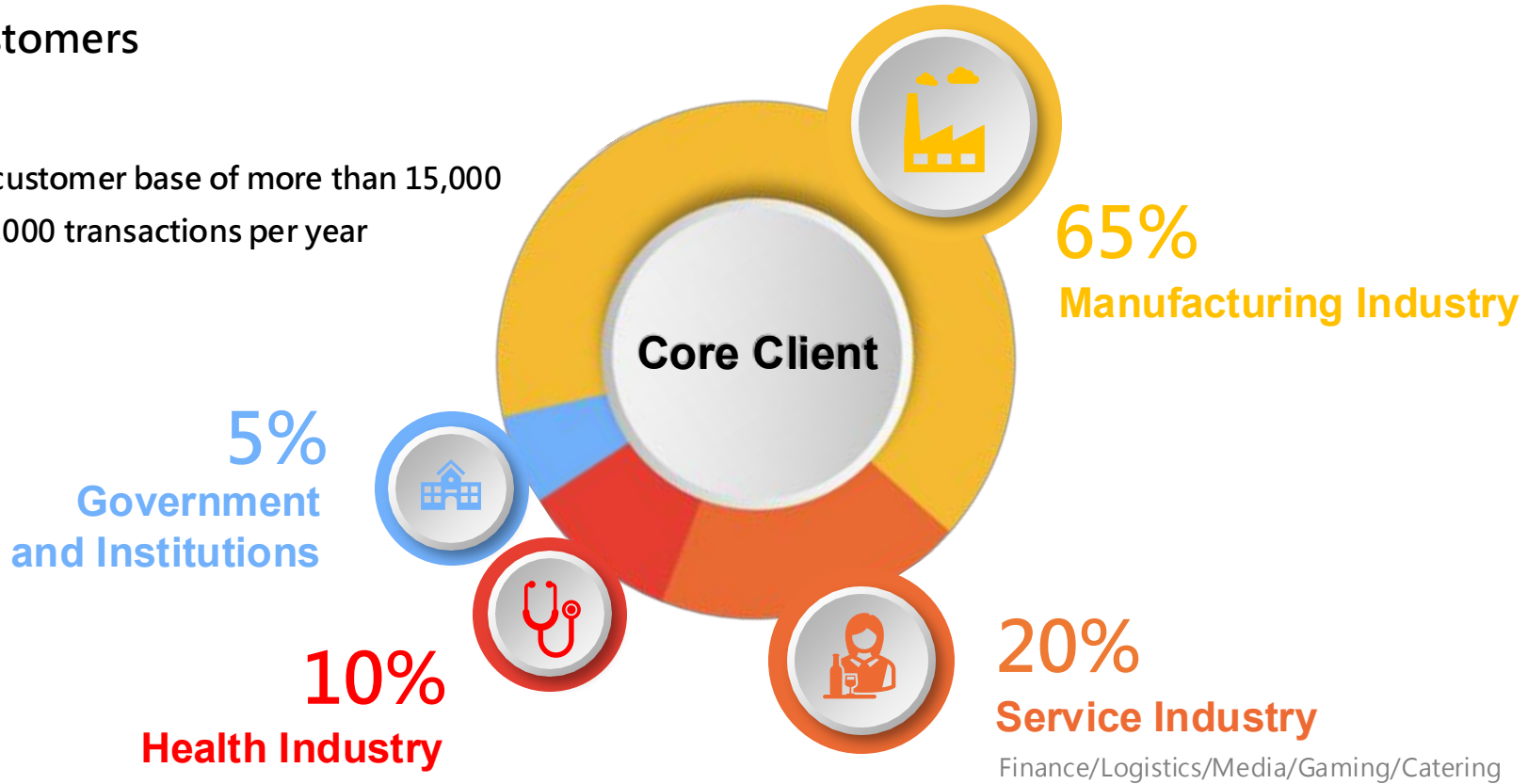
Everywhere For You

JETWELL

Everywhere For You

Core Customers

- ✓ Cumulative customer base of more than 15,000
- ✓ More than 2,000 transactions per year



The background of the slide features a complex, stylized circuit board pattern. It consists of numerous thin, grey lines that branch out and connect various points, resembling a network or data flow. Interspersed among these lines are several sets of parallel, slanted lines that form arrowheads, pointing in different directions. The overall aesthetic is technical and modern, with a monochromatic grey and white color scheme.

2

FY24 Review

FY24 Review-1

- Revenue: NT\$4.972 billion
- EPS: NT\$11.94
- Growth : 25% & 60%+
- Customers: 2,300 (New: 500)



FY24 Review-2

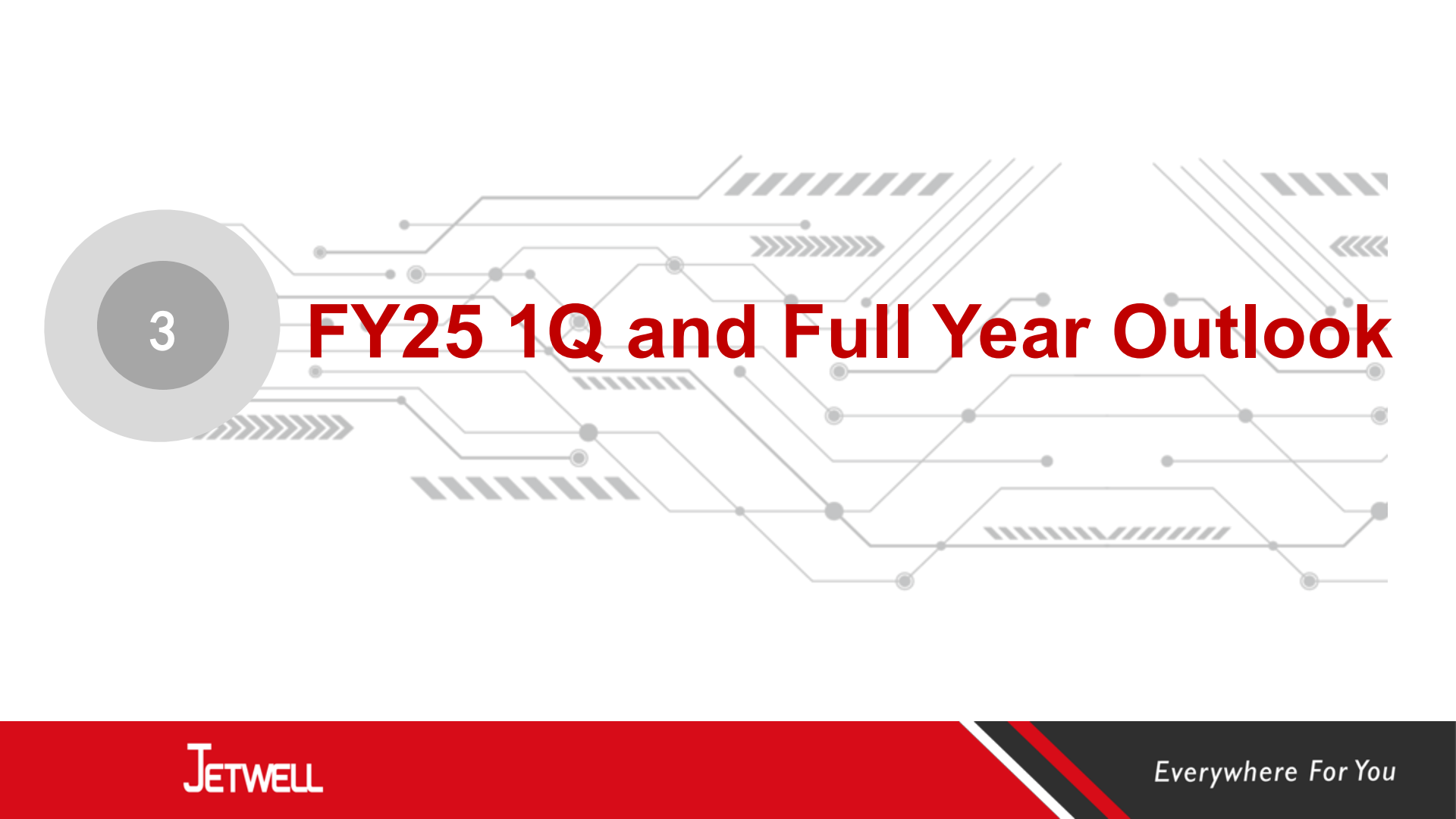
- server W/AI GPU : 36%
- Hardware & Software Solutions: 10%
- Consulting, Application Software, and Contract Services: 8%
- Infrastructure Hardware & Software: 40%
- Information Security , Software, and Cloud Services: 6%



FY24 Review-3

- GPU DELAY TO FY25 1Q due to heat dissipation issues
- Immersion cooling phase 2 Actively working on it
- Traditional industries remain a Actively working on it
- Vietnam shows signs of improvement; slight loss in the U.S.; break-even in China
- Malaysia setup completed; progress underway in Germany



The background features a complex network of grey circuit lines, nodes, and arrows, creating a technological and digital aesthetic. A large grey circle on the left contains the number 3.

3

FY25 1Q and Full Year Outlook

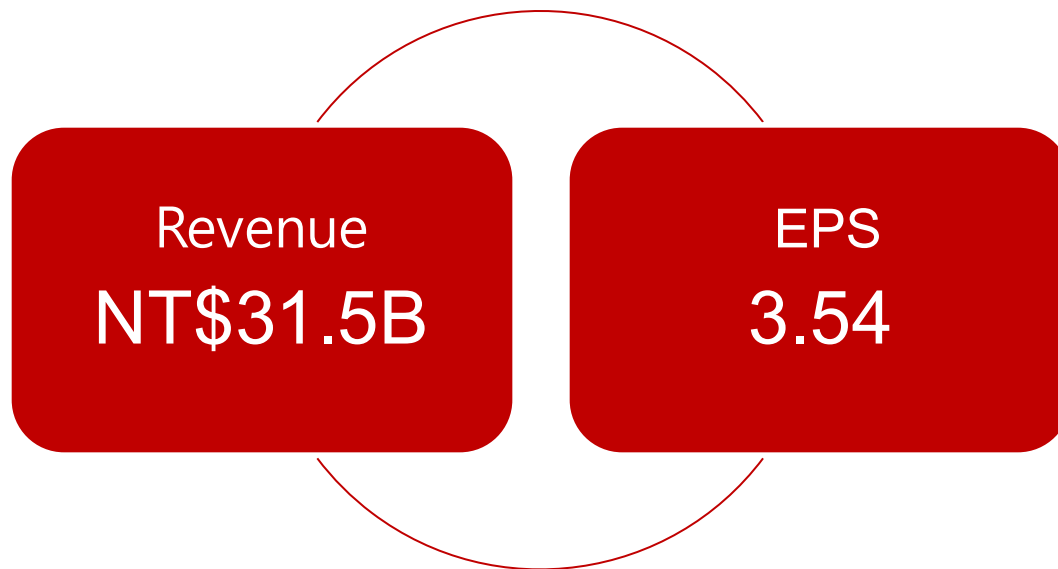
2025 Q1 Financial Statements

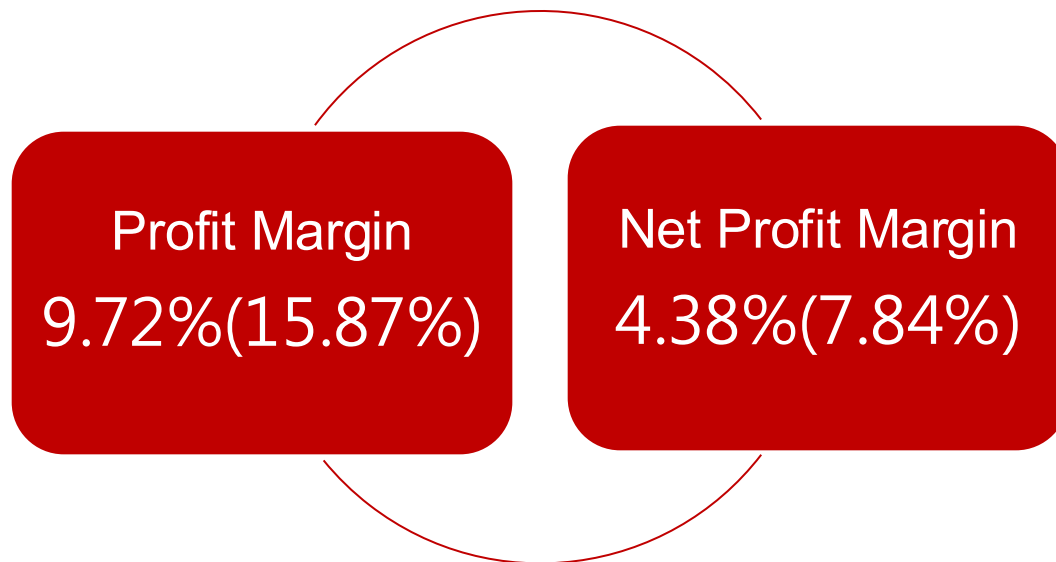
Consolidated Statements of Income (NTD in thousand)	Q1/25	Q4/24	QoQ	Q1/24	YoY
Net Revenue	3,147,371	1,601,326	96.5%	1,008,050	212.2%
Gross Profit	305,642	240,210	27.2%	159,868	91.2%
Operating Income	166,314	142,820	16.5%	53,542	210.6%
Total Non-Op. Income and Expenses	8,072	158,896	94.9%	45,814	-82.4%
Income Before Tax	174,386	301,716	-42.2%	99,356	75.5%
Income Tax Expense	(36,391)	(45,206)	-19.5%	(20,076)	81.3%
Profit (Loss) Attributable to Owner of the Parent	137,995	256,510	-46.2%	79,280	74.1%
Earnings Per Share (NTD)	3.54	6.58	-46.2%	2.03	74.1%
Gross Profit Margin	9.7%	15.0%		15.9%	
Operating Profit Margin	5.3%	8.9%		5.3%	
Net Profit Margin	4.4%	16.0%		7.9%	

Consolidated Balance Sheet (NTD in thousand)	2025.03.31	2024.12.31	QoQ	2024.03.31	YoY
Cash and Cash Equivalent	334,635	95,152	251.7%	111,120	201.1%
Net Accounts Receivable	3,200,361	1,684,240	90.0%	863,815	270.5%
Inventory	196,438	387,071	-49.3%	220,582	-10.9%
Property, Plant and Equipment	328,869	328,898	0.0%	332,169	-1.0%
Total Assets	5,323,346	3,774,279	41.0%	2,896,043	83.8%
Short-term loans	1,711,357	861,237	98.7%	601,573	184.5%
Accounts Payable	1,399,114	825,212	69.5%	419,602	233.4%
Total Liabilities	3,825,059	2,220,433	72.3%	1,735,752	120.4%
Total Equity	1,498,287	1,553,846	-3.6%	1,160,291	29.1%
AR Turnover Days	71	99	(28)	81	(10)
Inventory Turnover Days	9	27	(18)	22	(13)
Debt Ratio	72%	59%	13%	60%	12%

Consolidated Statements of Cash Flow (NTD in thousand)	2025.03.31	2024.03.31
Net Cash Flows from (Used in) Operating Activities	(631,036)	(2,017)
Net Cash Flows from (Used in) Investing Activities	33,399	(77,309)
Net Cash Flows from (Used in) Financing Activities	838,113	(94,876)
Cash and Cash Equivalents, End Of Period	334,635	111,120

FY25 1Q Result





FY25 1Q Product Review

- Server 65% : AI GPU 50%/Other 15%
- Software & Hardware Solutions: 6%
- Application Software & Information Security : 4%
- Enterprise Consulting & Service Contracts: 3%
- Clients, PCs & Peripherals: 22%



FY25 1Q Top 5 Brands



Gigabyte



Nvidia



Dell



HPE



Apple

FY25 1Q Top 5 Customers

Semiconductors

IC Design

**Land, Sea & Air
Transportation**

Service Industry

**Traditional
Industries**

4

New Investment and Future Development

New Investment and Future Development

- AI LLM application Solutions

(AI Customer Service/KM/HR/Meeting/R&D/ Virtual Assistant/ Credential Recognition...)

- Smart manufacturing and Energy storage solutions

- Automation and Information Security Solutions

- Data Center Build (DLC/Immersion Cooling)

- Overseas development



The background of the slide features a complex, stylized circuit board pattern. It consists of numerous thin, grey lines that branch out and connect various points, resembling a network or data flow. Interspersed among these lines are several sets of parallel, slanted lines that form arrowheads, pointing in different directions. The overall aesthetic is technical and modern.

5

ESG status

ESG-100% Biodegradable Refillable Water Bottle

可分解且可再利用的環保瓶與寶特瓶有何不同？

How do biodegradable eco bottles differ from PET bottles?

寶特瓶 PET Bottles	FLOW 100%可分解環保瓶 FLOW 100% Biodegradable Eco Bottles
重量 Weight 18.2g	重量 Weight 85g
材質 Material 瓶蓋2.2g PC 瓶身15.6g PET 包裝標籤 0.4g PVC Cap 2.2g PC / Body 15.6g PET / Label 0.4g PVC	材質 Material 全瓶PLASTIC® BioPBS 生物可降解塑膠 Made by LACTIC® BioPBS Biodegradable Polyester
耐熱程度 Heat Endurance 60°C-80°C	耐熱程度 Heat Endurance 85°C
分解時間 Decomposition Duration 450年 450 years	分解時間 Decomposition Duration 180~360天 180-360 days
用水量 Water Used 1800ml	用水量 Water Used 200ml
原料 Petroleum Used 石油 Petroleum	原料 Petroleum Used 植物來源 Plant-based
再生作用 Recycling for 衣服、鞋子 Clothes, shoes	再生作用 Recycling for 可回收再製、焚化、 轉作、家庭或工業堆肥 Recycle, landfill, composting, Home or industrial composting



FLOW 100%可分解環保瓶，其為環境帶來的優點

100% Biodegradable FLOW Bottle and Its Environmental Benefits

降低塑料汙染：

Reducing Plastic Pollution:

可迅速地分解為自然界的元素，從而減少在環境中長期存在的塑料汙染。

It can quickly decompose into natural elements, thereby reducing long-term plastic pollution in the environment.

保留原始資源：

Preserving Original Resources:

因為材料可自然分解，不需再消耗回收資源，進而減少對原始資源的需求。

Because the material can decompose naturally, there is no need to consume recycled resources, thereby reducing the demand for original resources.

節省能源：

Saving Energy:

生產時需要較少的能源，因為這些材料來自天然，而不是來自石油等非再生資源。

Less energy is required during production because these materials come from nature rather than non-renewable resources like petroleum.

減少對生態系統的影響：

Minimizing Impact on Ecosystems:

可完全分解的材料不同程度上減少了對野生動植物以及水域和陸地生態系統的危害。

Materials that can fully decompose reduce harm to wildlife, water bodies, and terrestrial ecosystems to varying degrees.



JETWELL

Everywhere For You

ESG- JETEWELL Join the Earth Hour : Give an Hour for Earth



Join the Biggest Hour for Earth

8.30pm 22nd March 2025
Switch off. Give an hour for Earth.
地球一小時 與你一起讓世界變好

召集單位 | 響應單位 |

'right JETWELL

2025 60^{EARTH HOUR} 關燈一小時
節電破紀錄！

全台節電量 **298,000** 瓩

約減少 **147,510** 公斤碳排放量

EarthHour2025
與你一起讓世界變好

主辦單位 |

'right 'right
P R O

協辦單位 | 合作媒體單位 | 指導單位 |

60^{EARTH HOUR} nzca FamilyMart TAIPEI

ESG – Environment: Adopt beach Cleanup



ESG – Social: Charity Run



ESG-Social: Donate primary school books to serve in rural areas



ESG - Corporate Governance

Taiwan Corporate Credit Risk Index (TCRI): 5

**7 directors and 3 independent directors
(1 female)**

**The evaluation result is listed as 6% to 20%
(110 OTC companies)**





- **Jetwell serve for Taiwanese businessmen**

The background of the slide features a complex, stylized circuit board pattern. It consists of numerous thin, grey lines that branch out and connect various points, resembling a network or data flow. Interspersed among these lines are several sets of parallel, slanted lines that form arrowheads pointing in different directions. The overall aesthetic is technical and modern.

6

Q & A

A background image showing several hands of different skin tones stacked together in a supportive gesture. The image is partially covered by a large dark blue circle on the left and a smaller red circle above the company name.

3147

大綜電腦系統股份有限公司
JETWELL COMPUTER CO., LTD.

Thank You!