

Jetwell Computer Co. Ltd

■ Stock Symbol : **3147** ■ Speaker : Chih-Wei Chao

FY26 Q1 Investor Conference

2026.4.22

The bottom of the slide is decorated with stylized, colorful illustrations of leaves and plants. On the left, there are green leaves with yellow dots. In the center and right, there are larger, wavy shapes in shades of green, blue, and yellow, resembling stylized foliage or water.

Disclaimer

- This briefing and the predictive information released at the same time, including operating outlook, financial and business forecast, are based on current situation expectations and forecasts of future events.
- The financial and operational information mentioned in this briefing has not been fully checked or reviewed by accountants. All information is for reference only. For details, please refer to the accountant's review of financial reports.
- The company's actual future operating results, financial and business outlook may be different from the predictive information, and the reasons may come from uncertain factors and risks beyond the control of the company.
- If there are any changes or adjustments in the future outlook and information mentioned in this briefing, the company is not responsible for reminding or updating at any time in the future.



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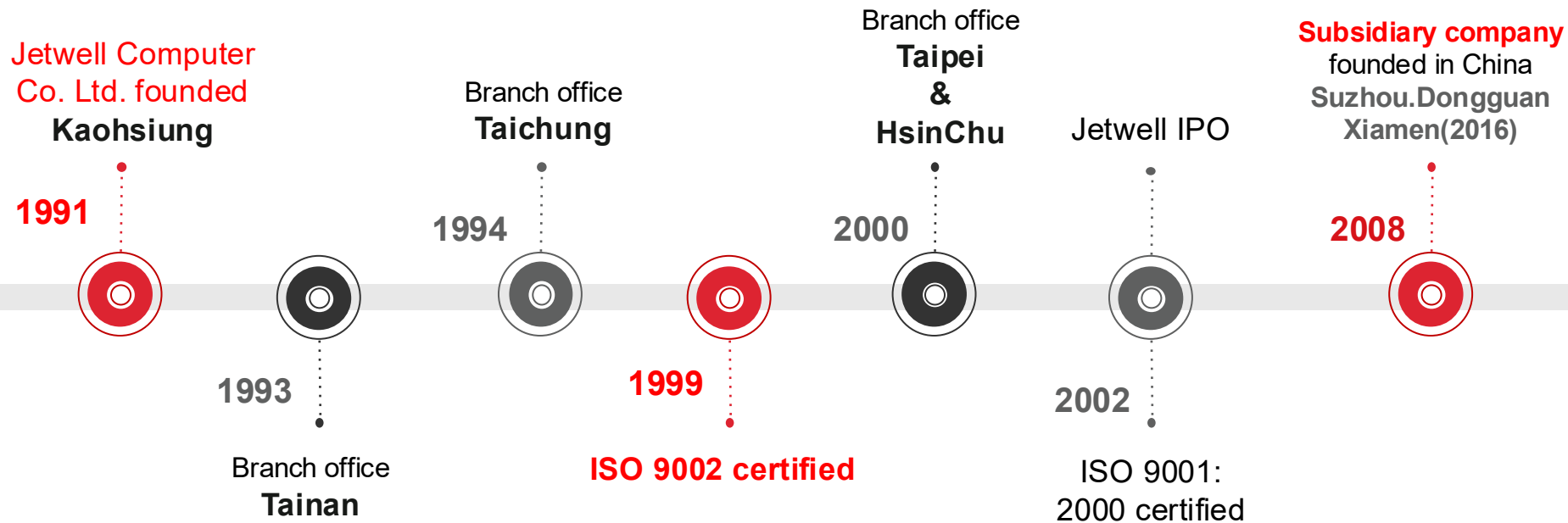
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Q&A

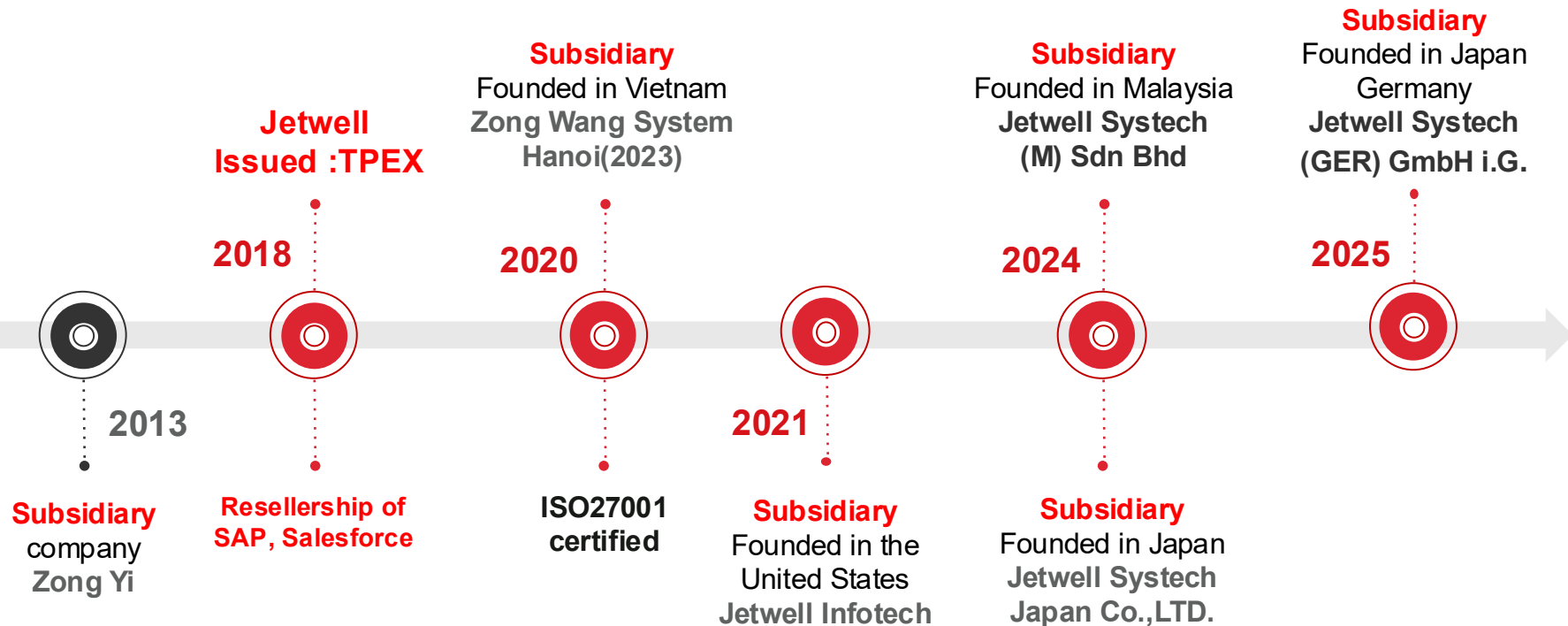
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Company Profile

History



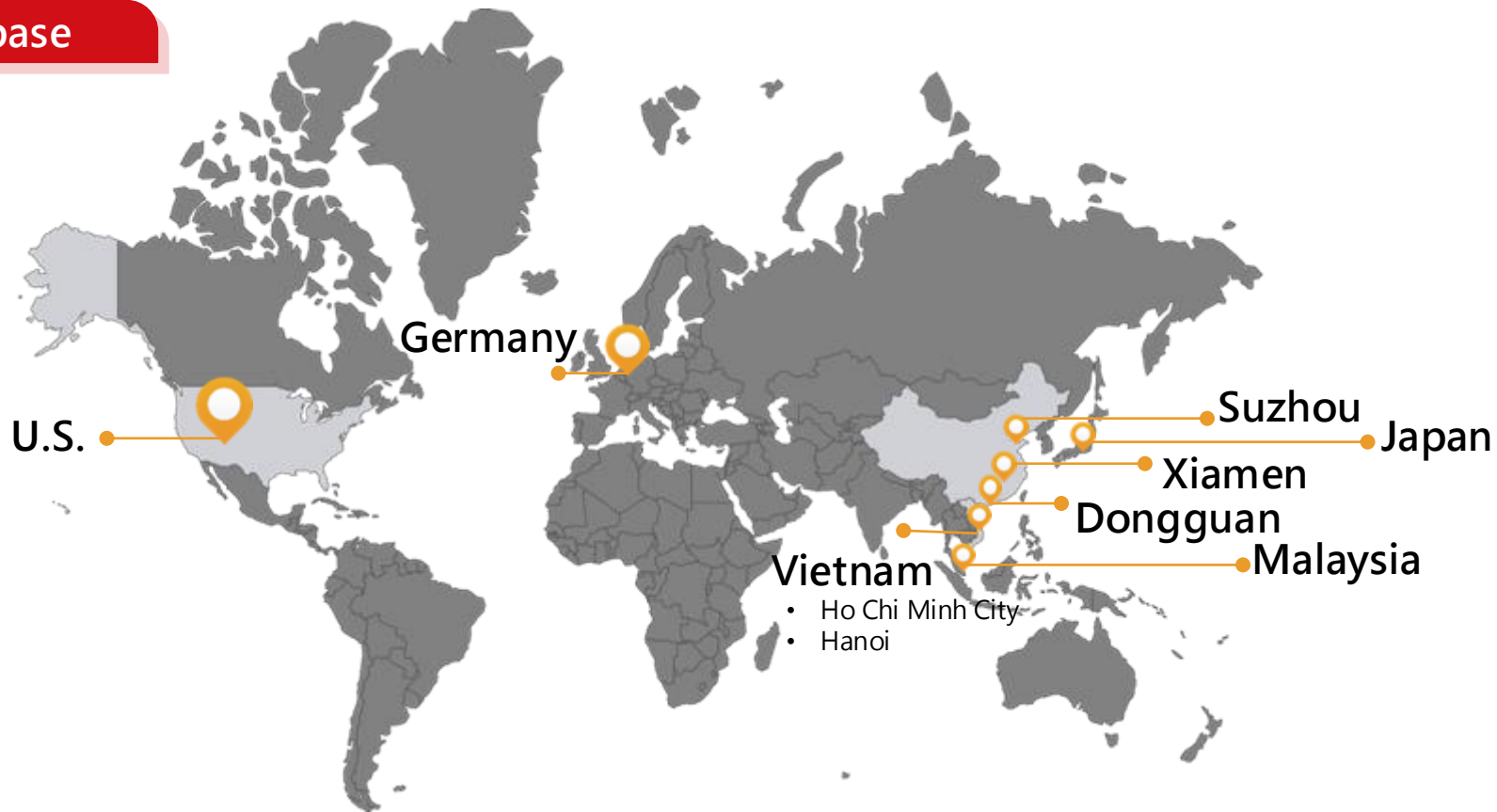
History



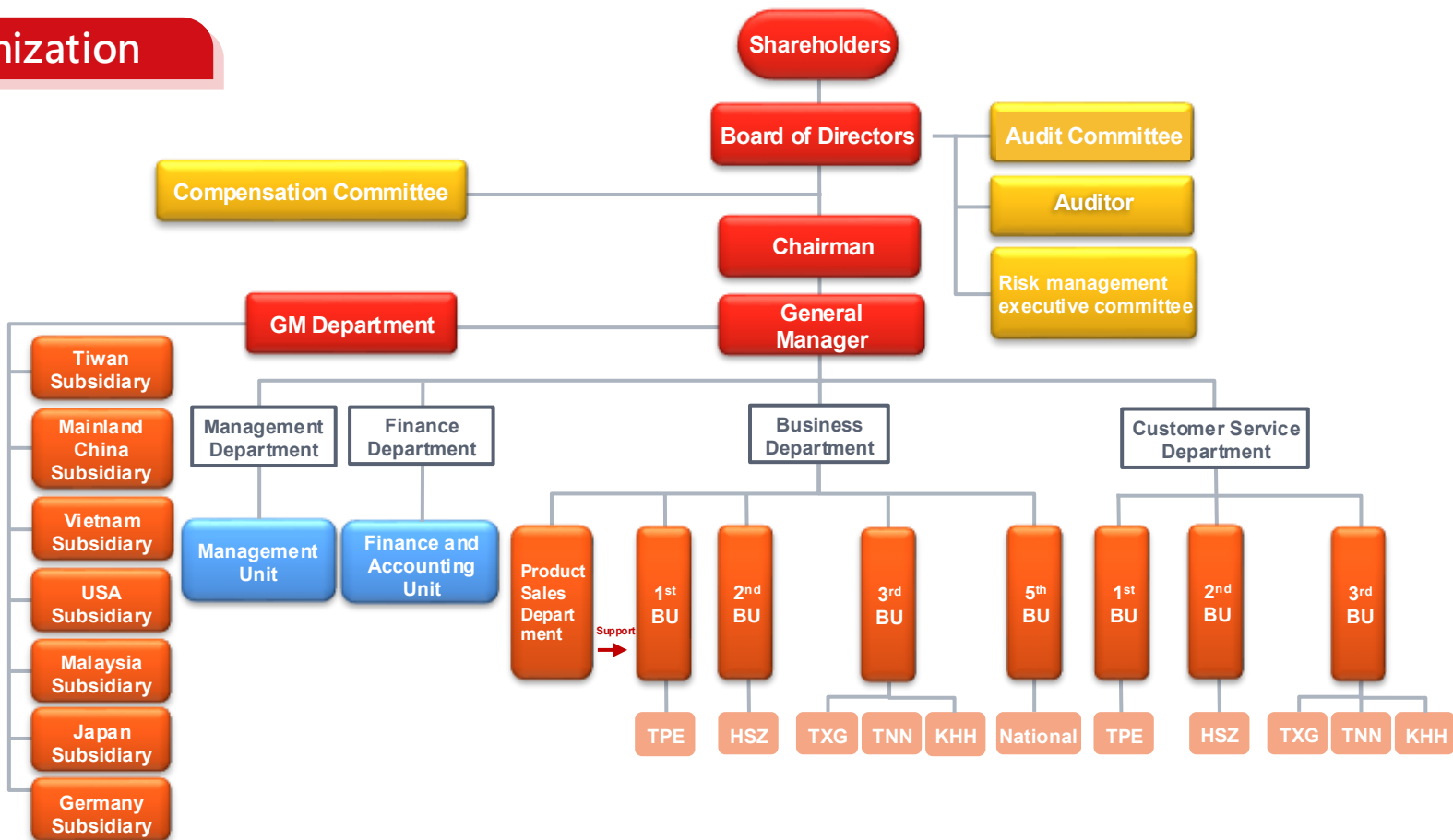
Service base



Global base



Organization



**Our Industry relies on **Techincal ,Talents,
People** ,not machines Or assembly lines**

AI·IT

ONE STOP SERVICE

System Integration

Generative AI | LLM Applications | AI Agent | Intelligent Customer Service | Medical Assistance |
Defect Detection | Occupational Safety & Fire Prevention | Image Recognition | Meeting Assistant |
Intelligent Analytics | Edge AI | Virtualization | Containerization |
GPU Platform Management | AI Server | Storage | Networking | DLC Liquid Cooling |
Immersion Liquid Cooling | Data Center

Everywhere For You

JETWELL

Everywhere For You



Core Business

Service | Consult | Repair

7x24 / 5x9 Service (Office Hours) / Contract / Annual Service
Equipment Health Check / Consulting Services / By Call, Day, or Time Service

Networking & Server Room

Turnkey Wired & Wireless Construction / Data Center /
DLC & Immersion Liquid Cooling / Monitoring /
5G Private Network

ESG | Green Energy

Corporate ESG Assessment / Supply Chain ESG
Sustainability Assessment / Organizational Carbon
Inventory / Product Carbon Footprint / Solar Energy /
Charging Piles / Energy Storage Systems / EMS (Energy
Management System) / XR Intelligent Remote Collaboration

Cyber Security

Anti-virus / Anti-hacking / Anti-ransomware / Endpoint
Protection / Authentication / Monitoring / Health Check /
Web Scraping / Source Code Scans / Zero Trust / Drills /
DDoS Protection / SOC / MDM / API Security / Various
Security Consulting Services



Cloud Service

Azure / AWS / Google / IBM
Private Cloud / Hybrid, Multi-Cloud

Artificial Intelligence

Generative AI / LLM Applications / AI Agent / Predictive AI
/ Intelligent Customer Service / Medical Assistance /
Defect Detection / Occupational Safety & Fire Prevention /
Image Recognition / Meeting Assistant / Cybersecurity AI

Application Software

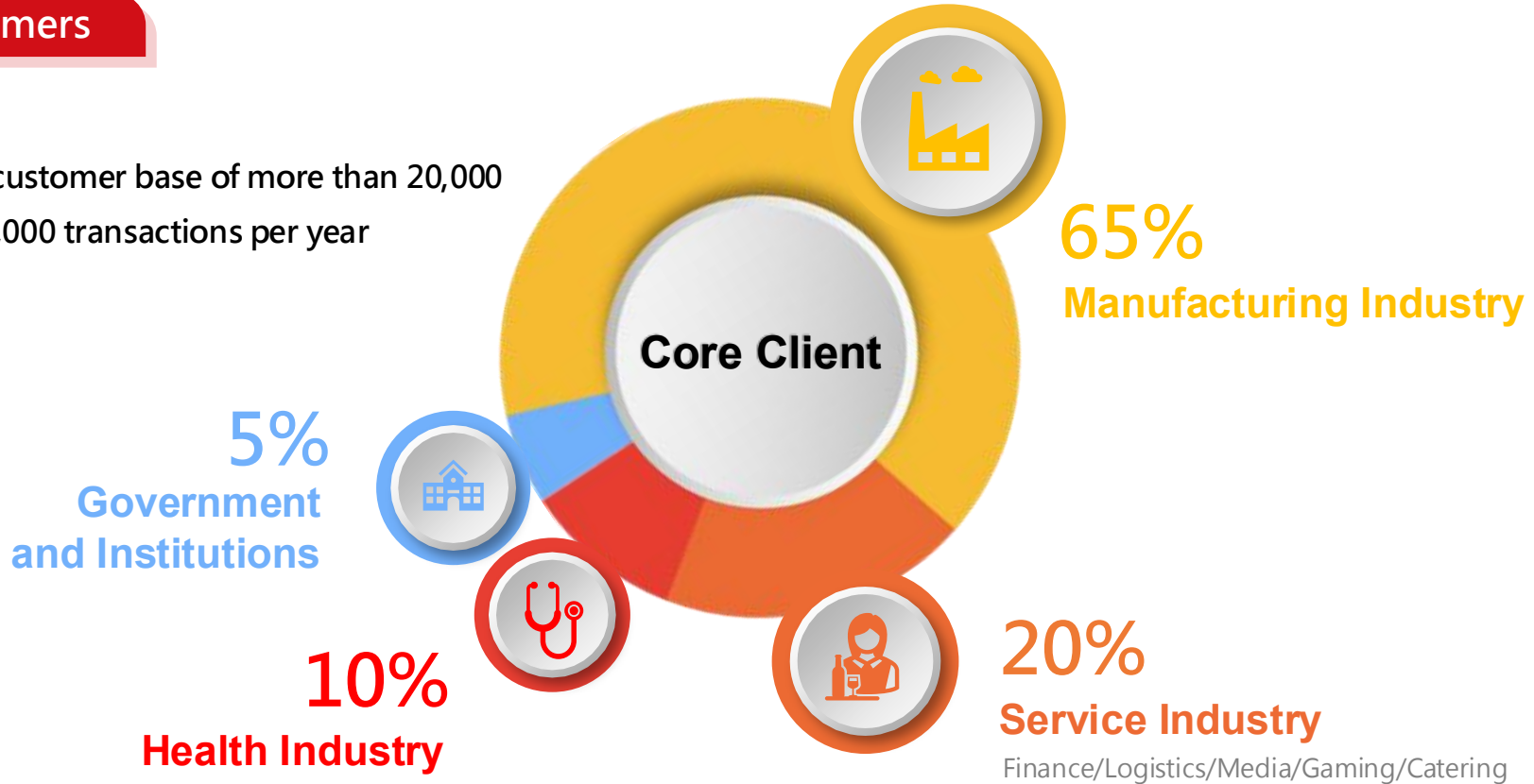
ERP (SAP) / CRM (Salesforce) / MES / MRP / AIoTAI
BPM (Business Process Management) / RPA (Robotic
Process Automation) / AI Applications / CDP (Customer
Data Platform) / Various Customized Software

Information Infrastructure

Hardware: PC / NB / PAD / Clients / Edge AI / Servers / Storage / Networking / HCI / Video Conference
Software: Office / DB / Backup / VDI / Virtualization / Containerization / GPU Platform Management

Core Customers

- ✓ Cumulative customer base of more than 20,000
- ✓ More than 2,000 transactions per year



Jetwell Everywhere for You

USA

- Phoenix

Malaysia

- Penang

Japan

- Kumamoto

Germany

- Dresden

Taiwan

- Taipei
- Taoyuan
- Hsinchu
- Taichung
- Tainan
- Kaohsiung

China

- Suzhou
- Xiamen
- Dongguan

Vietnam

- Ho Chi Minh
- Hanoi



Jetwell Four Core Strengths



**ERP/CRM
Consultant Team**



**New generation
of data centers**



**Apple Automated
Deployment Solutions**



**AI Applications
and Solutions**

Representing Top Brands

acer

ASUS

dynabook



Lenovo

okta



Adobe

aws

FORTINET

Microsoft

paloalto
NETWORKS

Synology

AMD

CHECK POINT

GIGABYTE



NetApp

PURE STORAGE

veeam



cisco

Google

IBM

NUTANIX

SAP

VERITAS

aruba
a Hewlett Packard
Enterprise company



HPE

jamf

NVIDIA

salesforce

vmware
by Broadcom

JETWELL

Everywhere For You

Jetwell Everywhere for You



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FY25 Review



FY25 Financial Statements

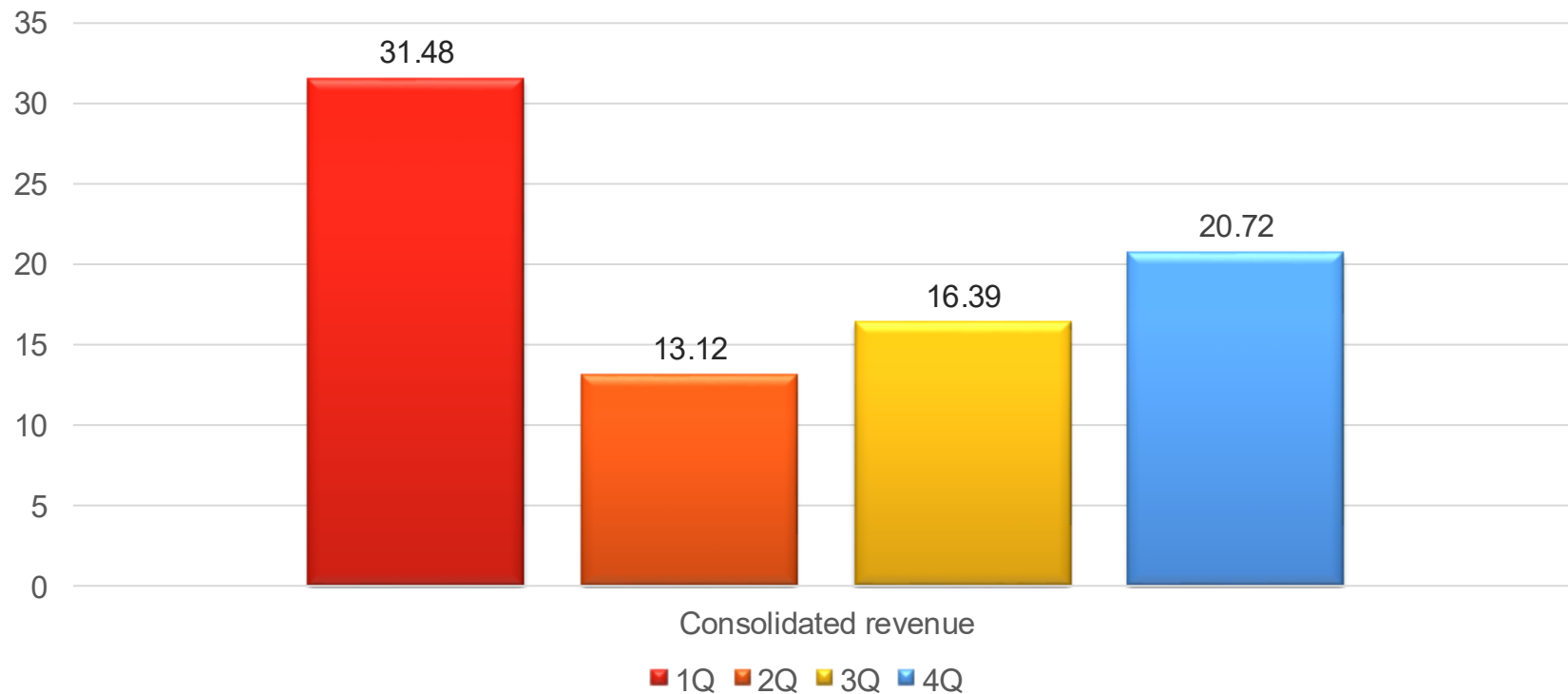
Consolidated Statements of Income (NTD in thousand)	2025	2024	YoY
Net Revenue	8,171,063	4,972,744	64.3%
Gross Profit	1,033,015	776,126	33.1%
Operating Income	495,493	350,856	41.2%
Total Non-Op. Income and Expenses	(19,027)	212,863	-108.9%
Income Before Tax	476,466	563,719	-15.5%
Income Tax Expense	(108,037)	(97,879)	10.4%
Profit (Loss) Attributable to Owner of the Parent	368,429	465,840	-20.9%
Earnings Per Share (NTD)	8.43	11.94	-29.4%
Gross Profit Margin	12.6%	15.6%	-297bps
Operating Profit Margin	6.1%	7.1%	-99bps
Net Profit Margin	4.5%	9.4%	-486bps

Consolidated Balance Sheet (NTD in thousand)	2025.12.31	2024.12.31	YoY
Cash and Cash Equivalent	164,190	95,152	72.6%
Net Accounts Receivable	1,342,207	1,684,240	-20.3%
Inventory	470,995	387,071	21.7%
Property, Plant and Equipment	337,332	328,898	2.6%
Total Assets	3,485,379	3,774,279	-7.7%
Short-term loans	471,875	861,237	-45.2%
Accounts Payable	684,585	825,212	-17.0%
Total Liabilities	1,760,690	2,220,433	-20.7%
Total Equity	1,724,689	1,553,846	11.0%
AR Turnover Days	78	99	(21)
Inventory Turnover Days	31	27	4
Debt Ratio	51%	59%	-8%

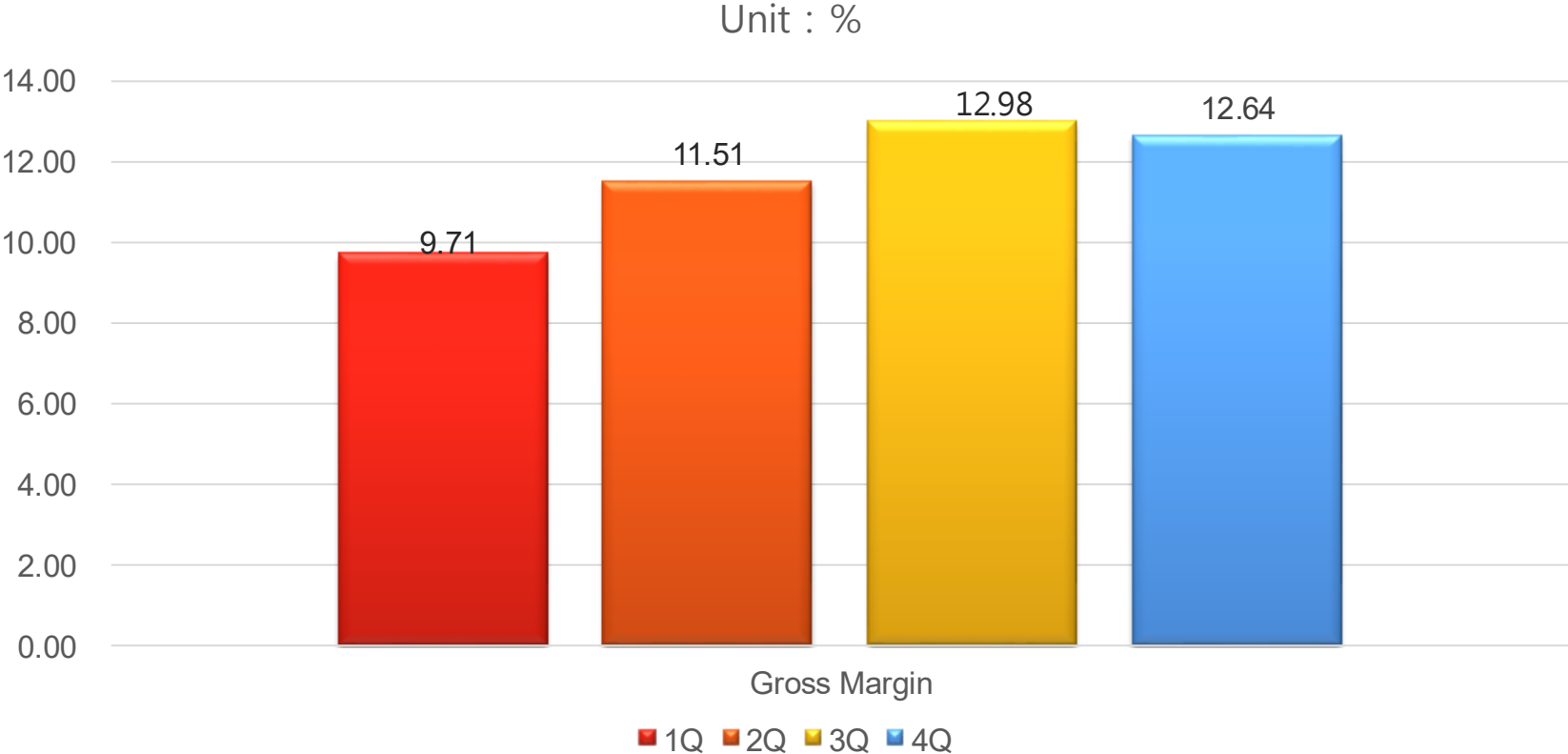
Consolidated Statements of Cash Flow (NTD in thousand)	2025.12.31	2024.12.31
Net Cash Flows from (Used in) Operating Activities	657,171	(207,940)
Net Cash Flows from (Used in) Investing Activities	48,893	8,030
Net Cash Flows from (Used in) Financing Activities	(627,193)	3,441
Cash and Cash Equivalents, End Of Period	164,190	95,152

FY25 Review 1-4Q Revenue

Unit : NTD 0.1 billion

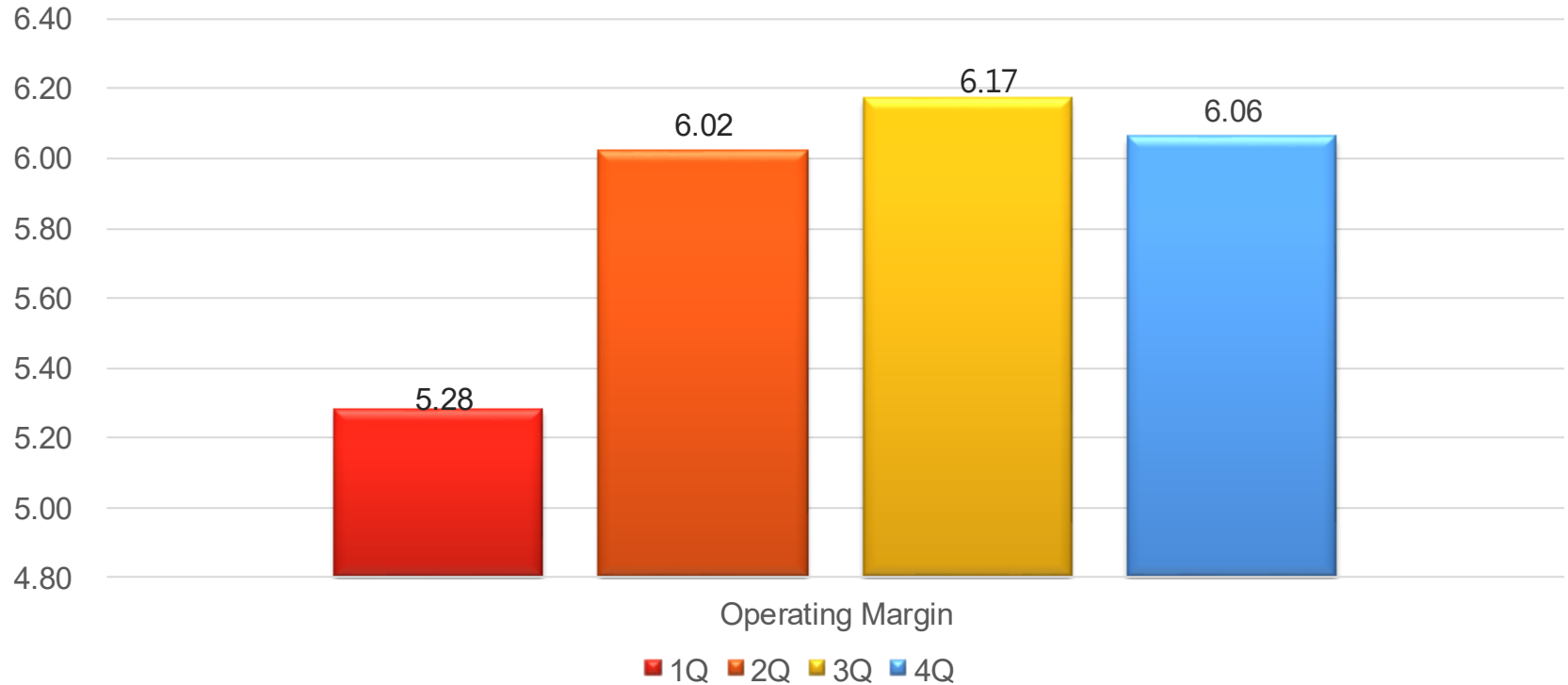


FY25 Review - Gross Profit Margin

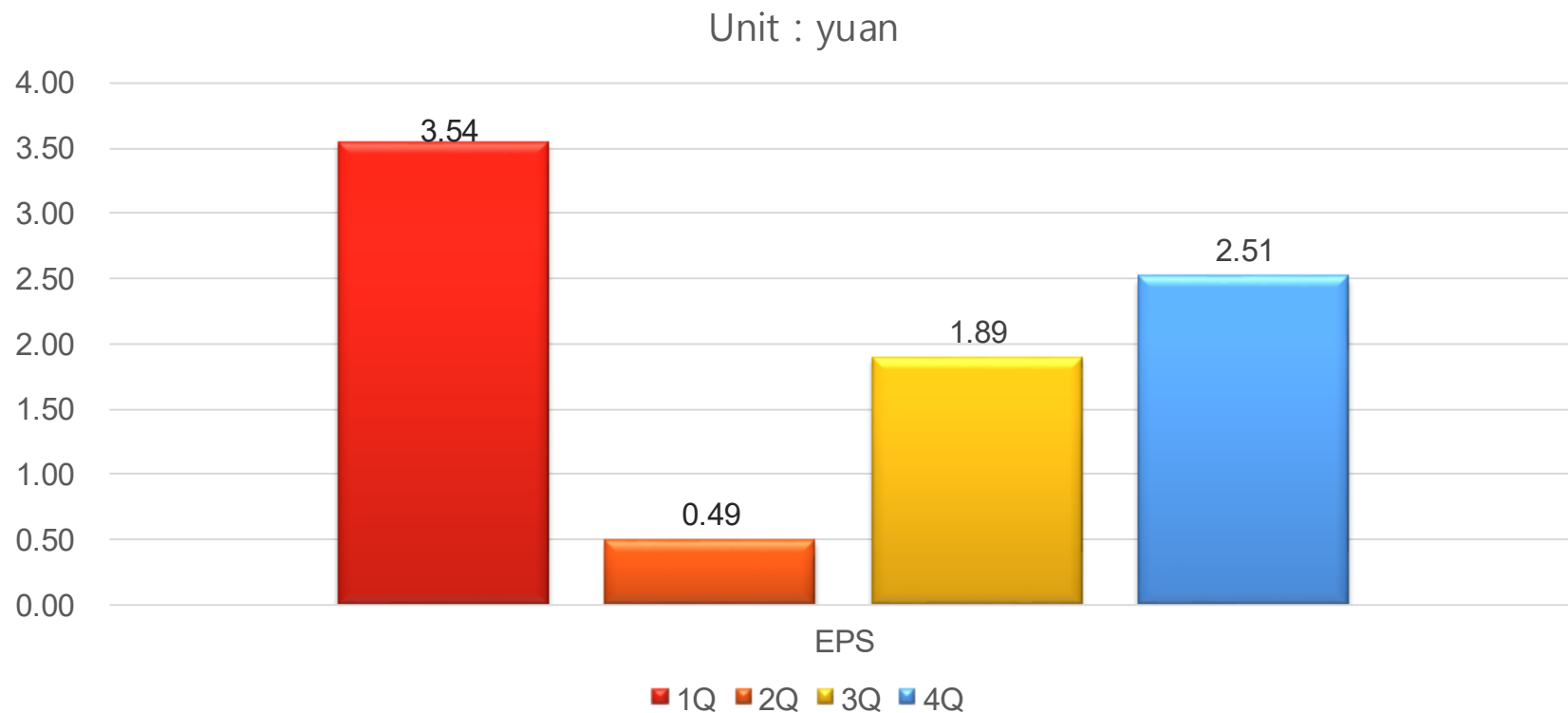


FY25 Review - Operating Margin

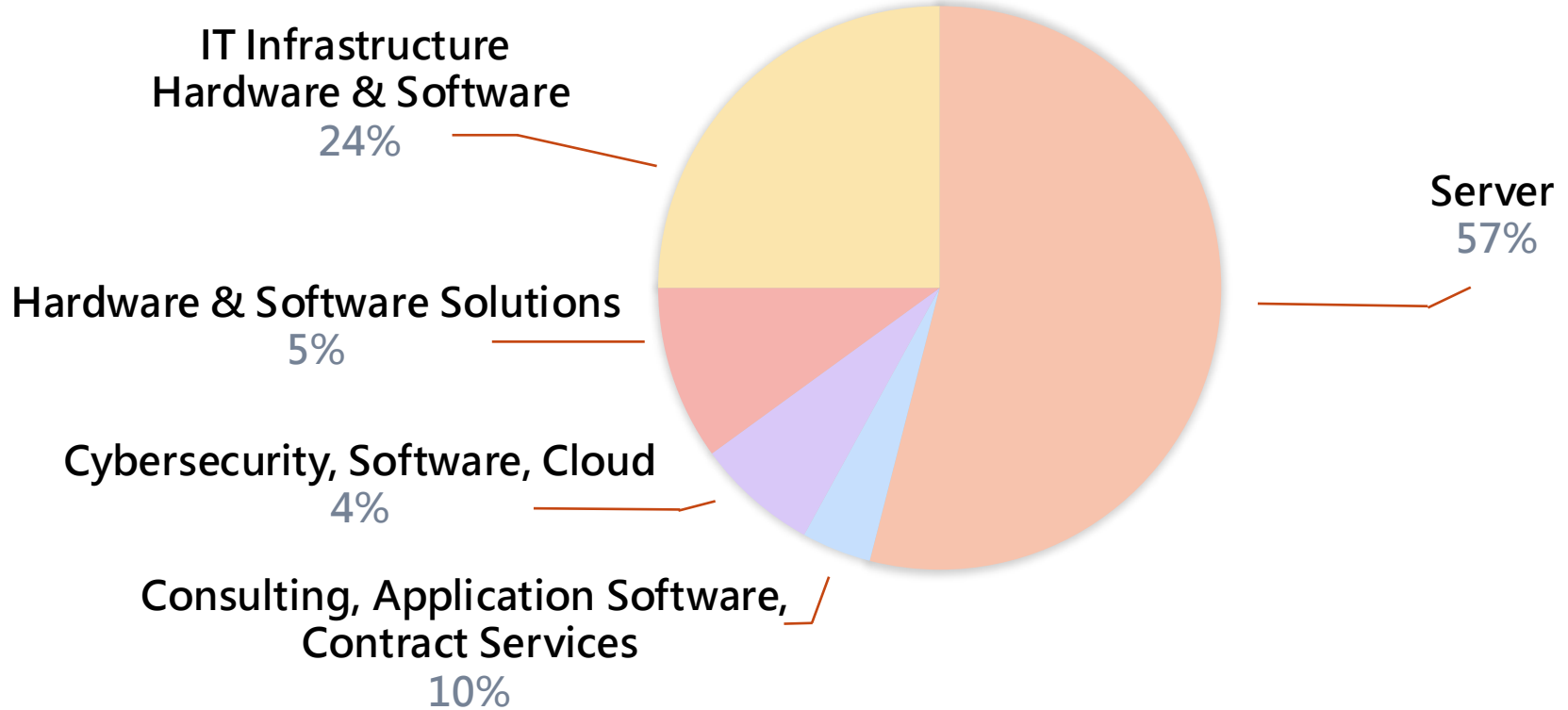
Unit : %



FY25 Review - EPS



FY25 Review - Product Structure



- Revenue: **NT\$8.17** billion, YoY: +64.3%
- EPS: **8.43** , YoY: -20.9% (FY24:10.66)

Note: Based on the latest capital after the capital increase: 437 million (390 million).



- **AI GPU Servers:** Strong surge in order momentum.
- **FX Impact:** NT dollar appreciation led to FX losses (2Q: -1.65).
- **Traditional & SME Sectors:** Continue to face headwinds and operational pressure.
- **Trade Issues:** Ongoing uncertainties related to Trump-era tariffs.
- **Service Sector:** Strong growth in the Northern region.
- **Overseas Markets:** Growth in Malaysia; China, Vietnam, and the U.S. were stable.

FY25 Top 5 Brands



Gigabyte



Dell



NVIDIA



HP



HPE

FY25 Top 5 Customers

Semiconductor

IC Design

Land, Sea, and
Air Transport

Service

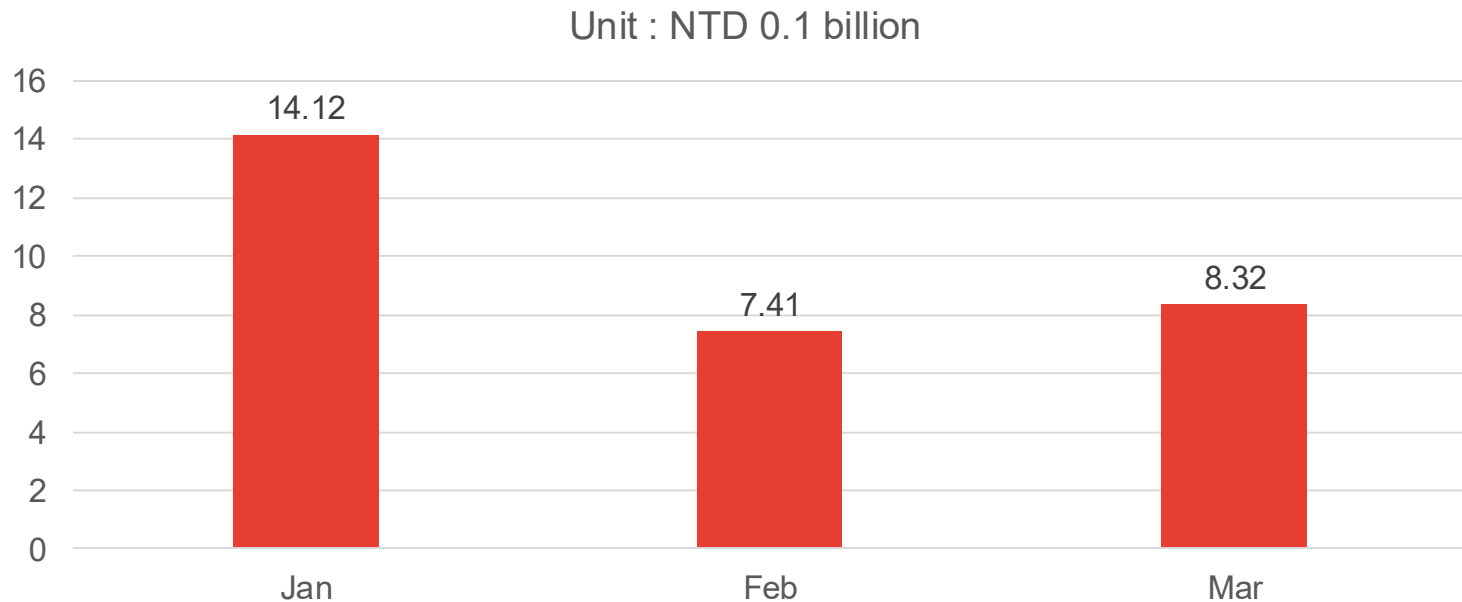
Traditional
Industry

3

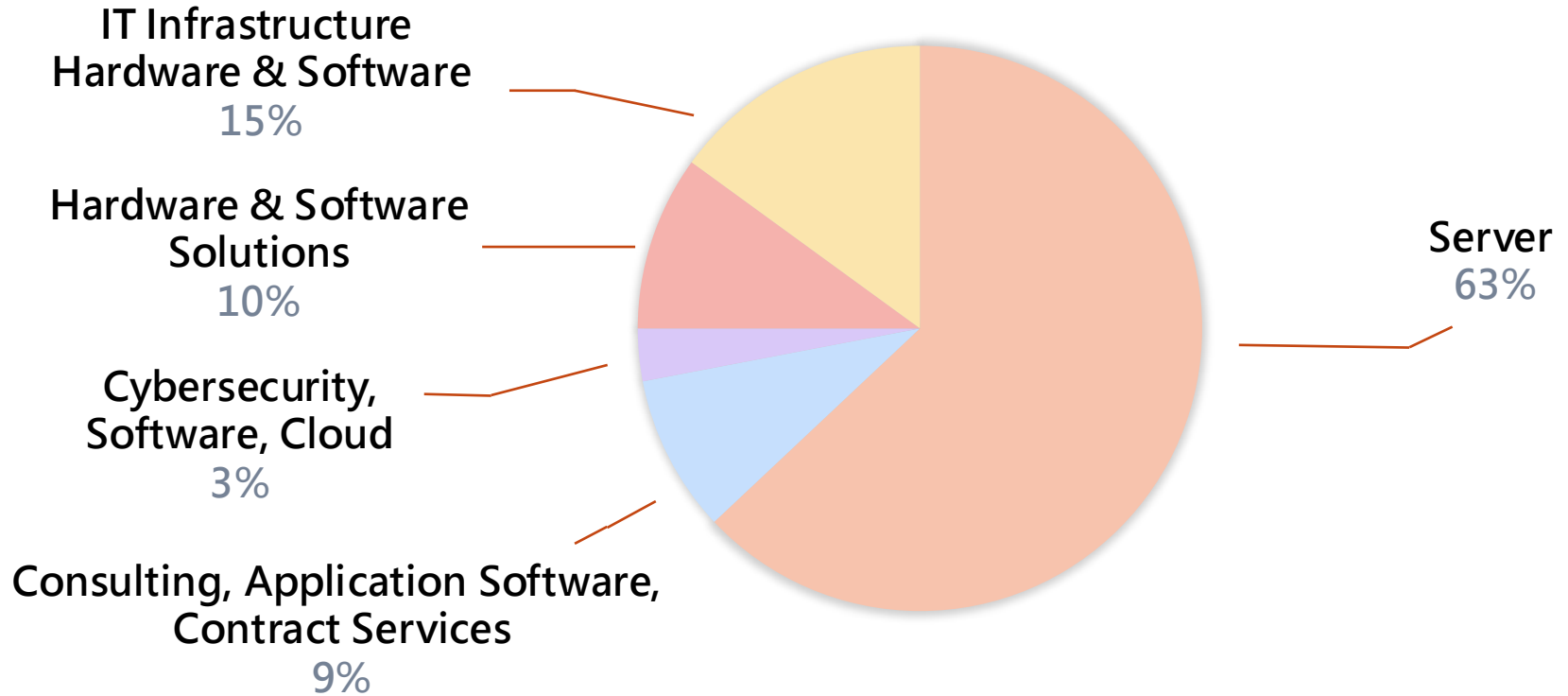
FY26 1Q and Full Year Outlook



FY26 1Q Revenue



FY26 1Q Product Structure



FY26 1Q Summary (YoY)

- Revenue: **NT\$2.985** billion, YoY: -5.27% (FY25 1Q: 3.151 billion)
- Gross Profit Margin: , YoY: >20% growth expected. (FY25 1Q: 9.71%)



● EPS Outlook :

1Q: +

2Q: + + + +

3Q: + + +

4Q: + +



- Memory: Price surge drove early customer orders.
 - AI GPU Server/Edge: Volume and pricing up.
 - NVIDIA GB300/B300: Shipments expected from 3Q.
 - U.S. & Malaysia: Strong growth outlook.
 - Server/PC/NB: ASP up 30–50%.
 - AI Applications: Continued growth.
 - SAP ERP Consulting: Growing demand.
- 

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New Investment and Development



New Investments & Future Development

- AI LLM Solutions & Alliance ISV
- AI Server Hardware & Software (NVIDIA & AMD GPU)
- Cybersecurity Solutions: Comprehensive, collaborative, and precise security solutions.
- Energy Storage & Smart Manufacturing: Post-table energy storage projects and intelligent manufacturing systems.
- SAP/CRM/ESG/MES/EMS professional, agile, and value-driven solutions.
- Data Center Ongoing design, testing, deployment, and integration.
- Global Expansion & Talent Deployment



5

ESG status



ESG- Blood Drive



ESG- Employee Health



■ Regular On-site Doctor Consultations



■ Regular Employee Health Checks

ESG – Environment: Adopt beach Cleaup



ESG – Social: Charity Run



ESG-Social: Donate primary school books to serve in rural areas



ESG- JETEWLL Join the Earth Hour : Give an Hour for Earth



ESG-100% Biodegradable Refillable Water Bottle

可分解且可再利用的環保瓶與寶特瓶有何不同？

How do biodegradable eco bottles differ from PET bottles?



FLOW 100%可分解環保瓶，其為環境帶來的優點

100% Biodegradable FLOW Bottle and its Environmental Benefits



降低塑料汙染：

Reducing Plastic Pollution

可迅速分解為自然界的元素，從而減少在環境中長期存在的塑料汙染。

It can quickly decompose into natural elements, thereby reducing long-term plastic pollution in the environment.



保留原始資源：

Preserving Original Resources

因為材料可自然分解，不需再消耗回收資源，進而減少對原始資源的需求。

Because the material can decompose naturally, there is no need to consume recycled resources, thereby reducing the demand for original resources.



節省能源：

Saving Energy

生產時需要較少的能源，因為這些材料來自天然，而不是來自石油等非再生資源。

Less energy is required during production because these materials come from nature rather than non-renewable resources like petroleum.



減少對生態系統的影響：

Minimizing Impact on Ecosystem

可完全分解的材料不同程度上減少了對野生動物以及水域和陸地生態系統的影響。

Materials that can fully decompose reduce harm to wildlife, water bodies, and terrestrial ecosystems to varying degrees.

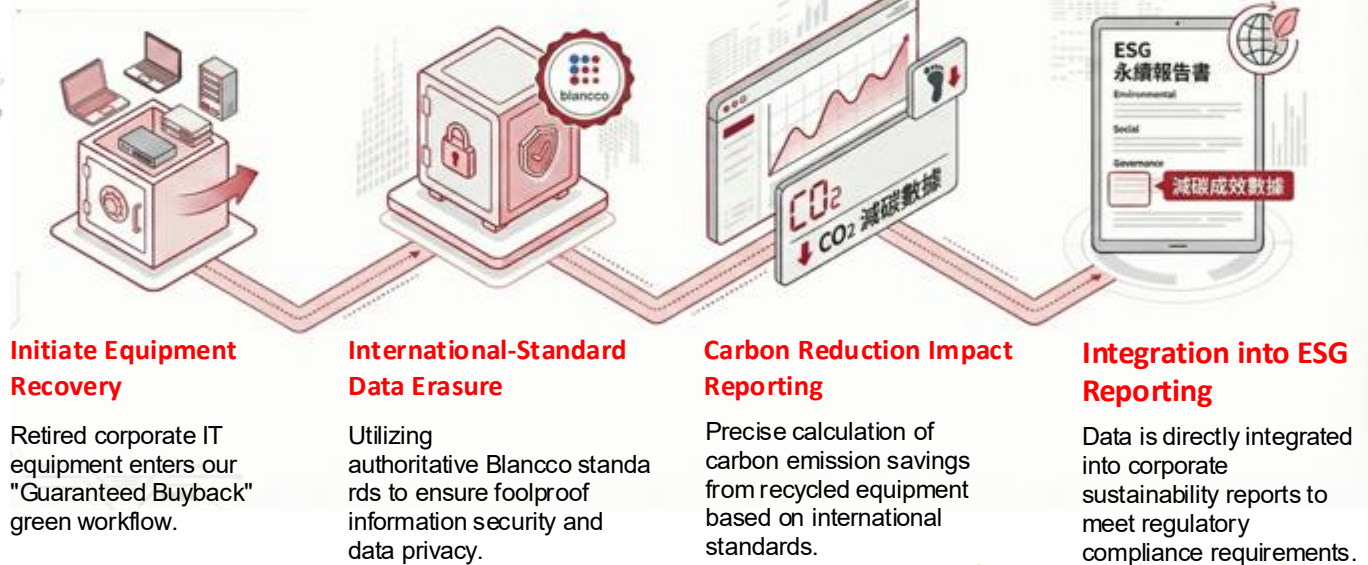


Everywhere For You

Innovative Green Service Program: "Guaranteed Buyback" Turning E-Waste into Sustainable ESG Assets



Green Digital Transformation Process



ESG- Social & Customer Responsibility

■ Jetwell
Recognized as a "2026 CIO Taiwan Outstanding Service Provider."

In terms of market positioning, receiving the '2026 CIO Taiwan Outstanding Service Provider Award' reinforces our leadership in the IT services sector.



2026 Elite Vendor 傑出服務商

傑出服務商獲獎名單 (依英文字母排序)

除原廠外，CIO 心中最重要且
可長期合作的 IT 服務商名單

Advtek 前進國際	AEB 宏碁資訊
CHT中華電信	DATASYS 鼎新 數智
DDSC 中鈺電腦	Dynasafe 動力 安全
Genesis 晉泰科技	GSS 數場資訊
Ivan Inc 逸凡科技	Jetwell 大綜電 腦
Kinmax 華昊科技	Logicials 網達 先進
MCSI 技成科技	NTT DATA
Soetek 碩益科技	STARK 敦陽科 技
SYSCOM 凌群電腦	Systex Software 精誠 軟體
SYSTEX 精誠資訊	TSTI 大世科



近期文章

AI、節能減碳納入產創條例 投資抵減提高至 20 億元上路

Databricks 推 Lakehouse 助企業實現 AI 願景

不只半導體！台灣 AI 軟實力獲國際肯定，iKala 董事長程世嘉榮獲 2026 年艾森豪獎

CyberArk 研究：亞太企業 PKI 老舊，系統中斷與合規風險攀升

2025 雲端科技年度回顧：引領影音簽署技術，重塑數位資產信任基石

CIO 點閱文章選排行

ESG- Governance

■ Jetwell

Awarded the "Outstanding Taxpayer Award" by the Ministry of Finance.

• Financial Transparency:

For investors, this serves as a gold standard for our financial transparency and governance excellence, ensuring that our operations are built on a foundation of integrity and low regulatory risk."



Taiwan Corporate Credit Risk Index (TCRI): 5

**7 directors and 3 independent directors
(4 female)**

**The evaluation result is listed as 21% to 35%
(110 OTC companies)**





Jetwell serve for Taiwanese businessmen



Suppliers (Agents & Channels)

ZERONE

METAGE

聯強國際

敦新科技
DAWNING TECHNOLOGY INC.

鉅晶國際 JJNET

精技電腦

MACNICA

茂綸股份有限公司

展碁國際

群環科技
bestcom

Xander 建達國際
Just for you

Genuine 捷元



6

Q & A



A background image showing several hands of different skin tones stacked together in a supportive gesture. The image is partially covered by a large dark blue circle on the left and a smaller red circle above the company name.

3147

大綜電腦系統股份有限公司
JETWELL COMPUTER CO., LTD.

Thank You!