JETWELL

Everywhere For You

Jetwell Computer Co. Ltd

- Stock Symbol：3147
- Speaker：Chih-Wei Chao

FY25 Q2 Investor Conference

2025.08.22

Everywhere For You

JETWELL 大綜電腦系統股份有限公司 JETWELL COMPUTER CO.,LTD.

Disclaimer

- This briefing and the predictive information released at the same time, including operating outlook, financial and business forecast, are based on current situation expectations and forecasts of future events.
- The financial and operational information mentioned in this briefing has not been fully checked or reviewed by accountants. All information is for reference only. For details, please refer to the accountant's review of financial reports.
- The company's actual future operating results, financial and business outlook may be different from the predictive information, and the reasons may come from uncertain factors and risks beyond the control of the company.
- If there are any changes or adjustments in the future outlook and information mentioned in this briefing, the company is not responsible for reminding or updating at any time in the future.

Agenda

1. Company Profile
2. FY25 1-2Q Review
3. FY25 3Q and Full Year Outlook
4. New Investment and Development
5. ESG status
6. Q&A

1 Company Profile

History

1991
Jetwell Computer Co. Ltd. founded
Kaohsiung

1993
Branch office
Tainan

1994
Branch office
Taichung

1999
ISO 9002 certified

2000
Branch office
Taipei & HsinChu

2002
Jetwell IPO
ISO 9001:2000 certified

History

2008
Subsidiary company founded in China
Suzhou.Dongguan Xiamen(2016)

2013
Subsidiary company
Zong Yi

2018
Jetwell Issued :TPEX
Resellership of SAP, Salesforce

2020
Subsidiary Founded in Vietnam
Zong Wang System Hanoi(2023)
ISO27001 certified

2021
Subsidiary founded in the United States
Jetwell Infotech

2024
Subsidiary Founded in Malaysia
Jetwell Systech (M) Sdn Bhd
Subsidiary Founded in Japan
Jetwell Systech Japan Co.,LTD.

2025
Subsidiary Founded in Japan Germany
Jetwell Systech (GER) GmbH i.G.

Service base

Taipei
13th Floor, No. 421, Songshan Road, Xinyi District, Taipei City

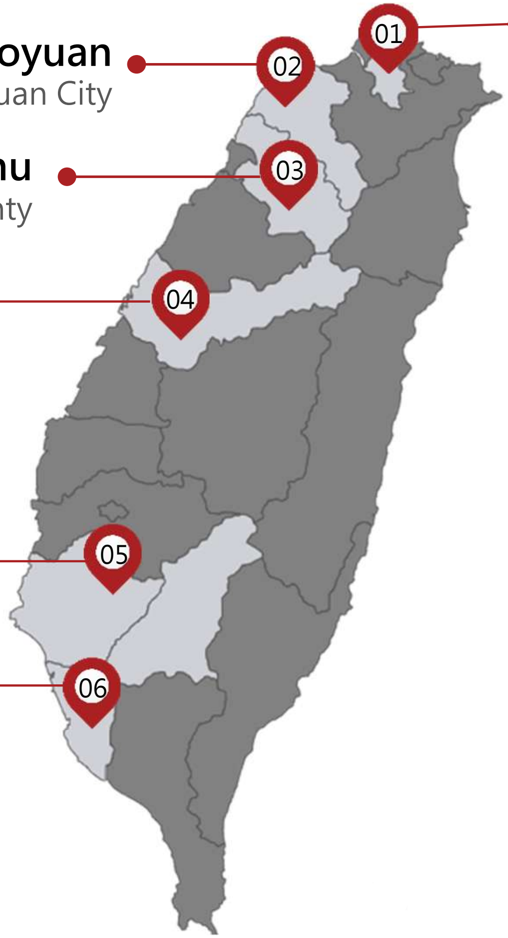
Taoyuan
15F.-4, No. 191, Yong'an Rd., Taoyuan Dist., Taoyuan City

Hsinchu
No. 66, Jiaqin South Road, Zhubei City, Hsinchu County

Taichung
7F., No. 11, Ln. 314, Minquan Rd., West Dist., Taichung City

Tainan
13F., No. 1-79, Zhonghua Rd., Yongkang Dist., Tainan City

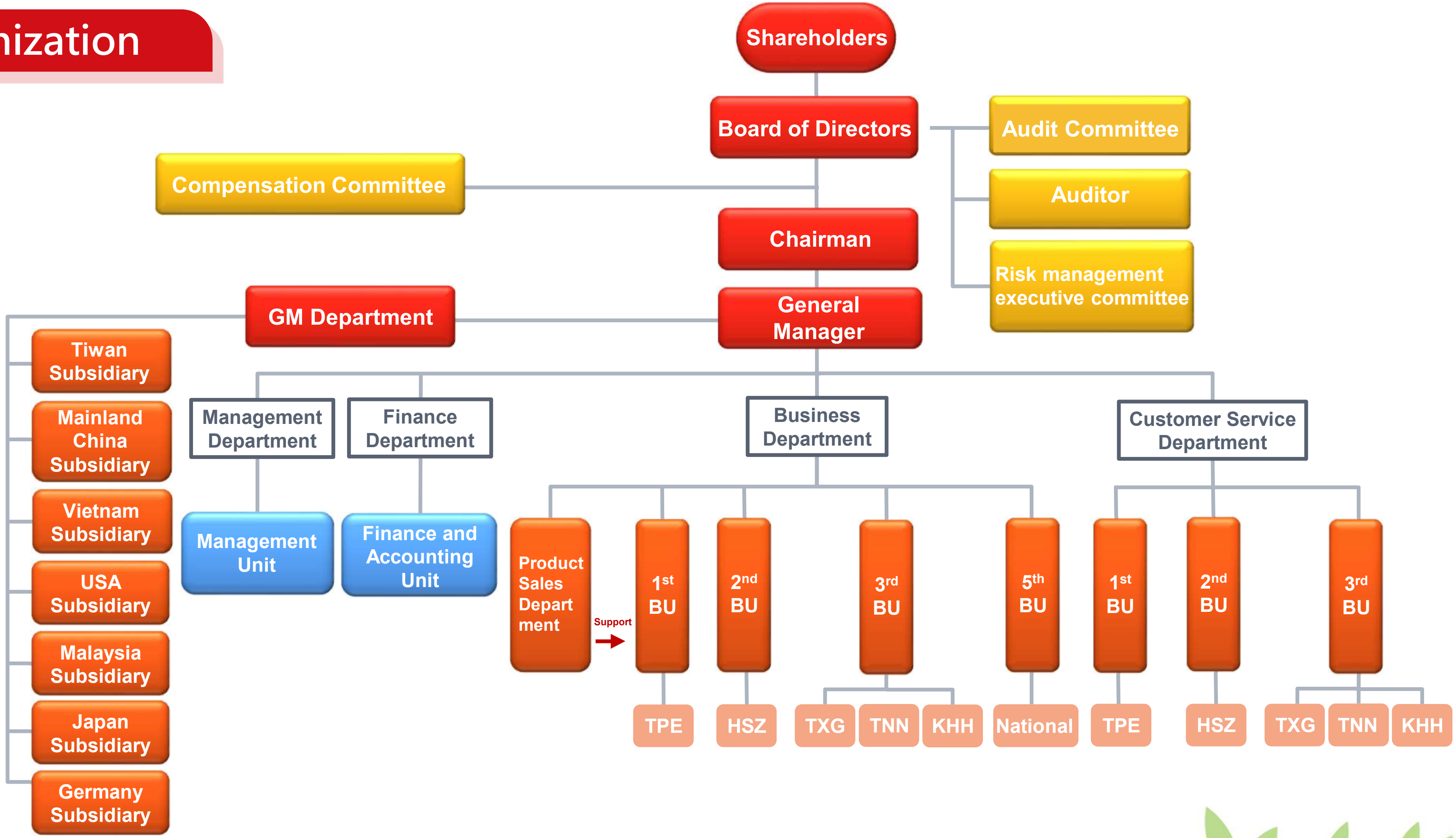
Kaohsiung
No. 1163, Minzu 1st Rd., Zuoying Dist., Kaohsiung City



Global base


Germany
U.S.
Suzhou
Japan
Xiamen
Dongguan
Malaysia
Vietnam
• Ho Chi Minh City
• Hanoi

Organization



“ ”

Our Industry relies on Techincal ,Talents, People ,not machines Or assembly lines

Core Business

Service | Consultation | Maintenance

5x9 & 7x24 Call/By call/Annual Contract/Service/Customer Service

Data center

Networking/Data Center
Surveillance/ 5G Network

Cloud

Azure/AWS/IBM/
Google/Private Setup

ESG | Green Energy

Artificial Intelligence

Gen AI/LLM & RAG/AI Agent/AI Edge
AR&VR/Chatbot/AI KM/AI assistance
Process Automation/Robot

Cybersecurity

Anti Virus/DLP/Firewall
Various Security/Service Consulting
EDR/MDM

Software

ERP(SAP)/CRM(Salesforce)/BPM/
RPA(Soft Robot)/Customized Software
Software Service and Inspection

IT Equipment

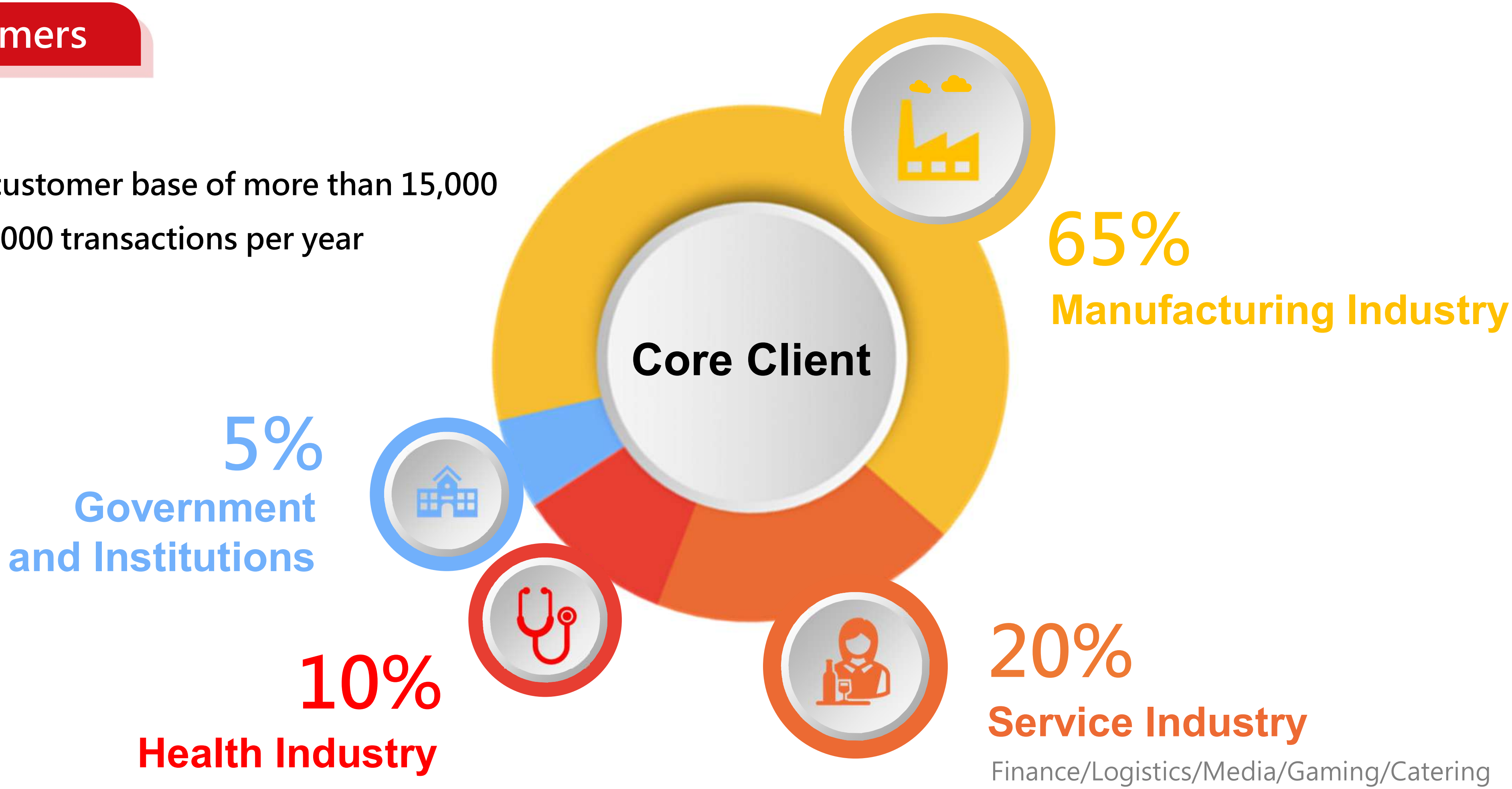
Hardware : PC/NB/PAD/Clients/Server/Storage/Network Equipment Hyper-converged (HCI)
Software : Office/Database/Backup/MDM/Virtualization/Java 2D/3D

Professional information system integrator

Everywhere For You

Core Customers

- ✓ Cumulative customer base of more than 15,000
- ✓ More than 2,000 transactions per year



Jetwell Everywhere for You

Taiwan
- Taipei
- Taoyuan
- Hsinchu
- Taichung
- Tainan
- Kaohsiung

China
- Suzhou
- Xiamen
- Dongguan

Vietnam
- Ho Chi Minh
- Hanoi

USA
- Phoenix

Malaysia
- Penang

Japan
- Kumamoto

Germany
- Dresden

Jetwell Four Core Strengths

ERP/CRM Consultant Team

New generation of data centers

Apple Automated Deployment Solutions

AI Applications and Solutions

Representing Top Brands

acer
ASUS
dynabook
hp
Lenovo
okta
SUPERMICRO
Adobe
aws
FORTINET
Microsoft
paloalto NETWORKS
Synology
AMD
CHECK POINT
GIGABYTE
大綜電腦系統 JETWELL
NetApp
PURESTORAGE
veeAM
CISCO
Google
IBM
NUTANIX
SAP
VERITAS
aruba a Hewlett Packard Enterprise company
DELL
Hewlett Packard Enterprise
jamf
NVIDIA
salesforce
vmware by Broadcom

Jetwell Everywhere for You

2

FY25 1-2Q Review

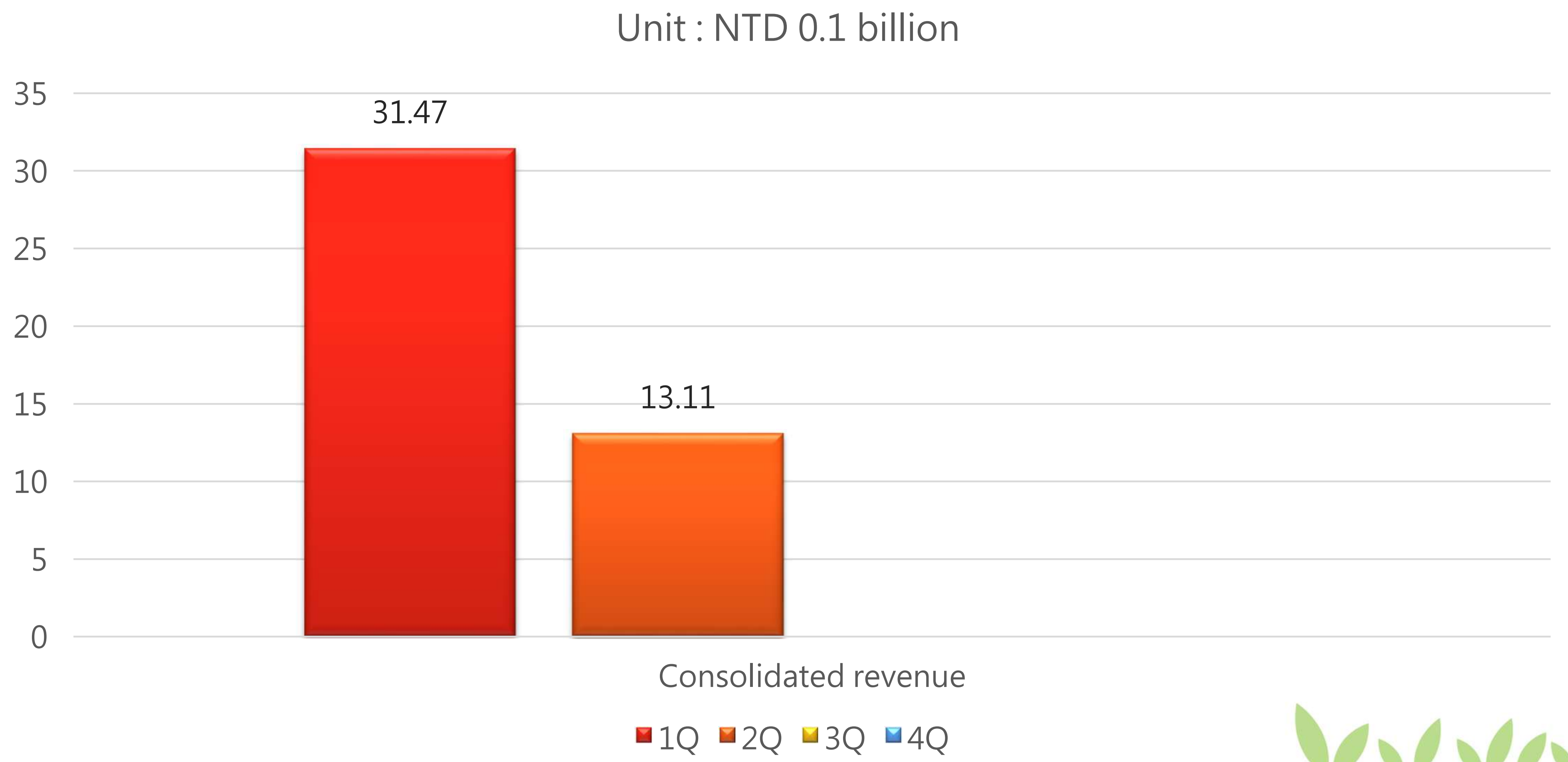
FY25 1-2Q
Financial Statements

Consolidated Statements of Income (NTD in thousand)	Q2/25	Q1/25	QoQ	Q2/24	YoY
Net Revenue	1,311,849	3,147,371	-58.3%	969,434	35.3%
Gross Profit	207,834	305,642	-32.0%	195,094	6.5%
Operating Income	102,330	166,314	-38.5%	79,222	29.2%
Total Non-Op. Income and Expenses	(65,449)	8,072	-910.8%	13,522	-584.0%
Income Before Tax	36,881	174,386	-78.9%	92,744	-60.2%
Income Tax Expense	(17,611)	(36,391)	-51.6%	(21,522)	-18.2%
Profit (Loss) Attributable to Owner of the Parent	19,270	137,995	-86.0%	71,222	-72.9%
Earnings Per Share (NTD)	0.49	3.54	-86.0%	1.83	-72.9%
Gross Profit Margin	15.8%	9.7%		20.1%	
Operating Profit Margin	7.8%	5.3%		8.2%	
Net Profit Margin	1.5%	4.4%		7.3%	

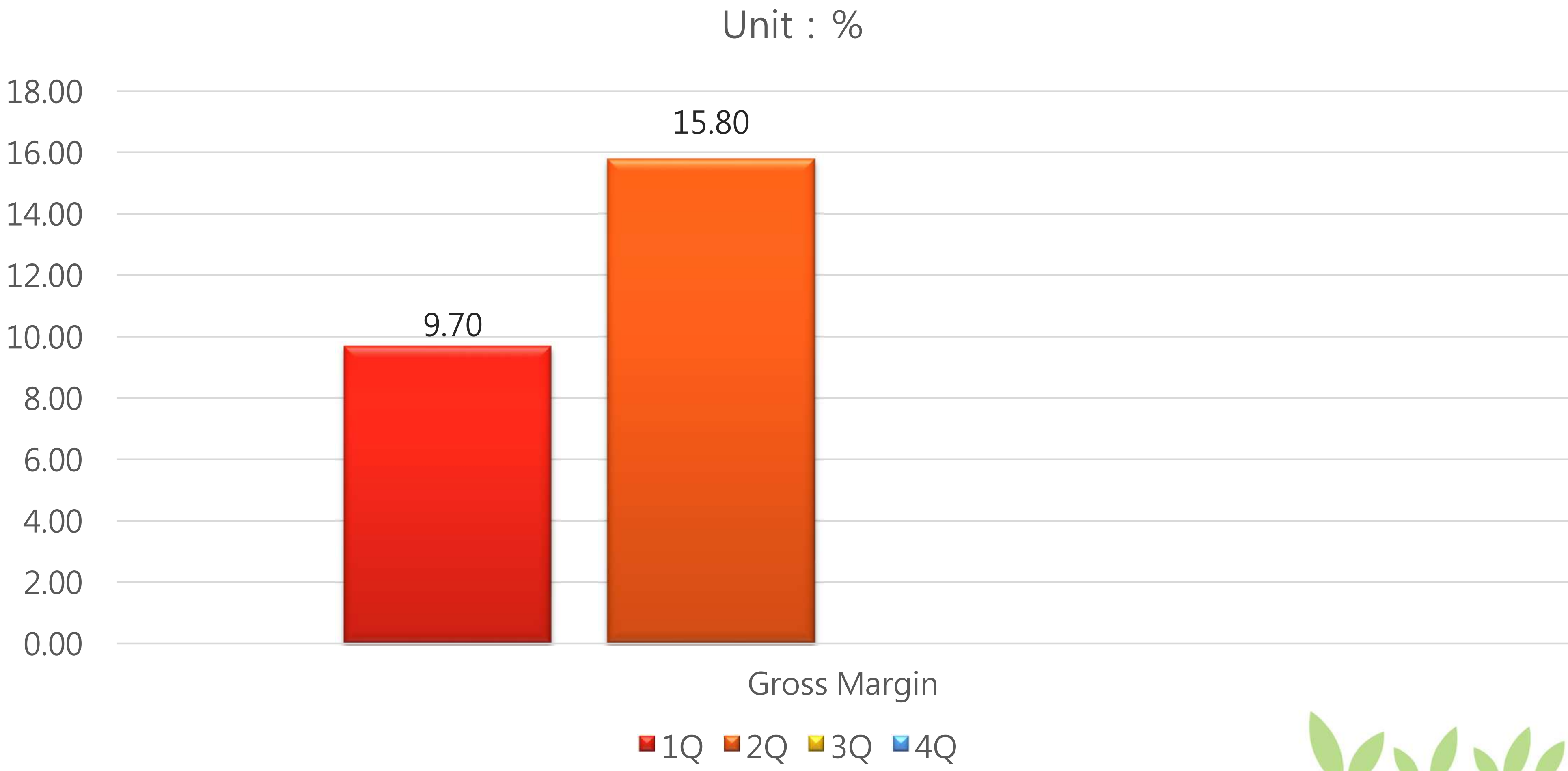
Consolidated Balance Sheet (NTD in thousand)	2025.06.30	2024.12.31	QoQ	2024.06.30	YoY
Cash and Cash Equivalent	171,989	95,152	80.8%	78,974	117.8%
Net Accounts Receivable	1,925,483	1,684,240	14.3%	982,402	96.0%
Inventory	316,528	387,071	-18.2%	269,181	17.6%
Property, Plant and Equipment	325,811	328,898	-0.9%	364,507	-10.6%
Total Assets	3,942,904	3,774,279	4.5%	3,039,962	29.7%
Short-term loans	1,029,338	861,237	19.5%	705,127	46.0%
Accounts Payable	676,669	825,212	-18.0%	424,477	59.4%
Total Liabilities	2,438,335	2,220,433	9.8%	1,807,275	34.9%
Total Equity	1,504,569	1,553,846	-3.2%	1,232,687	22.1%
AR Turnover Days	76	99	(23)	81	(5)
Inventory Turnover Days	27	27	(0)	22	5
Debt Ratio	62%	59%	3%	59%	2%

Consolidated Statements of Cash Flow (NTD in thousand)	2025.06.30	2024.06.30
Net Cash Flows from (Used in) Operating Activities	(164,051)	(55,398)
Net Cash Flows from (Used in) Investing Activities	81,815	(158,099)
Net Cash Flows from (Used in) Financing Activities	186,720	6,783
Cash and Cash Equivalents, End Of Period	171,989	78,974

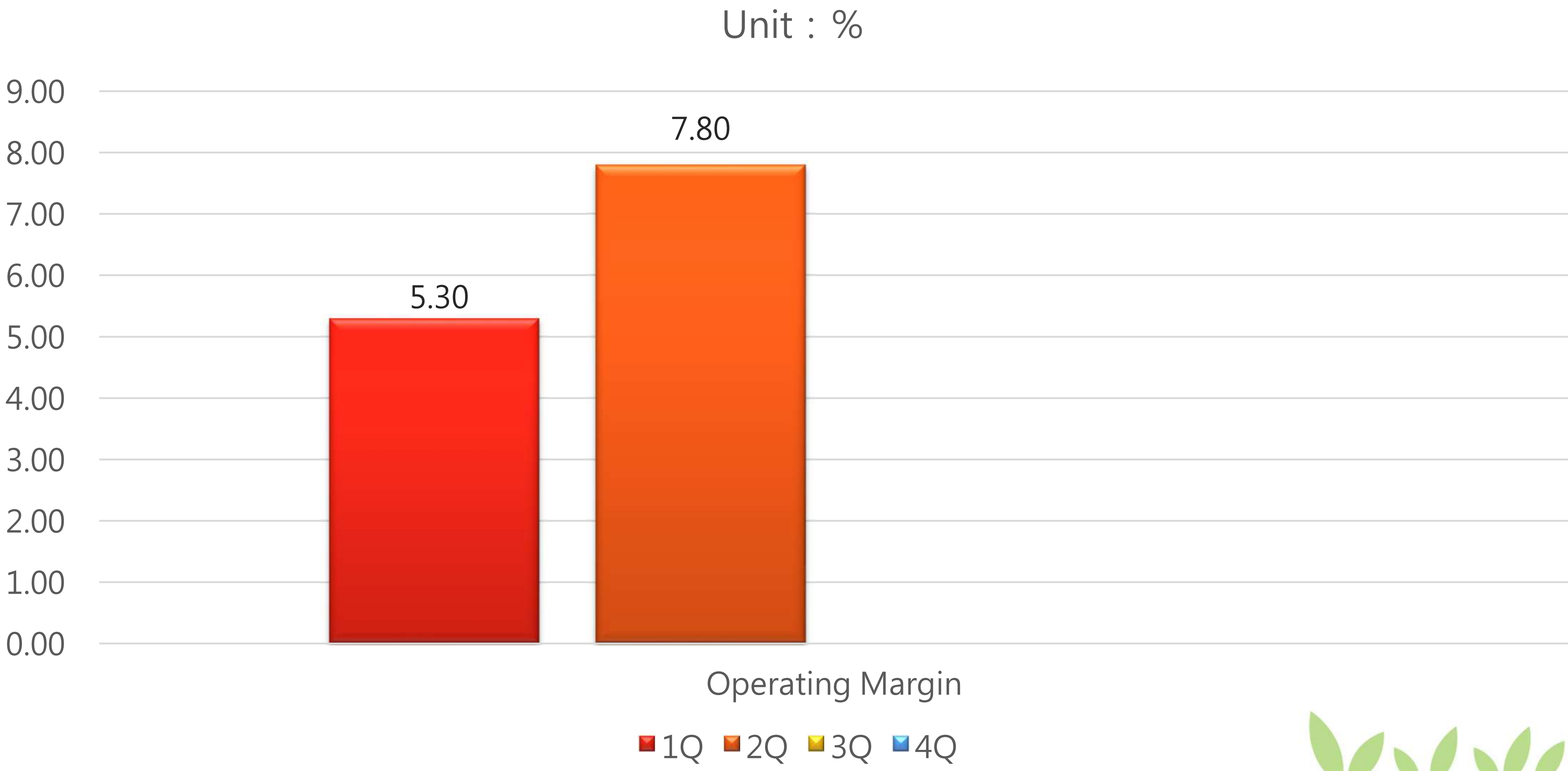
FY25 1-2Q Review



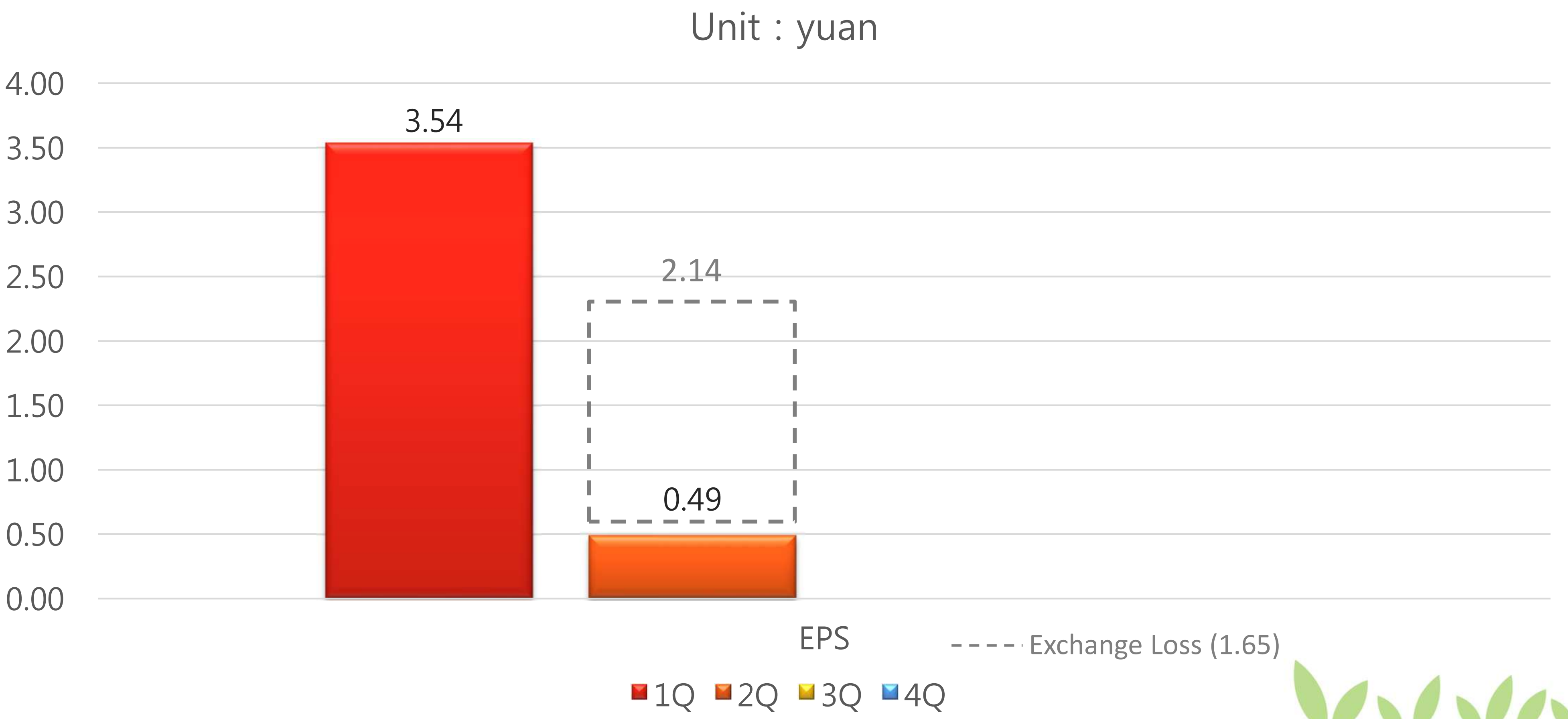
FY25 1-2Q Review



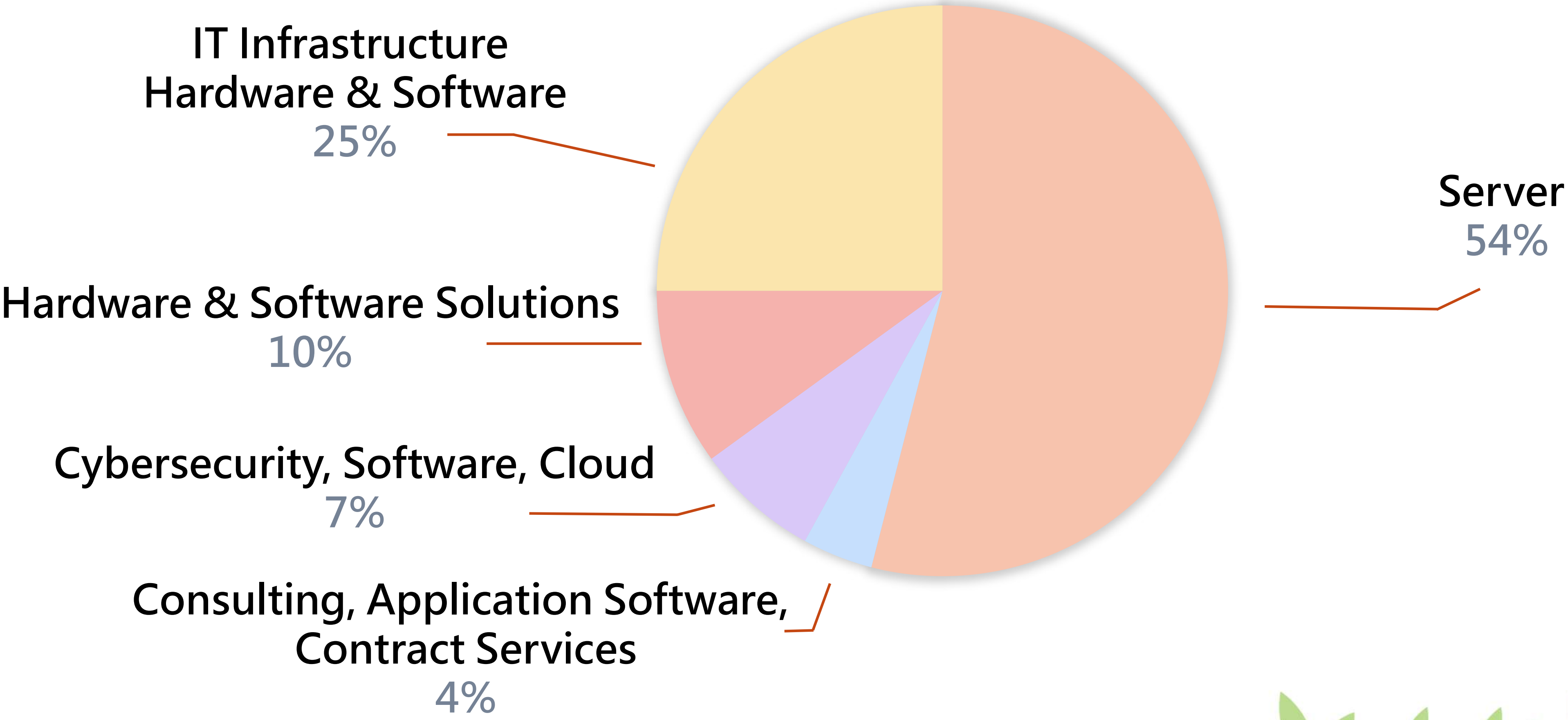
FY25 1-2Q Review - Operating Margin



FY25 1-2Q Review - EPS



FY25 1-2Q Review - Product Structure



FY25 1H Summary (YoY)

- **Revenue**: **NT$4.46** billion (Q2, NT$1.311 billion), YoY: +125.5% (Q2, +35.3%).
- **EPS**: **4.03** (Q2, 0.49), YoY: +17% (Q2, -72.9%).
- **(Q2 FX Impact**: Foreign exchange loss of NT$64.37 million, EPS: 1.65)

FY25 1H Summary

- **AI Industry Applications**: Implementation and adoption are beginning to take off.
- **FX Impact**: NT dollar appreciation led to foreign exchange losses.
- **Traditional & SME Sectors**: Continue to face challenges and operate under pressure.
- **Market Expansion**: Orders from Malaysia and Japan have started.
- **Trade Issues**: Ongoing concerns regarding Trump-era tariffs.

FY25 1-2Q Top 5 Brands

Gigabyte | HPE | Apple | NVIDIA | Dynabook

FY25 1-2Q Top 5 Customers

Semiconductor	IC Design	**Land, Sea, and Air Transport**	**Service**	Traditional Industry

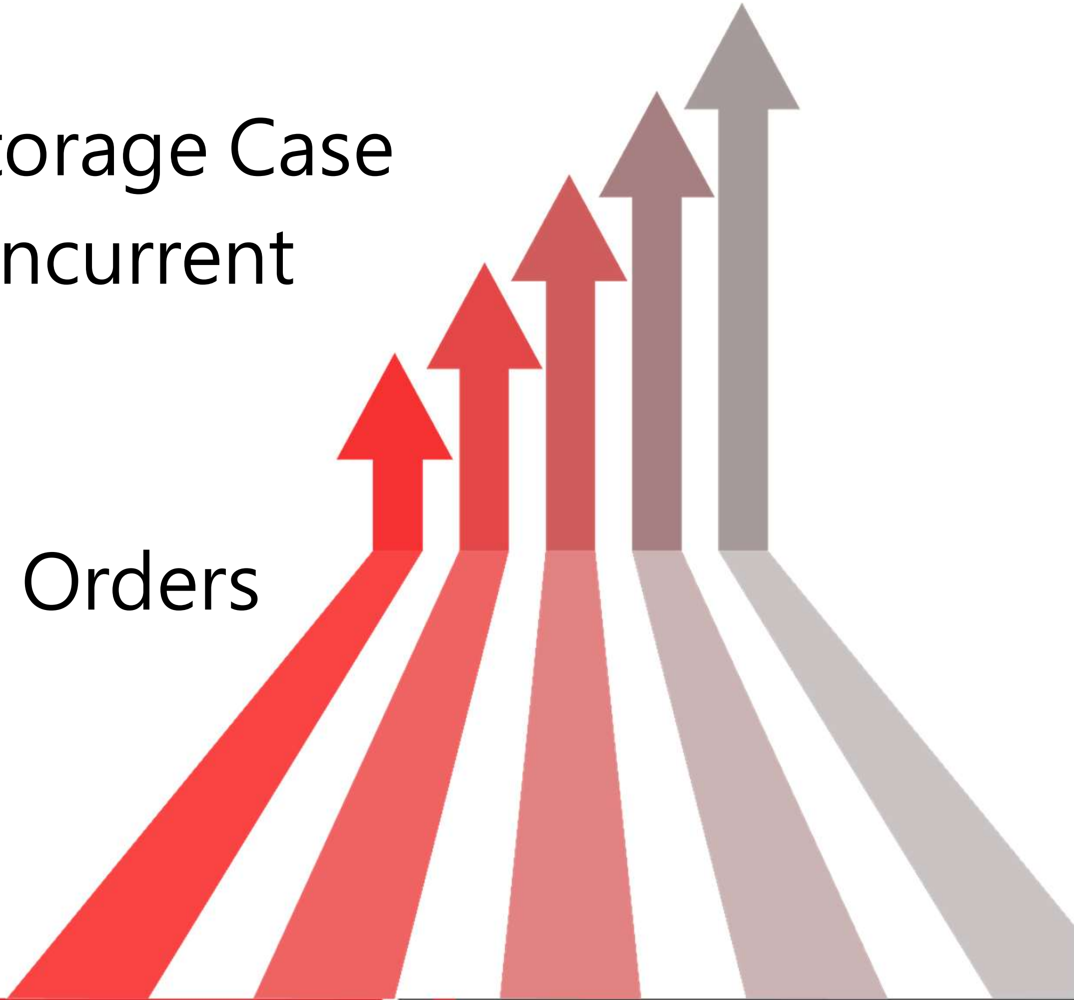
大綜電腦系統股份有限公司
JETWELL COMPUTER CO.,LTD.

3

FY25 3Q and Full Year Outlook

FY25 3Q 及未來展望

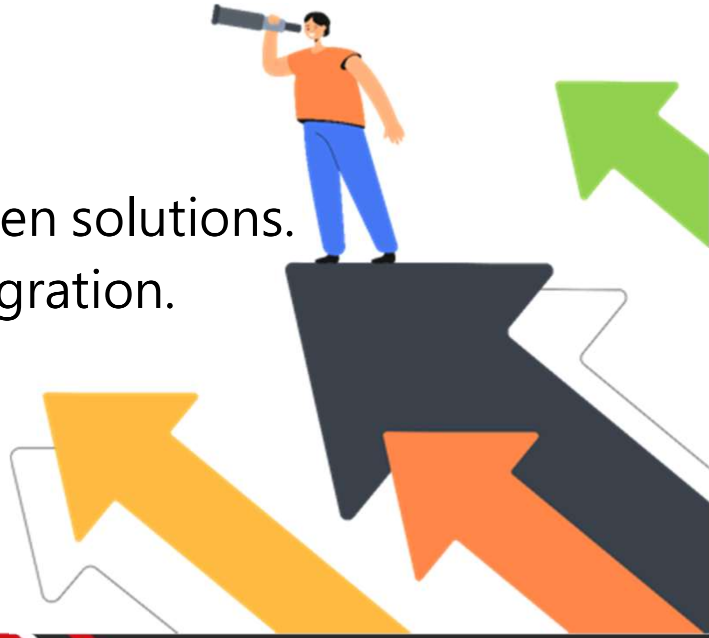
- Behind-the-Meter Energy Storage Case
- AI GPU Server & AI Edge Concurrent
- NVIDIA GB300 & B300
- Japan & America Case
- Obtained Two-Year Forward Orders from Customers



4 New Investment and Development

New Investments & Future Development

- AI LLM Solutions & Alliance ISV
  (Intelligent customer service, knowledge management, HR, meetings, R&D, virtual assistants, and document/certificate recognition ...)
- AI Server Hardware & Software (NVIDIA & AMD GPU)
- Cybersecurity Solutions: Comprehensive, collaborative, and precise security solutions.
- Energy Storage & Smart Manufacturing: Post-table energy storage projects and intelligent manufacturing systems.
- SAP/CRM/ESG/MES/EMS professional, agile, and value-driven solutions.
- Data Center Ongoing design, testing, deployment, and integration.
  (DLC/Immersion Cooling Ph2)
  (Power system upgrades, energy efficiency improvement, and waste reduction)
- Global Expansion & Talent Deployment



5 ESG status

ESG- Employee Health

■ Regular On-site Doctor Consultations

■ Regular Employee Health Checks

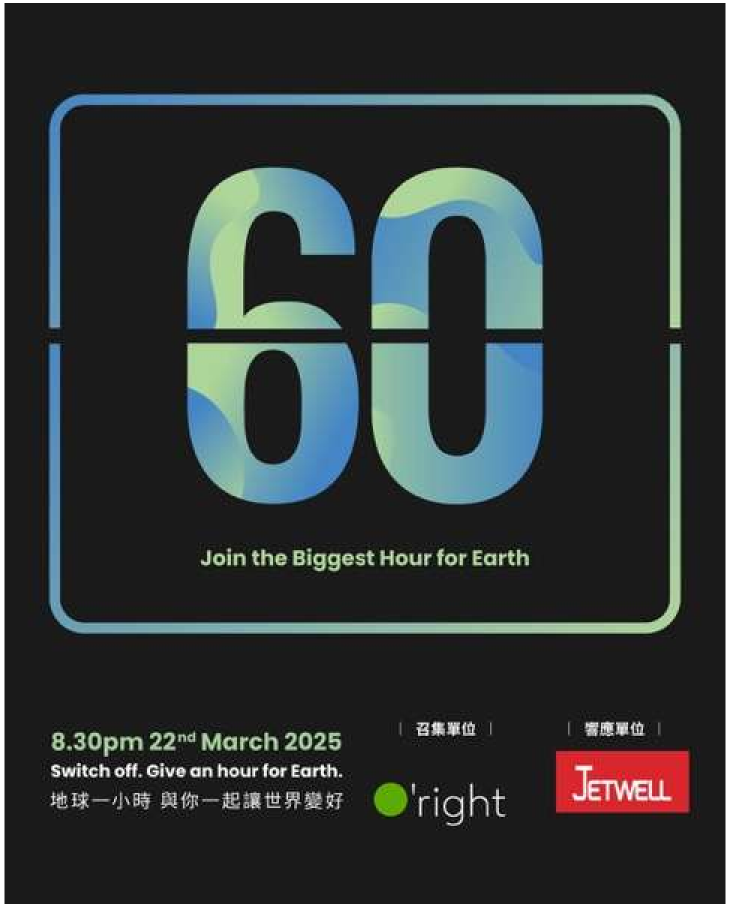
ESG – Environment: Adopt beach Cleaup




ESG – Social: Charity Run

ESG-Social: Donate primary school books to serve in rural areas

ESG- JETEWLL Join the Earth Hour : Give an Hour for Earth



ESG-100% Biodegradable Refillable Water Bottle

ESG - Corporate Governance

Taiwan Corporate Credit Risk Index (TCRI): 5

7 directors and 3 independent directors (1 female)

The evaluation result is listed as 6% to 20% (110 OTC companies)

Jetwell serve for Taiwanese businessmen

Suppliers (Agents & Channels)

ZERONE

METAAGE

聯強國際

敦新科技
DAWNING TECHNOLOGY INC.

鉅晶國際 JJNET

精技電腦

MACNICA
茂綸股份有限公司

Weblink 展碁國際

群環科技
bestcom

Xander Just for you 建達國際

Genuine 捷元

6

Q & A

3147

大綜電腦系統股份有限公司

JETWELL COMPUTER CO., LTD.

Thank You!